

Statesman



STATE BANK STAFF MAGAZINE

April, 1976 No.74



GOING ... GOING ...

Little remains of our old office building at the corner of Bourke and Elizabeth Streets, City. The original building (as pictured at left below) has been reduced (right) to mezzanine level. Demolition is proceeding according to plan and should be completed this month. Meanwhile tenders by builders for erection of the 44-storey State Bank Centre complex are being evaluated, and some preparatory construction work is already under way on the 1.4-acre site.

LOWER PICTURE shows a view of the demolition from the rear of the site, near Little Collins Street.

Managing Editor
TREVOR S. CRADDOCK

Editor
BILL PATEY

Associate Editor
TOM SEDUNARY

FRONT COVER: One of this year's newcomers to the staff — 17-year-old Celeste Billinge of Glen Iris Upper branch — had considerable press exposure in January and February as a beach girl. She was featured on the front page of the Sunday Press, and later in THE AGE. Our cover photo — by courtesy of THE AGE — was taken at Sorrento.

STATESMAN is produced at two-monthly intervals by the Public Relations section of the State Bank. Staff comments on the magazine are invited. The editorial team welcomes suggestions for articles and pictures, nominations for Girl, Man and Smiling Teller of the Month, wedding photographs and contributions to Around the Branches, State Secrets and Teller Talk. Column paragraphs published earn \$2 for contributors.

All correspondence and contributions should be addressed to The Editor, Statesman, Box 267D, Melbourne. (Phone 60 0531, ext. 312 or 444.)



OUR NEW LABEL

This new transfer sign, in our yellow/black colours, will be displayed in eye-level positions on doors and windows of our branches throughout Victoria. The bright new sticker does three things:

- Boldly announces our new 'short' name of STATE BANK.
- Maintains our 'legal' name of State Savings Bank of Victoria.
- Affirms that our funds are government-guaranteed.

STATE
SAVINGS
BANK
OF VICTORIA
GUARANTEED BY THE GOVERNMENT



● **THE EVALUATORS!** Chairman John Crofts with Advisory Panel members Jack Knight (left) and Steve McKenna sift staff suggestions for improved Bank methods and services.

Suggestions, please!

Our 3-man Advisory Panel at head office is having a busy year examining staff suggestions for improved methods and services. Among the likely early results: a simplified Personal Loan form and a new format for circulars.

The Panel, which meets fortnightly, currently comprises John Crofts, Secretary to the Commissioners, as Chairman . . . Jack Knight, Manager of Treasury Place branch . . . and Steve McKenna, a Merlynston

branch accountant, who is on the committee of our division of the Australian Bank Officials' Association.

In the past three months the Panel has received more than 30 suggestions on all kinds of topics — from form design, to fire insurance policies, to advertising. Many of them have been aimed at saving time and unnecessary effort — not just in the jobs of particular officers, but in the Bank's overall operations.

More ideas are welcomed — and

not only from managers! In accordance with Staff Instruction 6720, any staff officer may contribute suggestions directly — without going through a branch or departmental head.

Submissions, in writing, should be addressed to:

'Advisory Panel'
4th Floor, Hothlyn House.

All senders are notified in due course of the Panel's decisions.

OUR COMPUTERS GET A 'RAVE REVIEW'

Did you see what the national financial daily paper **FINANCIAL REVIEW** said last month about our computer set-up?

'The State Savings Bank of Victoria may well have the most cost-effective computer system of any government or private enterprise bank in the country.

'The Bank has planned an installed network of 864 online electro-mechanical terminals throughout the Melbourne area, controlled by two medium-sized central

processing units by the end of the year.

'Emphasis is very much on maximum utilisation of existing equipment from IBM, ICL and Olivetti — and no definite replacement strategy is scheduled before 1981.

'Not bad at all for a Victorian Government-owned institution whose operations end at the Victorian border. Of the far bigger national banks, none of the private industry operations has yet an online branch network even approaching that of the SSB.'

D.I.'s done

It started as a joking challenge, and ended as a fairly serious cricket match at our Albert Park Lake ground on Sunday, February 15. District Inspectors — a predominately middle-aged group — took the field against a youthful line-up of Inspectors' Clerks, specially coached for the occasion by Terry Dynes of the CI's Department.

The DI's captained by Max McKernan lost narrowly to the Clerks, who had a decided advantage in the form of their captain — Sub-District Cricketer Kevin Lanigan. On the previous day Kevin had scored a century for Elsternwick.

The weather was perfect for the Bank's picnic match — and players and spectators had a thoroughly enjoyable day. Only injury suffered was a painful blow received by Max McKernan — who, we are told, won a special prize for yodelling at a concert after the match.

When this edition of STATESMAN went to press there were plans for a return clash of the Inspectors and Clerks.



THE WINNING CLERKS:
Back Row (left to right): Neil Whitehead, Eddie Short, Peter Schmidt, Ron King, Terry Dynes, Robin Coll

ins, Colin Ivory. Front (left to right): Russell Hastings, Kevin Lanigan, Neil Chisholm (son of D.I. Stuart), Robert Gill and Ian Skillier.



'THE INSPECTORS':
Back Row (left to right): Scott Walters, Murray Marshallsea, Barry Coxhell, John Williams, Tom Paige, Joe Ward, Bill Jones, Jack Gribble,

Stuart Chisholm, and umpire Les Shilton of the Chief Inspector's Department. Front Row (left to right): Max McKernan, Byron Hill, Alf Reside, Dave Presnell, Ian Hall.

FINAL INNINGS:
Soon to retire from the Bank after 48 years' service, Chief Inspector Tom Paige proved at the Inspectors' match that he is still physically fit and a natural sportsman. Pictured at

left, in a warm-up at the crease before the game, Tom Paige was supported by his reliable backstop, Bill Jones — who this month moves up from Assistant to Chief Inspector.

Important Reminder

TRAVEL BENEFITS FOR STAFF AND ANNUITANTS...

Because there has been some misunderstanding of 'who is entitled to what' in Thomas Cook-State Bank travel concessions, STATESMAN has been asked to publish the following guidelines:

WHO ARE ELIGIBLE?

1. SERVING STAFF MEMBERS and members of their **immediate** family travelling with them.

IMMEDIATE FAMILY OF STAFF MEMBER COMPRISES:

- Husband
- Wife
- Dependant Children (not employed)
- Mother and/or Father

2. ANNUITANTS and their wives or husbands.

DISCOUNTS APPLY TO WHAT?

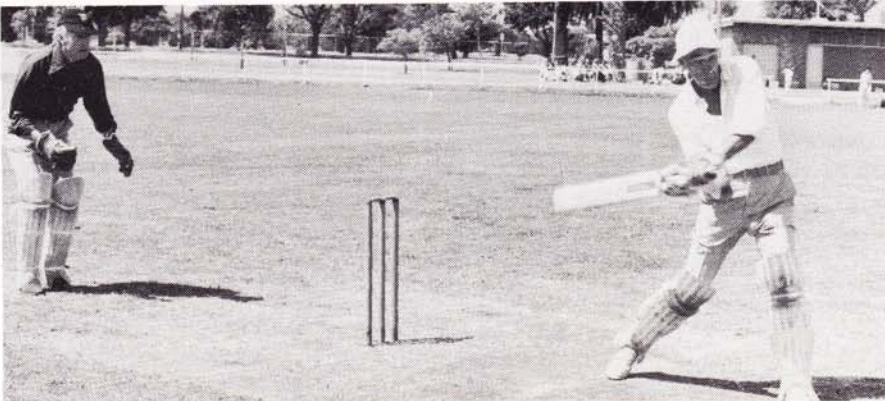
The discount of 10% does **not** apply to air or sea fares, but to some components of certain packaged tours.

It is calculated on the cost of **hotel charges, transport to and from arrival points, and excursions** involved in tours as outlined in the following Thomas Cook brochures:

- SOUTH SEA ISLANDS
- FIJI HOLIDAYS
- AMERICAN HOLIDAYS
- NEW ZEALAND FLY-DRIVE
(excepting FREE-WHEELER-DRIVE-WHERE-YOU PLEASE)
- NEW ZEALAND COACH TOURS
- SANTAN PHILLIPINES
- ORIENT HOLIDAYS
- INDIA
- EUROPEAN AND BRITISH COACH TOURS
(excluding London Packages & London Sightseeing Tours)

EVIDENCE OF STAFF OR ANNUITANT STATUS must be provided when making initial booking (for staff, a note from the manager . . . for annuitants, phone confirmation from head office).

ALL ENQUIRIES for details, brochures, etc. should be made directly to
THOMAS COOK/STATE BANK TRAVEL SERVICE
387 BOURKE ST. MELBOURNE (Tel. 67 6481).



STATE SECRETS by the teller

STAFF golfers received a memo re the Inter-Bank Golf Day, asking them to send 'NAME AND HANDICAP' to Lindsay Moore at Footscray branch. One head office fellow supplied his name promptly — but said he was having great trouble wrapping and mailing his wife.

★

BAFFLING letter arrived at our Red Cliffs branch recently. It was written on notepaper with oriental hieroglyphics along the top, together with a trademark in the shape of a bell containing the word KANEBA. The letter was sent from Cowra, New South Wales, by a Mrs. E. Faux. It simply said: 'I am sorry I did not let you know before, but I forgot about it in all the excitement of shifting.'

★

HEAR about the bandits whose getaway car collided with a ready-mix concrete truck? Police are now searching for hardened criminals.

★

WE keep hearing about the future 'cashless society'. It's already here for a married man with a mortgage and two kids in college.

★

HEAR about the investor who put all his money into oil, and then complained when the bank wouldn't handle it because it kept sliding off the counter.

★

BRANCH accountant reports that he has cut down on his smoking by having cigarettes only after meals. Trouble is, he's eating twelve meals a day.

★

SOME people are having trouble with our new name. Richmond South branch recently received a letter (from another bank) with the typed address STATE SAVUBGS BABJ IF VUC.

★

WHO is the branch accountant who returned from leave (a period of constant rain) with honey-blond hair he claimed had been bleached by the sun?

Bank briefs from abroad

U.S.A.: Economy heading for a slump in 1977?

The American economy will steam through 1976 with 'all systems go' and straight into a recession in 1977 that will be even more severe than the recent downturn, according to Michael Evans, president of Chase Econometrics. This forecaster, who has had a better record than most in predicting the renewal of double-digit inflation, said he believed that the slump would be worldwide. He saw a slowdown in real output, more inflation, and sporadic community shortages on a global scale beginning in 1977, after a short recovery led by the United States and Japan.

— International Information

ITALY: Photo-Identity credit cards

A recent innovation by the Banca Commerciale Italiana is the use of plastic-backed integrated photographs on credit cards. The standard card can be embossed with information and can be fitted with a magnetic tape for identification. Its advantage over similar cards is that a color photograph is also incorporated in the card, showing the owner's face, signature and any information considered useful by the Bank. A photographic mark — either a name or a symbol — is stamped over the face and printed text. The whole photograph is covered by a thin, transparent plastic skin which cannot be removed without damaging the card and making it useless.

(An estimated 400 American banks are also using the integrated color photograph for credit cards and they are reported to be completely satisfied. In fact, their market share has increased significantly since adopting this system. A survey of clients has revealed that one of the most attractive features of this new system is the extra security provided.)

— International Information

U.S.A.: A bank for women

Women's liberation has not balked at banking. In New York city The First Women's Bank has opened its doors. A further seven women's banks are planned. The aim of these banks, according to a spokesman for them, is to provide women with assistance in all forms of credit operations, and give them appropriate advice. Some of these women's banks intend to take on the business of young women and divorcees. Others offer courses in money management. Their business is not entirely limited to women.

— International Information

U.S.A.: Bankcard sign stops thief

A liquor store salesman in Torrance, California, became suspicious of a BankAmericard charge card used by a late-night customer. He checked his 'hot card' list and found the name and number listed on it. As he was phoning police, the customer left the store — in a hurry — and ran into a post in the street, which knocked him down. Police arrested him within minutes. The post which brought him down carried a sign 'YOUR BANK-AMERICARD WELCOME HERE'.

— Bank American



FAMILY ALBUM



AT HOME WITH THE HIGGINSES: Here is a recent photo of relieving manager Maurie Higgins and family:

BACK ROW (left to right): Veronica (recently married, and wearing her bridal dress), twins Mark and Philomena (21 years), Mrs. Molly Higgins, Maurie, and Kathy (12).

● **FAMILY ALBUM** is a new STATESMAN feature that will continue for as long as suitable photos are submitted. When sending family photos be sure to supply clear captions, plus a return address.

Around the branches

—with Tom Sedunary



Werribee

BRANCH GOES 'DRIVE-IN'

"What's a car like that doing in a bank like this?" was the most-asked question at the branch in late February-early March. For two weeks the banking chamber resembled a showroom, when a bright red jeep-type car, a dishwasher and a color TV were on display. The car helped promote our personal loans, and the appliances became part of a State Bankcard drive.

For two days tellers wore Bankcard T-shirts, while Bankcard Dept. staffer Serena Simoni 'wo-manned' a booth to answer customer queries. Manager Ron Delahunty reports that the display attracted considerable customer attention, and generated several personal loans and Bankcard applications.



● The sign says 'Personal Loans for just about anything'. Clerks Lena Sidari (left) and Lynette Menegazzo try the display car for size while they ponder some more possibilities.

Jeparit

BIRTHDAY BANK

Jeparit (population 600) really 'jumped' on March 15 as the branch celebrated its 50th anniversary.

During the day, manager Clive Niemann and teller Lee-Anne Gawith greeted more than 100 visitors who came to inspect a display of historic local photos, and to receive a piece of birthday cake and a souvenir pencil.

The activities commenced with morning tea for some of the original branch customers, and Mr. Ivan House — holder of the oldest operative account — cut the cake.

Later in the day, District Inspector Stuart Chisholm planted a tree to launch a joint Bank-Jeparit Lions Club project to beautify a block of land adjoining the branch.

RIGHT —

● Manager Clive Niemann (left) offers some light-hearted advice as long-time depositor Ivan House cuts the birthday cake.

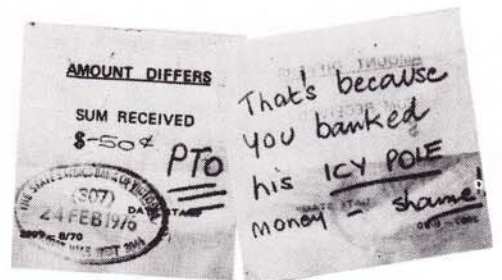
FAR RIGHT —

● District Inspector Stuart Chisholm turns tree-planter to launch the local Bank-Lions Club land beautification project.

Pascoe Vale West

FOR SHAME!

A mum sent the attached self-explanatory form back to branch after receiving notification that her small son's school bank deposit had exceeded the amount shown on the teacher's list.



Sausage King Stand-In for Solzhenitsyn

Les Hansford (below left) of Mortgage Loans Department, head office, is a 'dead ringer' for the famed Russian writer Alexander Solzhenitsyn (centre). After 'Alex's' picture app-

peared in THE SUN last month, Les was besieged by autograph seekers. Actually Les has received only one award in recent years — for the WORLD SAUSAGE-EATING CHAMP-

PIONSHIP, also known as the SNAG-ATHON. Les won it (picture below right) by devouring a three-foot length of barbecued sausage in 63 seconds on McEwan's rooftop.



In response to many requests:

ANOTHER LETTER FROM AN IRISH MOTHER

Dear Son,

The most important family news this month is about your uncle. He joined a parachute club but on his first jump he missed the Earth.

Your Dad is worried about inflation. As you know he doesn't trust banks, so keeps his money under the mattress. I told him he was missing out on interest that way, but he said he was putting a little extra under the mattress each year to cover the interest. Your niece has just had her ninth baby. She won't be having any more, because she read somewhere that every tenth child born in the world today is a Chinese. There's a gypsy fortune teller in town, and Dad is going to ask her to tell him where he is going to die — so he can stay well away from the place. Neighbours keep asking why our dog Rover has a flat face . . . they don't realise it comes from chasing parked cars. Your Dad took the car for a Service

this morning, but couldn't get it through the church doors. It's never been the same since he drove it into the sea to dip the headlights. Your niece went to the doctor for her flu, and he told her to drink a glass of wine after a hot bath. She hasn't started on the wine yet because she's still trying to get the bath water down. Now about your nephews. We are so proud of them. The eldest boy started out in the village with a hand-cranked barrel organ and a small donkey collecting money in a tin cup. Now he's got a Wurlitzer organ and a gorilla with a cash register. The other one is also doing well. He can say Dad-Dad and Mumma, and can wave goodbye — so that should help him when he goes into the army next week.

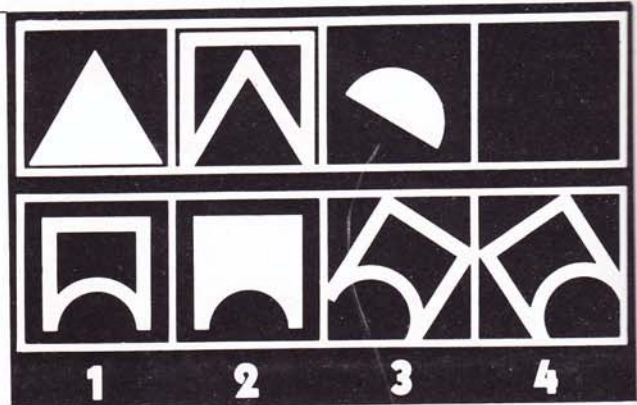
Must close now. I'm off to town to change the scarf I bought yesterday — it's too tight for me.

Your loving MUM

Puzzle Corner

1. PICKABOX: Which of the four diagrams in the bottom row is the logical one to complete the top row?
2. RELATIVE: Brothers and sisters I have none, but my father's grandson is Fred's father's son. How is Fred related to me?

Answers: Page 15.





Girl OF THE MONTH

Attractive Leanne Davis, 18, a clerk at Deer Park branch is a girl of action. She doesn't believe in just 'sitting around'.

Leanne plays men's rules basketball all year at the Showgrounds. (She prefers basketball to netball because "it's faster, more skilful . . . and requires better teamwork.")

In summer Leanne spends a lot of time swimming and body surfing at Torquay and Anglesea. Weekends often find her with a group of friends loading their cars with tents, pots and pans for a couple of days' camping at Mt. Buffalo, Wilson's Promontory or Mt. Gambier.

"We usually stay at caravan parks, but sometimes just camp by the roadside," says Leanne.

In winter she goes to the football with her boyfriend, and catches up with her reading and embroidery.

Leanne says "watching the sea" is her special 'like'. Her pet hate? "People who leave the top off the toothpaste!"

Leanne's Taurean star-sign rules: ". . . she is both artistic and practical . . . often outstanding at homemaking and decorating. She believes in the 'one and only' type of love. Subjects of Virgo and Capricorn should be compatible because they have the same sort of values."

Man OF THE MONTH

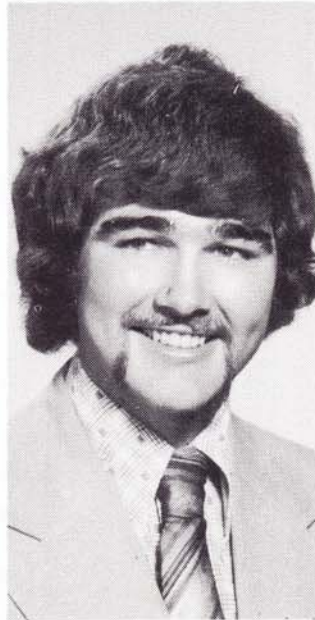
One of the main interests of teller Kevin Quinn, 20, of Hawksburn branch, is his daily work. He likes to meet and talk with customers . . . and sometimes share a joke, but he says there's more to the job than just being pleasant.

"Tellers have to quickly assess the needs of individual customers, and deliver the goods," says Kevin. "In my opinion, politeness and efficiency are the main qualities we should develop."

Kevin's long-term goal is to further his career through tertiary studies. He took the first step this year by enrolling for two HSC subjects at night school.

Life is not 'all work and no play' for Kevin. He is an A-Grade lacrosse player with a Malvern club. (Kevin says lacrosse is a bit like hockey, or polo without the ponies!) In younger days, he represented Victoria in Australian junior lacrosse championships.

Kevin is a subject of Taurus, which means he is practical and sure . . . sometimes stubborn and reserved. His purpose is often directed towards one goal . . . he should do well in commerce." Virgo or Capricorn people should prove kindred spirits.



STATE BANKCARD SOON TO BE STATE-WIDE

(and 'national' by Christmas)

BANKCARD will be operating Victoria-wide by the end of July. The scheme extended last month through the region bounded by Bendigo, Ararat, Swan Hill and Echuca. This month BANKCARD moves into the Goulburn Valley — from Shepparton to Benalla and Myrtleford. In June and July it will go to Colac, Camperdown, Warrnambool, Hamilton, Horsham, Mildura, Wangaratta and Wodonga, thus completing coverage of the State.

More than 12,500 Victorian shops and services are now accepting BANKCARD — which is being used at the rate of more than a million transactions monthly.

By the end of this year, BANKCARD will be operating as a national scheme. This will enable State BANKCARD holders, travelling anywhere in Australia, to draw emergency cash from any branch of any bank — without having to pre-arrange lodgement of their signatures at particular branches. Also, of course, it will mean that card holders will be able to make BANKCARD purchases right around the continent.



● **PREVIEW POSTER:** Before the BANKCARD scheme was launched last month at Echuca, our branch girls Jan Arnold and Chris Kells were photographed by the local newspaper as they set up publicity posters.

(Picture by courtesy of 'Riverine Herald'.)

Meet some of our newest 'front-line' staff, mainly from suburban branches. Pictured on these pages are more than 60 young tellers who attended courses at our Staff Training Centre, Bourke Street, Melbourne, during February and March.



TELLER COURSE for the week commencing February 2.
BACK ROW (left to right): Kelvin Roberts (Carlton), Dennis Hines (Auburn South), Keith Le Sauvage (Boronia), Peter Vening (Northcote), John Bagnell (Bundoora), Noel Morris (Mentone East),
MIDDLE (left to right): Therese Finlayson (45 Swanston Street), Linda Berkhout (Dandenong), Noreen Uttley (Mitcham), Heather Pryor (Keilor East), Marilyn Ferguson (Keysborough).
FRONT ROW (left to right): Debbie Reade (Relieving Staff), Ann-Maree O'Meara (St. Vincents Hospital), Rhonda Hoath (Moorabbin East), Rhonda Gordon (Sunshine Heights).



THE COURSE of week commencing February 16 comprised:
BACK ROW (left to right): Bill Maddern (Keilor East), Roger Koelmeyer (Niddrie), Frank Lazaric (Latrobe Univ.), Philip Revell (Essendon), Ray Watkins (Glenroy), John Sedunary (Treasury Place).
MIDDLE (left to right): John Vella (Sunshine North), Efi Paraskevas (Hampton East), Janette Lee (Mentone East), Vicki Parkin (Carrum), Maree Fennell (Noble Park).
FRONT (left to right): Leanne Kennedy (Chadstone Centre), Sue White (Aberfeldie), Raphaela Kunz (Ferntree Gully), Lynne Tyrell (Balaclava), Sharon Lawrence (Balwyn).

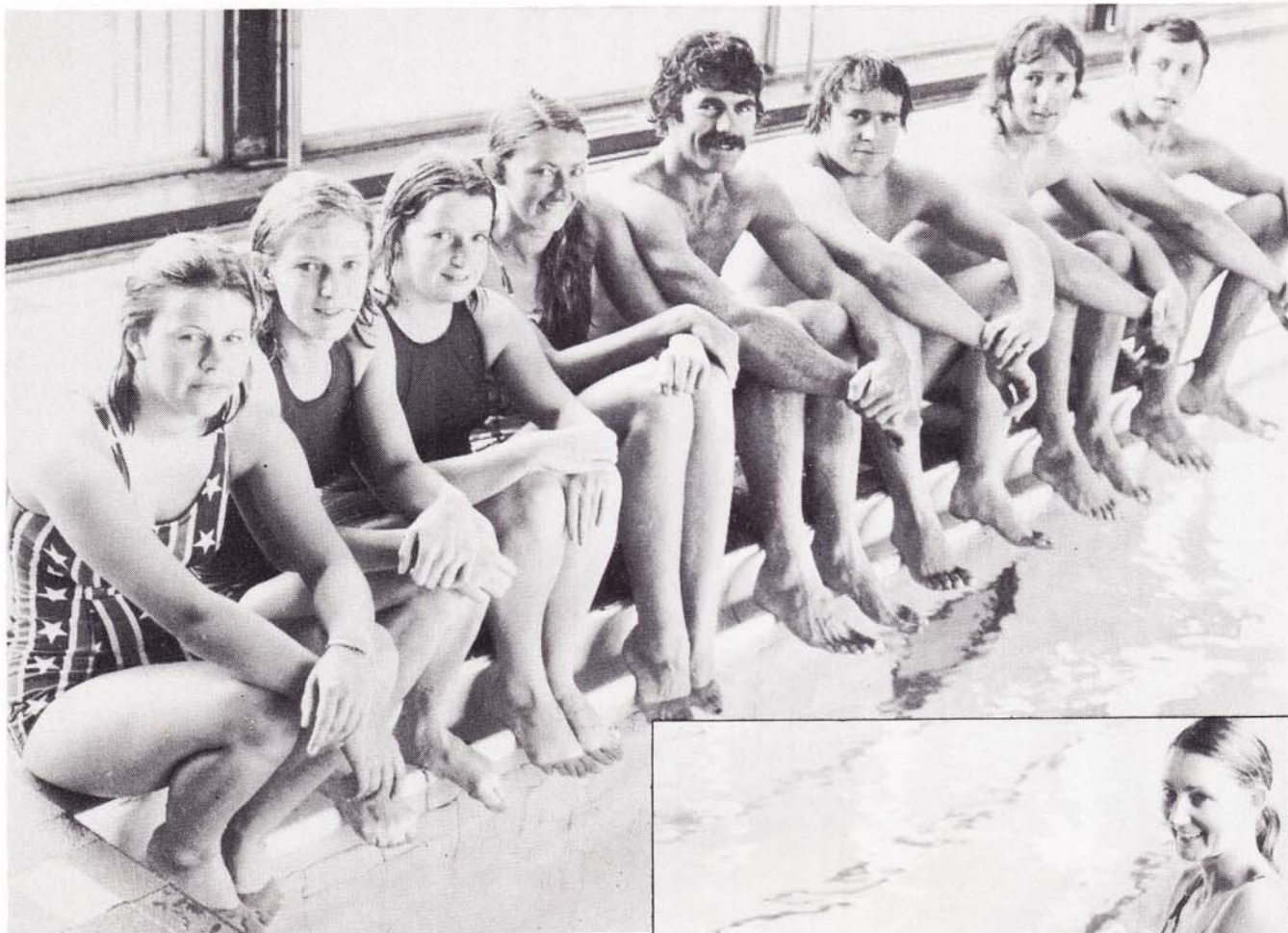
TELLERS IN TRAINING



GIRLS DOMINATED the course commencing March 1. Pictured from left to right, the members were . . . **BACK ROW:** Lynne Petrie (Caulfield South), Glenys Johnson (Doncaster Shoppingtown), Mary McCulloch (Kingsville), Vicki Watson (St. Vincent's Hospital), Janette Watson (Caulfield North), Ranveig McManus (Relieving Staff). **CENTRE:** Sheree Foster (Camberwell Junction), Evelyn Lindo (Spotswood), Brian Westhorp (Hampton Central), Scott Howell (115 Lonsdale Street), Stuart Baxter (Rosanna), Birgit Pries (Monash University). **FRONT:** Deidre Cook (Frankston, Foot St.), Rose Friedman (Brandon Park), Jillian Condict (45 Swanston St.), Vicky Pritchett (Ferntree Gully).



A MALE MINORITY was again apparent in the March 15 course. **BACK ROW** (left to right): Patricia Agius (Footscray West), Trevor Campbell (Doncaster Shoppingtown), Lindsay Neil (Brandon Park), Tom Pierias (Williamstown), Carolyn Dancocks (Titles Office). **MIDDLE** (left to right): Kay Bromfield (Aspendale), Margaret Kocsis (115 Collins St.), Cheryl Valli (Noble Park), Helen Murphy (Ringwood), Robyn Mills (St. James, City). **FRONT** (left to right): Faye Newman (Dandenong Market), Heather Harrison (Mordialloc), Barbara Howe (Ormond), Deborah Dowell (Mount Eliza), Julie Cloke (Keilor).



Our Swimmers Champs again!

State Bank swimmers in late February won their second annual Inter-Bank Carnival in succession, under the guidance of their coach Graham Marks, chief officer of Chief Inspector's Department. PICTURED are some of our contenders. LEFT TO RIGHT: Dianne Adolph (Mount Waverley branch), Dee Miller (Preston), Julie Bowen (South Yarra), Sue Cox (45 Swanston St.), Peter Wynd (Staff Dept.), Robert Bowen (St. Kilda), Ian Davey (Deposit Stock), Alan Clissold (Port Melbourne). State Bank won four trophies out of eight awarded during the Carnival. No other bank won more than one. NOT PICTURED HERE are Debbie Sainter (Colac) and Peter Bain (Dallas). As a result of Carnival performances, the following team was selected to swim in this month's 1976 Interstate Combined Banks' Carnival: Dee Miller, Julie Bowen, Sue Cox, Debbie Sainter, Robert Bowen and Peter Bain.

● **WATER BIRDS:** Dianne Adolph (Mount Waverley) and Sue Cox (45 Swanston St.) were snapped during pre-Carnival trials.



'GIVEAWAY' BARGAINS



This month's special buy for staff is the plastic 'car tidy' container, previously sold for 45 cents. It is now offered at 30 cents — only because it shows the superseded map symbol of the Bank. **ANOTHER BARGAIN:** The yellow plastic key ring purse, showing the old map symbol, is reduced in price from 25c to 20c (about one quarter of retail price).

Cufflinks are still available. They depict the new symbol in brushed chrome on black background. Prices: \$2 per set (cello pack) or \$2.40 (gift-boxed).

Playing Cards: This two-pack set of good quality cards has back designs in tasteful silver and red, with our name and new emblem attractively displayed. Price, including plastic storage box: \$3.50 per set.

Other current goodwill giveaways for staff purchase — for personal use or as gifts to business contacts, relatives and friends, include:

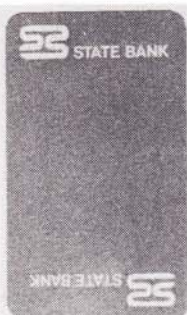
PENDANT: silver or gold color, with matching chain. Price \$1.20 (cello pack), \$1.50 (gift-boxed).

BOWLS CLOTH: white flannel, 17" square, with new Bank emblem in yellow. Price: 40 cents.

GOLD-FINISH PEN: Lightweight ballpoint, in matching box: 60 cents.

PERFUMED PEN: purse-size, in plastic container: 60 cents.

HOW TO ORDER: Send your list of required items, with cheque payable to State Bank, to Marketing Department, Hothlyn House.



GONE 'FISHIN'



IRA CRAINE (Geelong, Ryrie Street)
BILL HEWSTON (Mt. Waverley)
DAVE MELROSE (Chelsea)
ALEC BAKER (Rosanna)
DON ROBERTSON (37 Queen St.)

Here are the most recent retirements reported to STATESMAN:

teller talk by Sue



WHICH micro-skirted relieving teller so distracted a workman crossing the road at Maryborough that he dropped a large pane of glass?

★

HERE'S an argument stopper NOT to use on your customers: 'I know that you believe you understand what you think I said, but I am not sure you realise that what you heard is not what I meant.'

★

CUSTOMER to Fairfield North teller Patrick Coco: 'I'd like to open a joint account with someone who has money.'

★

ONE of my male customers confided in me that his wife has chronic sinus trouble — she is always telling him: sign us a cheque', 'sign us a cheque'.

★

WANT to annoy people and convince them that you are an idiot? It's easy. When they ask a question you cannot answer, just say: 'WOULDN'T HAVE A CLUE'.

★

ONE of our older girls, who is unmarried, objects quite rightly to being called an old maid. She wants, instead, to be known as an UNCLAIMED BLESSING.

★

OVERHEARD in my queue, when mother threatened her noisy kiddies: 'The next one of you to play up will be kung-fu'ed.'

★

GIRL came to cash a cheque she had received as a gift. When I asked her to endorse the cheque she looked puzzled. Then she wrote on it: 'This cheque is one of the nicest pieces of printed paper I have ever seen'.

★

THIS month's tip: Save your money. Some day it might be valuable.

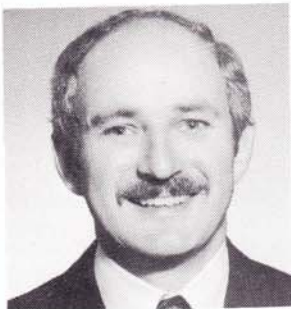
★

STAFF Department received this note from the wife of a head office clerk: 'Please excuse Michael's absence for the past two days, as I have been in hospital having a baby. It was not Michael's fault.'

MEET OUR NEW MANAGERS

B. C. BEAGLEY
Relieving Staff

Brian, like fellow new manager Bruce McCormack, helps co-ordinate a big annual door-knock for Nunawading Community Chest. Brian is treasurer of the organisation. Bank-wise he has worked at east-suburban branches since a nine-year stint in H.O. Building Dept. early in his career.

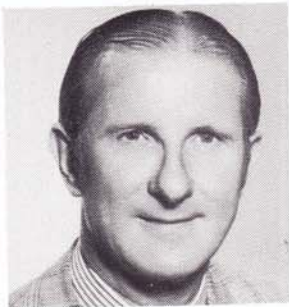


B. A. McCORMACK
Relieving Staff

Bruce is keenly involved in the school sporting activities of his four youngsters aged from five to 12. He is treasurer of a school basketball club, and supports the football team. Bruce is also actively interested in Nunawading Community Chest. In spare hours he makes pottery, and swims at the local municipal pool.

K. J. O'CONNOR
West Melbourne

Bachelor Kevin has taken advantage of Adult Education courses, and is also a member of the English Speaking Union. He plays for the local church tennis club, and is its treasurer. Other interests include squash, reading, photography, gardening, and watching football. Kevin's 26 years of service in the Bank have been spent in 10 metropolitan branches.



B. J. O'CONNELL
Boroondara

Bryan has no trouble filling spare time. His wide range of hobbies include gardening (he has grown some prize-winning 'gladdies'), woodwork, music and reading. He is interested in most sports, but has a preference for golf and tennis. Bryan has three children aged from three to seven years.

M. M. CHISHOLM

Asst. Mgr., Monash University
Scouting is the chief spare-time pursuit for Murray, who has three sons aged 11, 13 and 15. He has served in various scouting committee capacities for five years. Golf and gardening are other interests. Murray's bank experience has included five years in head office Chief Accountant's Department.

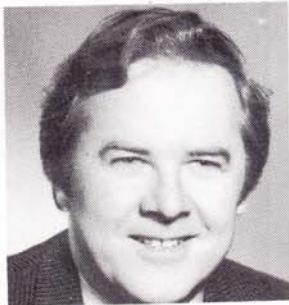


B. H. CAIRNS
Kaniva

Bruce joined the Bank at Dunolly in 1956, and was later posted to Bendigo. His last 13 years have been spent in Mildura branch where he graduated from clerk to senior accountant. He lists fishing and sailing as major sporting interests. Bruce and wife Thea have a son, 10, and a six-year-old daughter.

K. BOWLES

Asst. Mgr., Glen Waverley
Kevin reports that he is interested in all aspects of house construction. Presumably this includes housing extensions, because Kevin and wife Fay have so far produced eight children ranging from six (twins) to 20 years. Bank service has been largely in city branches. Sporting interests include yachting and tennis.



F. J. H. R. ELZINK

H.O. Auditor, Internal Audit Dept.
Last year Fred completed his economics degree under the Bank's university bursary scheme. He is a qualified accountant and a registered company auditor. A former auditor of Champion Co-op., Fred is now assistant treasurer of the Officers' Widows and dependents Society. His hobbies include philately and keeping tropical fish.

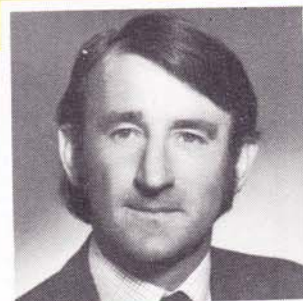


SORRY, JIM & DES

In the last issue of STATESMAN we mixed up the names under the photos of new managers Jim Gregory and Des. Collins. So here are the photos again, correctly captioned this time.

J. V. Gregory

D. J. Collins



Likely League Lads

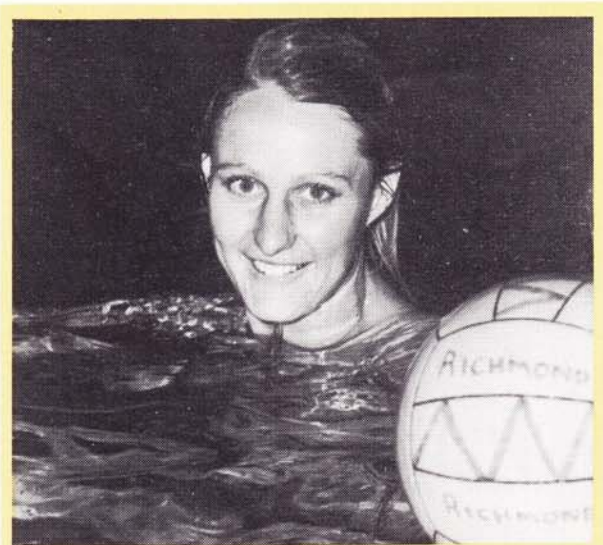


Two of our young staffers have this year signed with VFL clubs for training. ROBERT WALTERS (left) 20-year-old teller at Auburn branch, is training with MELBOURNE. Last year, playing for Romsey as full-forward he won the Riddell Football League's best and fairest and goal-kicking awards. (He kicked 150 goals in the season, including 21 in one match). DAVID ADAMS, 17-year-old clerk in head office Legal Department, and a newcomer to the Bank, has signed with RICHMOND. David, a 6' 4" ruck/forward pocket player, is the son of our Charlton branch manager Frank Adams, and has played for Charlton in the North-Central League for the past four years. He had a couple of training runs with the Tigers last season.



In top State 16...

Jim Yates, an emergency staff manager, qualified as one of Victoria's best sixteen bowlers in February when he was selected to play for the State team against Western Australia. Jim, an A3 pennant bowler, has played in more than 20 State teams. He has won the Moreland Bowling Club championship five times.



WORLD CLASS POLO GIRL

Gayle Lord, 24-year-old teller at Wattle Park branch, has reached world class in women's water polo. She will be in the Australian team contesting 1976 world championship events in Hawaii during August. In late February, Gail was vice-captain of the Victorian Women's Water Polo team which won the Australian championships in Sydney.

Puzzle Answers

1. PICKABOX: Diagram 3, because it is logical that the fourth diagram on the top line should look as if the preceding diagram could have come out of it. (Reason: the second diagrams on both rows look as if the preceding shapes could have come out of them.)
2. RELATIVE: FRED is my son.



NEW-LOOK

FOOTY

TEAM...

The State Bank Football Club last month turned out for training at Albert Park ground in jumpers displaying our distinctive new symbol. Here's the line-up, reading in all cases from left to right: BACK ROW: Mike Scott (EDP Operations), Alan Eacott (non-Bank), Steve Roberts, Secretary (Branch Mechanization), Rob Allott (Internal Audit), Vin Walsh (Relieving Staff), Stewart Allen (Relieving Staff), Dennis Izod (Relieving Staff), 2nd BACK ROW: Gavin Laird (Staff Dept.), Neville Evans (Relieving Staff), Gary Scott (non-Bank), Peter Wynd (Emergency Staff), Mike Bainbridge

(EDP Planning), Wally Wabbis (non-Bank), Gary Doyle (EDP Planning), 3rd BACK ROW: Dale Bennett (Relieving Staff), Alan Truscott (Personal Loans), Tony Glennan (non-Bank), Jeff Inglis (Pahran), Daryl Cranch, Coach (non-Bank), Phil Brennan (Kew North), Reno Novello (Preston), Rob O'Neill (Securities), John Jeffery (Relieving Staff), FRONT: Tony Faver (non-Bank), John Burns (non-Bank), John McDonald (Relieving Staff), Jim Graham (Securities), Peter Wabbis (Relieving Staff), John Orr (Relieving Staff).