

Our Bank

LOOKING AT PEOPLE AND EVENTS IN THE STATE BANK OF VICTORIA

DECEMBER 1985




Merry Christmas
to all our Friends


Ohh... what a Party!

About 900 people attended our staff family Christmas party at Albert Park on December 1.

Attractions included pony rides, a merry-go-round, inflatable castle, a Punch and Judy show and Ding-a-ling the Clown.

Of course, the biggest attraction for the children, besides the drinks and ice creams, was receiving presents from Father Christmas.

The winner of the special effort was David Straughair, of Caulfield North branch.

SANTA'S HELPERS

Julie Kupke and her friends at Croydon's 131 Main Street branch join in wishing you all a Happy Festive Season and successful New Year.

Julie, 24, came up with the idea of Christmas hats for the staff to wear when they were asked for ideas for promoting Christmas Club for December.

"I thought about it and thought why not everybody being Santa's little helpers," she says.

"It was my mum who's a pretty good dressmaker, who did most of the work".









Yvonne and Sue at the exhibition

Yvonne Eloff, 20, and Sue Astorino, 20, of the general manager's department, entered the world the year after the Beatles toured Australia.

They were four when the Beatles performed as a group for the last time and 15 when John Lennon died.

But they were among the hundreds of people to view an exhibition of pictures of the Beatles in the Galleria at State Bank Centre.

The pictures, by renowned photographers, Dezo Hoffmann, Robert Freeman and Richard

Avedon, were part of an exhibition of 150 pictures of the Beatles which is at the Silver K Gallery, Armadale, till December 23.

The pictures are for sale. Prices range from \$100 to \$775.

Hoffmann was the first professional photographer to photograph the "Fab Four" in 1962 and developed the closest association with the group of any photographer.

Many of the photos in the collection are from 1962 to 1966.

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Life
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STRUCTURED TRAINING EDUCATION PATH

1

EXERCISE 40
TOPIC: Salary
Transactions

Our Bank is implementing a new system for integrated staff training. A sub-committee comprising Peter Molloy, Garry Doyle and Michael de Josselin has been formed to start the system.

An eight-member committee, responsible to chief executive Bill Moyle, was formed in October as the forerunner to the sub-committee.

The new concept is known as Structured Training Education Path.

Each level of the STEP program includes combinations of training methods and systems including the use of the staff training centres supported by programmed learning exercises to be completed in-branch.

The first area to be looked at in STEP is the new 13-week induction program starting on January 8.

Under the system, branches and departments will be able to request training material. Updated lists of the program will be regularly published for staff.

The 13-week program will involve four training centre courses and 53 exercises to be completed in-branch.

The exercises will take no more than 20 minutes to complete and provide a means of self-learning that may be completed at any time of the day.

Affirmative

The first steps towards an affirmative action program for women have been taken.

An inaugural meeting of a consultative committee to study current personnel practices and the role of women in the Bank was held on December 11.

The meeting was chaired by John Williams, chief manager personnel, with consultant, Mary Wilson, and Helen O'Donoghue, affirmative action officer.

The committee comprises

Sue Rio, recruiting; Alan Beardsley, staff training; George Crockett, district managers; Margaret Barker, lending; Ian Palfrey, solicitor; Laurie Flack, industrial relations and Clive Walters, staff communications.

The committee will meet again on February 5.

Helen welcomes any contact with women in our Bank who want to discuss their roles.

Helen's number is (03) 604 6800 or you can find her on Level 7.

KERRY ARNOTT



Kerry Arnott, 25, manager of financial systems development in the accounting department, is believed to be the youngest woman appointed to such a position.

Redesigning and updating the internal management information systems is part of Kerry's project.

Kerry, who has a commerce degree from Melbourne University, has been with the accounting department for five years.

She was also in Bank Cards for three years.

AD AWARD

Our Bank's advertising agency Dalziel, Harper and Grey has won a gold medal in New York in the Banking and Finance category of the 28th Annual International Film and Television Awards.

The commercial, showing a "cowboy" and an old man discussing electronic banking, was for our Bank's electronic funds transfer service, Easybank Pay Point, now installed at 196 retail outlets in Victoria.



State Bank SuperSafe Approved Deposit Fund has become the first approved deposit fund in Australia to exceed \$100 million in balances.

This was achieved against competition from more than 30 approved deposit funds and more than 34 deferred annuity funds, including funds offered by the major banks, life insurance companies and merchant banks, competing for lump sum termination payments.

Our Chief Executive Bill Moyle says: "The figure has been achieved in just over 12 months and the fund is continuing to grow strongly."

"State Bank SuperSafe represents about 25 per cent of the amount invested in approved deposit funds and about 18 per cent of the combined amount invested in approved deposit funds and deferred annuities."

No Bank Holiday



Noel Wood

Chief Manager Retail Lending Noel Wood will be a discussion group leader and Senior Manager International Treasury Peter Milne will be a delegate at the 39th International Banking Summer School.

The IBSS will run from February 9 to 22 at La Trobe University.

It will be followed by a week of celebrations for the centenary of the Australian Institute of Bankers.

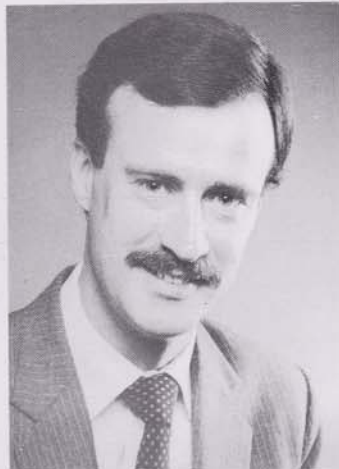
For the third time, the AIB has been given the honor of running an IBSS.

The schools started in England in 1948 and were held in Melbourne in 1965 and 1976.

The school is not a conference.

Its function is to provide a background for banking practices. The theme of the 39th IBSS is banking in a deregulated environment with banking executives from 40 countries attending. The IBSS principal will be AIB executive director Robert Barnes and the director of studies will be National Australia Bank chief economist, Brian Hamley.

The school will be officially opened by AIB president and Westpac managing director Robert White.



Peter Milne

Speakers will include Reserve Bank of Australia governor Robert Johnston; Australian Bankers' Association chairman and Commonwealth Bank managing director Vern Christie; Federal Treasurer Paul Keating; Institute of Bankers president and former Lloyds Bank chief general manager John Davis; Vice-Minister of Finance for International Affairs of the Japanese Finance Ministry Tomomitsu Oba and a director of the ANZ and professor of Australian literature at Sydney University Dame Leonie Kramer.

Each Australian bank will be represented at the school.



Firebird

State Bank Firebird, the Country Fire Authority's weapon against bushfires, will be on 24-hour alert again this summer with the help of our Bank.

State Bank Firebird, a Squirrel helicopter, has been sponsored by our Bank since 1984.

The specially-equipped helicopter is the CFA's key command module in fighting fires.

It is used for fire surveillance and directing ground operations. It is also used for training air observers.

State Bank Firebird can carry six people and travel for three hours at 120 knots and can reach most trouble spots within the state in minutes.

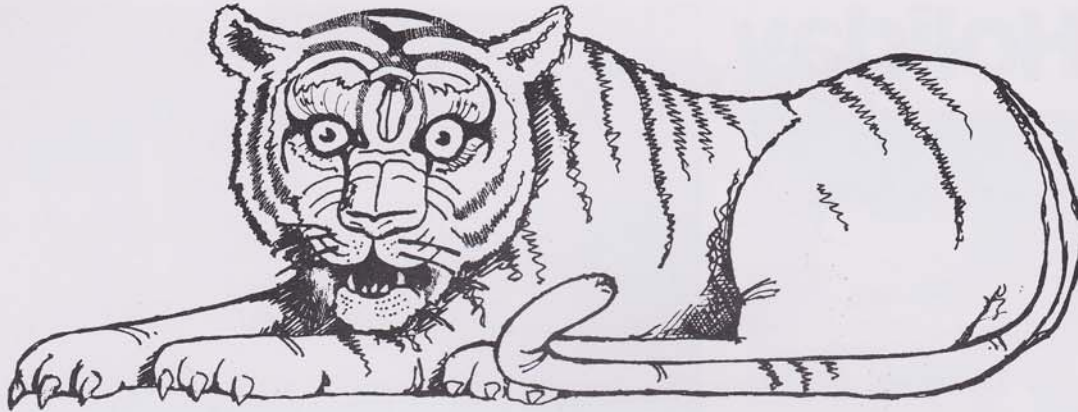


Journey

The tapestry hanging in State Bank Centre has been interpreted from a painting by Victorian artist Roger Kemp.

Our Bank commissioned the Victorian Tapestry Workshop to make the 3.8 by 4 metre tapestry.

The painting, *Release*, is a symbolic portrayal of the human journey to release from its various problems.



Tigers on Prowl

It's time for State Bank Football Club to move up, according to newly-appointed senior coach Ken Bremner.

Ken says there is no short-cut to success and hard work is needed.

Winning premierships is what football is all about and the Tigers start training on February 3, he says. "This can be a new beginning for the Club," says Ken.

"I don't want to be part of the easybeats. I'm sure you don't want to be either."

The club's new assistant coach is Tony Bull.

The Tigers won three games in D-grade in the Victorian Amateur Football Association in season 85. Their last premiership was in E-grade in 1972 and Ken says it is time for the Tigers to move up and win more flags.

About 120 people attended a function at State Bank Centre on November 27 to meet Ken and Tony and the new committee.

The club was admitted to the Metropolitan Amateur Association, the forerunner to the VAFA, in 1927 and won the C-grade premiership that year.

It went from B to A-grade in the early 1930s and slid back to B-grade in the late 40s and won its way back to A-grade in 1954 and stayed there till 1959.

The club was relegated to B-grade in 1960 and then C-grade and won the C-grade premiership in 1961 and the E-grade premiership in 1972.

The Tigers won the reserves premiership in D-grade in 1977.

The Tigers are after players and want to employ a qualified physiotherapist and four trainers.

The Tigers committee is: president Bill Moyle; senior vice president Byron Hill; vice presidents John Murrie, Viv Francis, Harold Rosewarne; secretary Bernie Cooney; treasurer Phil Brennan; assistant secretary Dennis Izod; committee members Stephen Roberts, Jeff Inglis, Alan Eacott, Jack Ryan Jnr., Dave Jenkins, John Pallotta, Fred Wright

Netballers in Grand Final

State Bank netball team will play in the grand final of the Melbourne City Council corporate challenge against Scottish Amicable in the City Square in February.

The team, which finished third in the previous challenge, won all of its seven games to reach the grand final.

Twenty-two teams have competed in the challenge since August.

The next season starts in February and any players interested in joining the team should contact Christine King (03) 604 7084

Our netball team comprises Janice McIntyre, Jenny Redenbach, Jenny Cooney, Janine Penhall, Leanne Goldspink, Christine King, Sue Nikolic and Gail Nugent.



Send contributions to:
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KNOX LOAN

Our Bank's Ferntree Gully branch has arranged a \$3 million loan for the City of Knox.

The money is to be used for works including road works, health services, reserve developments, sports facilities, pre-schools and infant welfare centres.

TRICO CHANGES

Our Bank's deputy chairman Neil Smith will become chairman of our merchant banking arm, Tricontinental, from January 1. Ian Johns will become managing director. Our Bank's chairman, Mr J. Arnold Hancock, will leave the Tricontinental board and be replaced by Ian Morton, one of our Bank's commissioners.

The State Bank gained 100 per cent control of Tricontinental in March.

DOWNTOWN

The staff training centre has moved into bigger and better offices on Level 7 in the Sun Alliance House, 34 Queen Street.

Staff courses in the new centre started on December 16.

The telephone number is (03) 62 7947.

TOP MOVES

Chief executive Bill Moyle has announced the following executive moves:

Murray Marshallsea, chief manager branch banking; Noel Wood, chief manager retail lending; Barry Coxhell, deputy chief manager branch banking; Peter Windsor, manager business finance; Terry Atkinson, manager corporate planning; Don Murphy, senior district manager branch banking.

ACTION ACTS ON ACTION FASHION



The collection will tie in closely with our revamped corporate image now being worked on by graphic designer, Brian Sadgrove, and architect, Daryl Jackson.

Prue has selected colours and fabrics.

Allowing for a four to five month lead time in ordering she expects we will be wearing the new designs by next spring.

She has also visited representative branches in the inner city, suburbs and country areas to get an insight into what people want.

'Of course, I have the advantage of seeing what other organisations have done so I believe I will be able to avoid a lot of the design problems other people have found,' Prue says.

'The collection has to be very functional for work but at the same time people want to look smart and up to date.

'The clothes will be neither too traditional nor impractical.

'I don't see it as a uniform at all,' she says.

'What I am working towards is creating a collection of the most practical, simple and tailored and attractive garments that are totally coordinated and will be kept in fashion each season.

'People will have a basic wardrobe with enough clothes for a full working week without dry cleaning.

'They will be able to add to it each year.

'In other words, while the corporate colours are continuous, we'll add new garments each season.'

Leading fashion designer, Prue Acton, has started designing our fashion collection which is expected to be launched in March.

Prue is working with clothing manufacturers, Sportscraft, to produce the wardrobe of clothes as part of our new State Bank Action Bank look.