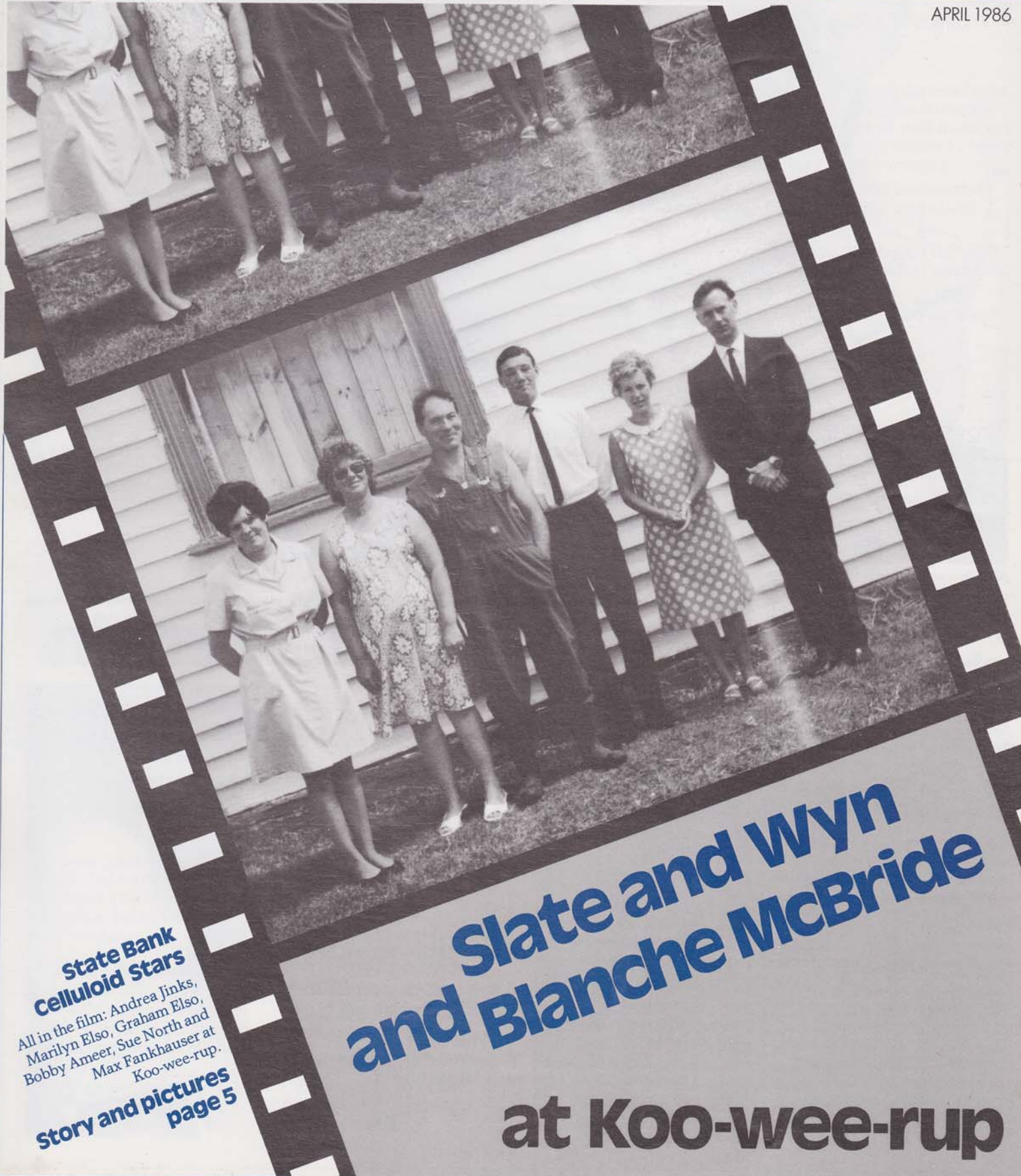


# Our Bank

LOOKING AT PEOPLE AND EVENTS IN THE STATE BANK OF VICTORIA

APRIL 1986



## State Bank Celluloid Stars

All in the film: Andrea Jinks,  
Marilyn Elso, Graham Elso,  
Bobby Ameer, Sue North and  
Max Fankhauser at  
Koo-wee-rup.

story and pictures  
page 5

# slate and wyn and Blanche McBride

## at Koo-wee-rup





Alan Downs and Jessica White, of Strathmore, with Benetton's Adrian Giansalvo and Adolfo Sterich.

## Bank Backs Fashion Leader

A loan arranged by Strathmore manager Alan Downs has helped Adrian Giansalvo and Adolfo Sterich set up the sixth Benetton outlet in Australia.

Adrian and Adolfo approached our Bank for a loan to set up a new outlet in Swanston Street for the exclusive Italian fashion chain.

Alan says he believed they had great business potential, especially as Benetton has 3000 outlets around the world.

The new shop is the second in Victoria.

The original business started 20 years ago.

## Focus on change

The Duke of Edinburgh's Sixth Commonwealth Study Conference opens in Melbourne on May 12.

The conference is being run by the Australian and Indian Governments and its theme is managing change in an industrial society.

It will be opened by the Duke of Edinburgh at Monash University's Robert Blackwood Hall.

David McKenzie of international department, has been involved in preparations for the conference during the past 12 months and our Bank is sponsoring a dinner for the delegates at the National Gallery of Victoria on May 13.

## Farm Point: New era in rural life

State Bank is the first in Australia to offer a computerised accounting service to the rural community.

Chief executive Bill Moyle has officially launched Farm Point - a computer package for efficient farm management.

Farm Point has been designed for farmers who need an efficient computer finance recording system. It eliminates manual accounting books and replaces them with the ability to operate records at the touch of a button.

Farm Point manages cash books, balance sheets, budget analysis, bank reconciliation and profitability without the need to visit a bank when a financial question comes up.

Mr Moyle says Farm Point is one of the simplest but most technologically-advanced ways for farmers to organise their cash books.

Farm Point will be marketed directly by our rural consultants.

Sandra Costa shows Farm Point in action.







## Your Fashion Coordinator

Y'vonne Akerley has been appointed coordinator for our Bank's fashion collection being designed by Prue Acton.

Y'vonne says the timetable for the wardrobe is on schedule and the collection is expected to be revealed at the fashion show in May.

"This is a particularly exciting time for State Bank," she says. "It is the

first time we have had a fashion wardrobe of working clothes designed exclusively for us.

We are planning to invite everyone to the fashion show".

Y'vonne, 30, joined our Bank in 1974.

She has worked at Camberwell and in staff training, staff recruiting and marketing.

## feedback...

*Will it be compulsory to wear all of the wardrobe collection, or will we be allowed to wear parts of it, such as shoes, shirt and tie?*

It will not be compulsory for staff to purchase the wardrobe collection. However, every effort has been taken to design and coordinate a collection of clothing that all staff members will want to wear. The range will consist of a number of easy clean garments and accessories for a week's wearing.

It is anticipated that individual garments and accessories will not be available for purchase separately until initial orders are completed.

As the wardrobe is totally coordinated, it is hoped that staff members will not feel the need to wear individual garments of the wardrobe with their own clothing.

It is planned to present the wardrobe to people in our Bank next month.

Peter Fitzhenry,  
Acting chief manager marketing.

*Is head office the only place of interest?  
Let's have a lot more articles about  
branch activities and staff.*

Of course we are interested in stories from branches. Please send in your contributions. If you think it's worth a picture, we'll send you a camera.

Please do not hesitate to contact us, even if you think your news is trivial.

We do want to hear from you.

Clive Walters,  
Corporate public relations manager.

## Feedback

To Corporate Communications, Marketing Department  
Level 17, State Bank Centre

My news/suggestion/question

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Name

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Branch/Dept.

Phone

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## Glimpses of Change

Moreland High School student Simon Russo, 15, talks with chief executive Bill Moyle and State Education Minister Ian Cathie in the Galleria, State Bank Centre, before Mr

Cathie opened Glimpses of Change, an Education Department display. Simon later interviewed Mr Cathie in the Galleria for a student radio programme on 3CR.

The display and radio group are part of PEP — Participation and Equity Programme — which aims at effecting broad changes in the secondary school system.

## Sharon: The Mardi Gras Queen



Sharon Gray

Sharon Gray, 21, of Maffra branch, has been crowned Miss Mardi Gras Queen at Maffra's annual Mardi Gras celebrations.

Sharon raised \$20,002 — a record — as the George Gray and E.W. Tipping entrant.

The money will go to the George Gray Centre and E.W. Tipping House for handicapped children.

Sharon took only six weeks to raise the money.

"We just organised various functions," she says, "like a fashion parade, progressive dinner, a quiz night, cake stalls, an auction and beef-on-a-spit."

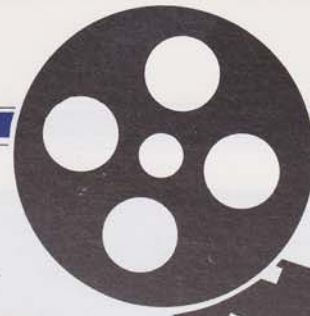
It was the first time Sharon had entered the quest but she jokes: "Never again".

Sharon, the grand-daughter of George Gray, joined our Bank in 1983.

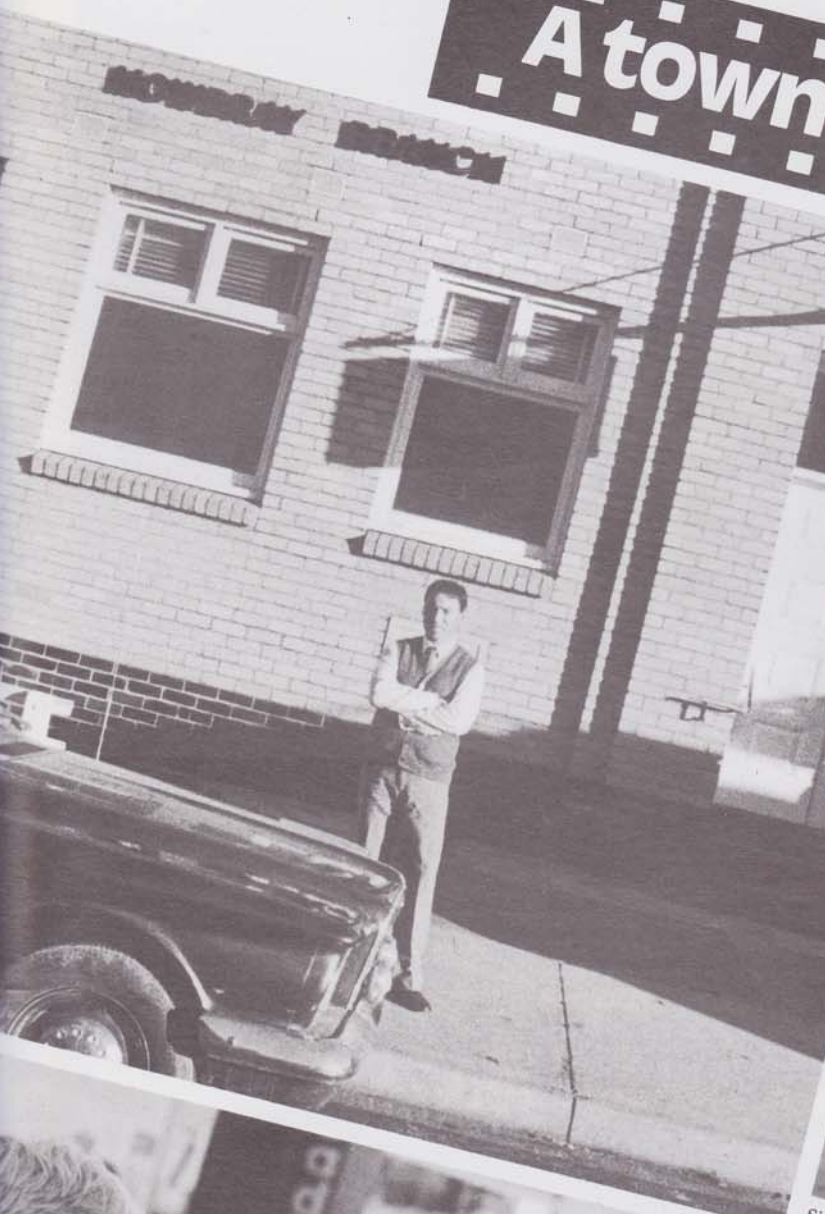
Koo-Wee-Rup manager  
Graham Elso

Reg Gorman  
(the policeman)  
Martin Sacks  
and stuntmen





# A town like Mowbray



State Bank Koo-wee-rup has become a bank in a town called Mowbray for a \$2.3 million film.

Five of our people have parts in the film, Slate and Wyn and Blanche McBride.

The 100-minute film, which has been pre-sold in the United States, was filmed at Koo-wee-rup, Barham, Falls Creek, Swan Hill, Werribee River and Yarra Glen.

The film is based on a story by Georgia Savage and the writer-director is Don McLennan.

It stars Sigrid Thornton as Blanche, Simon Burke as Wyn and Martin Sacks as Slate and is set in the 60s.

Production started on February 17 and finished on April 12.

Slate and Wyn and Blanche McBride tells of two brothers, Wyn and Slate Jackson,



Sigrid Thornton



Simon Burke



who rob a bank in their small country town. Wyn accidentally kills a policeman as they leave the bank. The killing is witnessed by Blanche, a student teacher. Wyn and Slate have two choices — to clear out before she can identify them or abduct her. They decide to take her to a hideout hundreds of kilometres away.

State Bank Koo-wee-rup people in the film are clerk-tellers Andrea Jinks, Bobby Ameer and Sue North, accountant Max Fankhauser and manager Graham Elso. Graham's wife, Marilyn, is also in the film.





Branch managers' conferences continue to provide valuable input on the daily operations of our branch network.

The conferences aim to develop ideas for business development and improved systems.

They also help in telling managers and staff of developments in our Bank.

Many of the suggestions made at the conferences have been adopted and are in operation.

Conferences were held at Hawthorn on March 25 and Wantirna on April 22.

Another, for inner-city branches, is planned for May.

Bill Moncrieff, of Doncaster Shoppingtown branch, was the host manager at the Hawthorn conference and the assistant host was Trevor Chisholm, of Doncaster Tunstall Square branch.

## Developing ideas . .





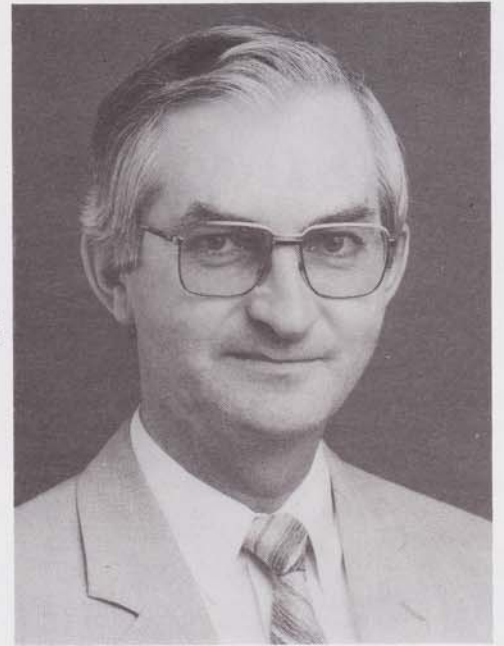


## Richard Gledhill, our voice on Visa board

Deputy general manager retail banking Richard Gledhill has been appointed a director at large for the Asia-Pacific region of Visa International.

His appointment is our Bank's first directorship on Visa.

Mr Gledhill is one of 15 directors and his appointment will give Australia's State banks a voice on Visa.



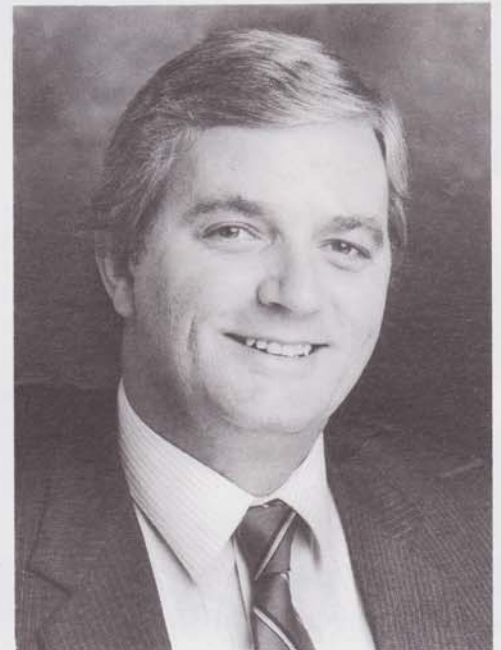
## New man in international

Bill Trott has joined our Bank as deputy chief manager international lending.

Bill has joined us from the ANZ.

He was in London for 13 years where his duties included the assessment of international lending.

Bill, 36, accepted a transfer with the ANZ to Melbourne in 1982 and had been employed in that bank's corporate banking division. His duties with our Bank will include the assessment of overseas lending opportunities as part of our continued expansion in international banking.

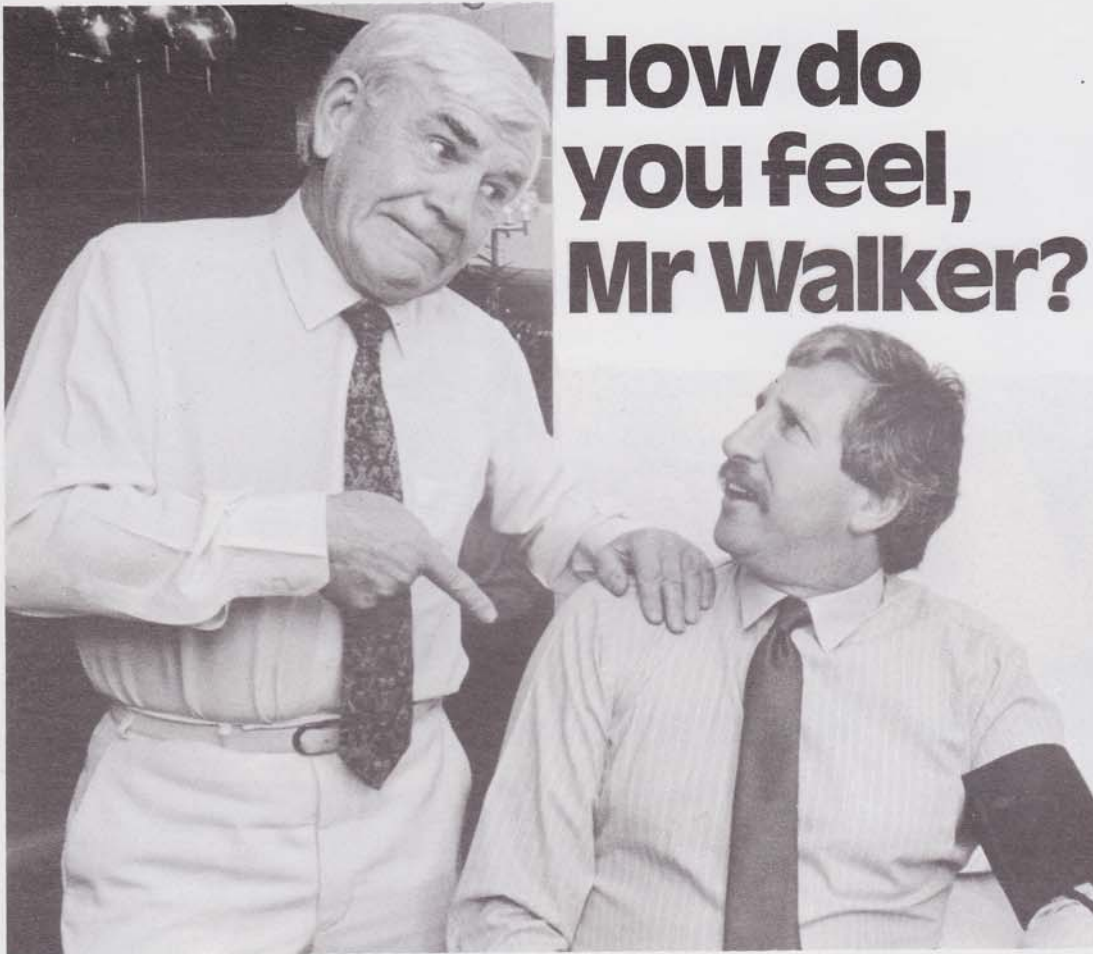


## ... For a better future

Head office people at the conference were Theo Geros, of the general manager's department; Michael McMahon, of personnel; Noel Fargie, of business finance; Peter Anstee, of branch banking; Graeme Finn, of Bank Cards and Dick Clements, of marketing.

Managers who attended were John Barfus, of Balwyn; Graeme Bryant, of Balwyn North; Barrie Tobias, of Deepdene; Tony Smith, of Doncaster; John Kelly, of Mont Albert; Rodney Genn, of Surrey Hills; Sam Azzopardi, of Surrey Hills North; Max Pearson, of Greythorn; Bryan O'Connell, of Doncaster East; Kevin Knight, of Warrandyte; Murray Chisholm, of Templestowe; Ron Kelly, of Lower Templestowe; Roy Kinnane, of Boroondara; Ian Ashman, of Balwyn East; Barry Shipman, of Doncaster Shoppingtown and Ken Thompson, of Doncaster Central.





## How do you feel, Mr Walker?



Max Walker seems a little apprehensive as Lou Richards checks the read-out of his blood pressure test in the Galleria at State Bank Centre.

Perhaps it had something to do with Lou's comments about the early-season performances of his beloved Magpies.

Lou and Max were among the people who took part in free medical check-ups during National Heart Week.

Our Bank supported the community service run by Prince Henry's Hospital as part of Heart Week.

## Top marks for Mark

Mark Clancy, of the insurance department, crosses the line to finish fifth in the inter-bank fun run.

Mark was the first State Bank runner across the line.

His time was 29.38 minutes.

Twenty-eight people in our Bank took part in the 8.5-kilometre run at Yarra Bend Park.

The race attracted 150 competitors.



## in brief...

### EXECUTIVE APPOINTMENTS

Deputy chief executive Max Carr has announced the following executive appointments: Rod Birrell as chief manager London; Neil Taylor as manager, management accounting, accounting department; Mark Wheeler as senior manager, EDP services, information systems department; Bryan Barnes as senior manager, application development, information systems department; Bob Tudor as senior manager, research planning, information systems department and Ron Fisher as senior manager, corporate communications, information systems department.

### WOMEN'S TRUST

Premier John Cain launched the Victorian Women's Trust at State Bank Centre on April 23.

The trust was set up last year, with \$1 million from the State Government, to improve the status of women in Victoria.

It is the policy of the trust to support initiatives of Victorian women through the distribution of money available to the trust.

### SNOW NEWS IS GOOD NEWS

The first inter-bank ski competition is planned to be held at Mount Hotham from July 13 to 18.

The social club is taking bookings for a 15-day skiing holiday in New Zealand.

The trip is from July 28 to August 11.

### PWE

The next Pleasant Wednesday Evening will be in the staff cafeteria, State Bank Centre, on June 11.