

Our Bank

LOOKING AT PEOPLE AND EVENTS IN THE STATE BANK OF VICTORIA

NOVEMBER 1986

Picture: the Waverley Gazette



Oktoberfest Princess Joanne Ketzner



'Oom pah pah'

Attending the three-day Oktoberfest for the three days would appeal to many as a chance to taste much Australian and imported beer.

But for Joanne Ketzner, of international's operations section, it meant work.

Joanne, 18, a member of the Treue Husaren club, was selected to be one of three Oktoberfest Princesses at the German festival held at the showgrounds.

"I had to attend the opening ceremony and be with the official party and welcome people," she says.

"It was really good fun. I really enjoyed it."

Joanne also had to take part in the traditional dancing on the last day of the festival, for which she had to practise for about four months.

"That was also good fun, but hard work," she says.

"I had to stay sober till then!"

Winter on the way



Y'vonne Akerley

Prue Acton has completed her designs for your winter State Bank Collection and distribution of the brochure and order forms is expected within a few weeks.

The all-new range of clothing features a deeper grey and is designed to mix and match with your summer outfits.

A tight production schedule is planned because of the coming holiday season so you'll need to order quickly if you don't want to be disappointed.

Once again, the Bank has heavily subsidised the Collection and you'll find the pricing very attractive.

Meanwhile, deliveries of the summer range of State Bank Fashion Collection are expected to start this month.

Fashion coordinator Y'vonne Akerley says priority is being put on deliveries to metropolitan and country branches because of their importance in customer relations.



Ready Set Go!, the school leavers' guide to life after school, is being sponsored by State Bank for the second year and the State Education Ministry is distributing 70,000 copies of the revised edition to Victoria's secondary schools.

Ready Set Go! includes advice on employment, money, education, leisure, health and the law.

Education Minister Ian Cathie launched the first edition of the book at State Bank Centre in October last year.

For inquiries about the book, contact marketing's administration officer Roger Hawke (03) 604 7074.

Peter rewarded

Peter Whittington had some doubts that he would achieve his Queen's Scout award.

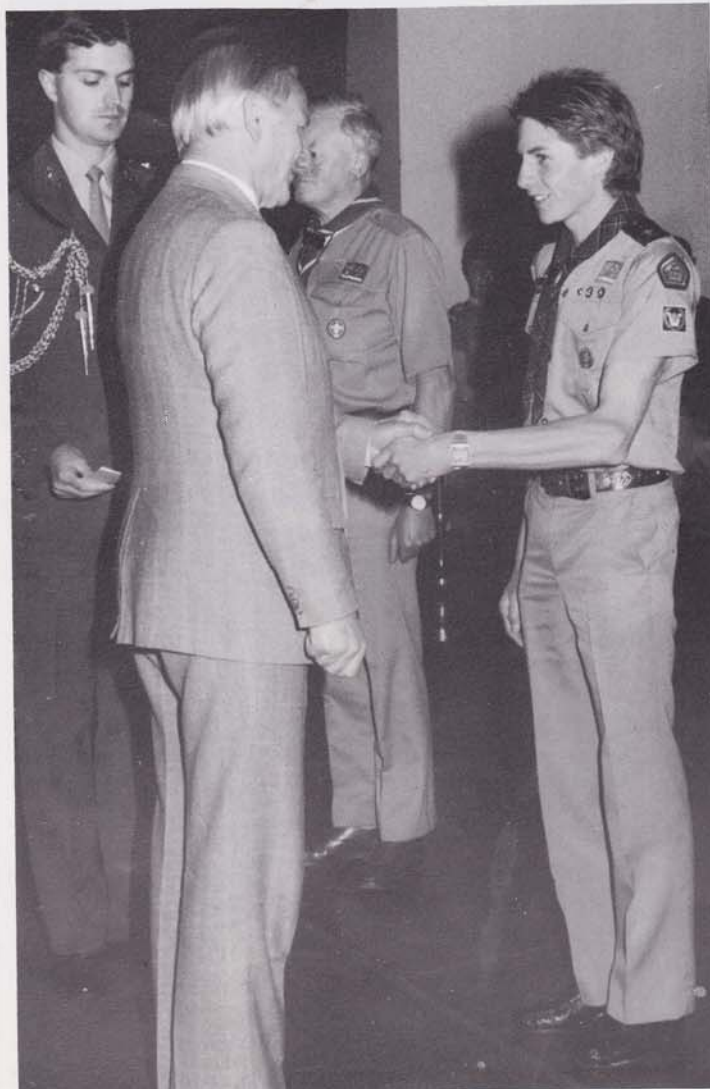
It's a long and tough test and he felt he wouldn't make it in the three years it takes.

But, the effort was worth it and last month, 18-year-old Peter, of Coatesville branch, was one of 120 Scouts presented with a Queen's Scout certificate by the Governor, Doctor Davis McCaughey at Government House.

Six days later, he was given his Queen's Scout badge by Scout district commissioner Ken Lodge.

Peter, of 6th Central Moorabbin group, began scouting when he joined the Cubs 11 years ago. He became a Scout at 11 and a Venturer at 15.

About 240 Scouts in Victoria achieve the award every year.



Peter Whittington receives his Queen's Scout award from Dr McCaughey

Loans for Shires

State Bank is lending the Shire of Bright \$60,000 to pay for cabin units, underground power and sewerage works for Bright's council-owned caravan park.

Our Bank is also providing the Shire of Tullaroop with two loans totalling \$150,000 for a front-end loader, computer equipment, road construction and extensions to the senior citizens' club.

State Bank provided Victoria's local government authorities with more than \$45.5 million in loans last financial year.

Jockeying for SBS positions



Lupi Fermanov rides the winner,

Lalor branch had plenty of Melbourne Cup activity the day before the big race.

The branch was decorated with jockeys' colours and racing posters, there were cup fashions everywhere and even a jockey - in the form of Lupi Fermanov.

The cup activity was part of Lalor's promotion of State Banking System - and it worked!

Lupi and colleagues opened nine SBS accounts on cup eve.

"We did exceptionally well," says Lupi. "The girls were dressed in their Cup Day fashions and customers would say 'What's going to win the race?' and the tellers would talk about the race and say 'Did you know State Bank has SBS?'. 'I was in the branch talking to people about SBS and promoting it. 'There was a lot of interest in the whole branch and a lot of people were talking about it. They still are. 'We were very pleased with the result.'"

But what about the race? How did Lupi the temporary jockey fare



with his horse?

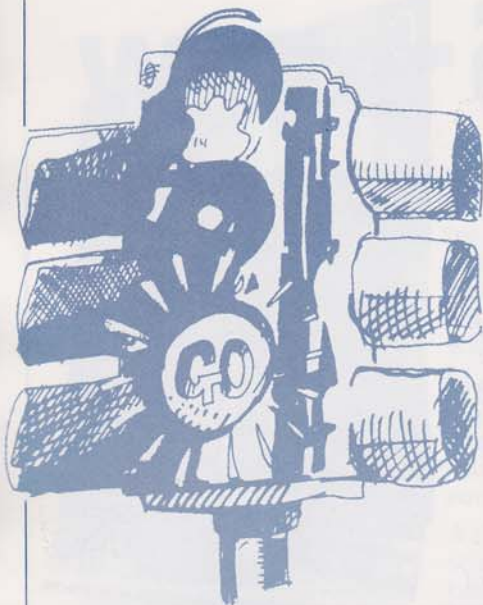
"Not well," he says.

"I backed Dark Intruder. It's still running."

Lupi Fermanov: on a winner with SBS



Rose Giglietta, Kristine Vrantis and Joan Bromley



Green light for

Box Hill regional centre has been officially opened.

The centre, in Whitehorse Road, has offices for Box Hill North and Box Hill South regions.

Box Hill South was

opened by deputy general manager personnel and administration Scott Walters on November 6 and North by chief executive Bill Moyle on November 12.

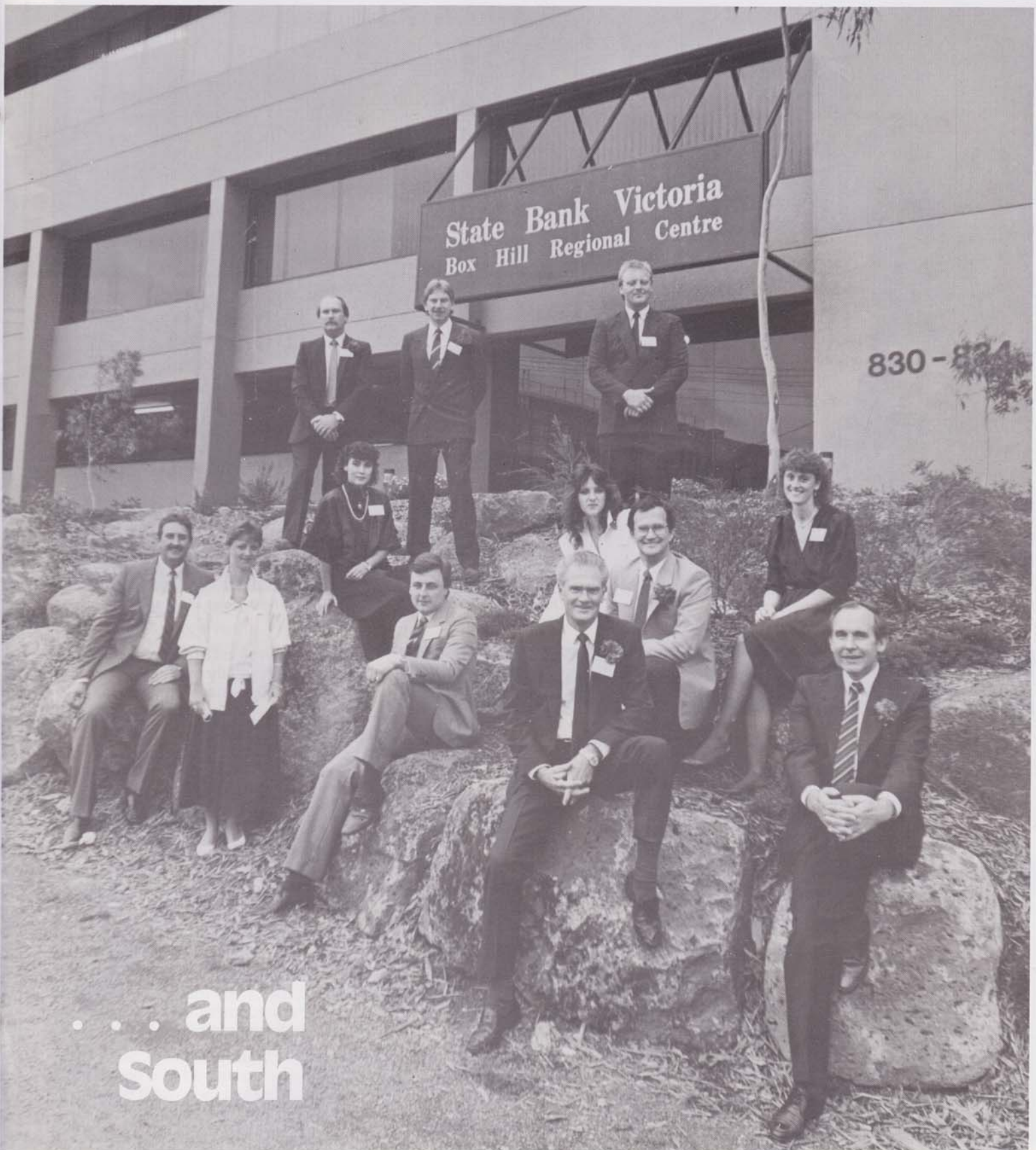
The senior regional managers are Barry Robinson (North) and Ian Walter (South) and the regional managers are Michael McMahon (North) and Kevin Wells (South).

North . . .



Box Hill North - (back) Barry Robinson, Robert Helmore, Russell Fewster, Bernie Dickens, Robert Hartney, John Lorensini (front) Karen D'Amato, Stewart Donald, Catherine Brizzi, Santo Zappia, Michael McMahon, Norm Picken

Box Hill Region



Box Hill South – (back) Ian Siede, Brian Edwards, Dale Camm (centre) Peter Kellett, Carol Vandenlindon, Judy Cornell, Rod Eddington, Kate McNamara, Barry Taylor, Chris McGowan (front) Ian Walter, Kevin Wells

Number 527: 'The Pines'



The team at Doncaster The Pines before opening day - manager Roy Wilkins, Diana Luci, John Crocker, Pam Carey, Darren Ford, Helen Baber and Domenic Auddino

feedback...

When are you going to bring back Gone Fishing? It is nice seeing who has retired. How else do we find out?

Our Bank publishes retirements as they are supplied from the personnel department.

A list of six was published in the October issue.

If anyone is organising a retirement party, please notify us so we can report the event and arrange photography.

Please give plenty of notice - editor.

My news/suggestion/question

Name

Branch/Dept.

Phone

Send questions, comments and news to Corporate Communications, 080 Marketing.
Phone: (03) 604 7841
604 7827 604 7042
Clive Walters, Managing Editor
Adam Hankin, Editor
Kit Rae, Editorial Assistant



State Bank's newest branch - Doncaster The Pines - officially opened for business at Melbourne's newest shopping centre, The Pines, on October 28.

Doncaster The Pines - at Shop 41 in the shopping centre - is our Bank's 527th branch and first new branch since Werribee Plaza opened in October last year.

The new team is headed by Roy Wilkins, 45, who was manager of Preston East before being appointed to Doncaster The Pines.

Branch development manager Max Brewer says: "We have a lot of branches and a lot of coverage in the Doncaster area and with The Pines, we're moving into a new catchment area where we hope to increase our market share."

Meanwhile, Yallourn North, Morwell's sub-branch, has moved into bigger and better premises in the town's council offices.

It is the last of our six sub-branches to be connected on-line with NCR teller equipment.

Gold for 600 years' experience

Nearly 600 years' service and experience are shared by 13 State Bankers who received gold ingots from chief executive Bill Moyle for their 40-year career milestone awards this month.

For Noel Hopkins, the presentation was a double celebration because it came on his 58th birthday.

As we reported in August, the awards of gold for 40 years and silver ingots for 10, 20 and 30, were recommended by the Customer Action Task Force in response to staff suggestions.

Another 13 people will receive their 40-year awards on December 17. Six people will receive ingots for 30 years' service on December 9.

State Bank honours list for 40-year service awards presented on November 6 and 7:

Keith Rodwell, senior district manager, joined March 28, 1939

Steve Mason, chief manager accounting, joined December 27, 1939

Bill Larsen, manager Ringwood, joined September 22, 1941

Jack Horsley, secretary to the board of commissioners and public officer, joined January 14, 1942

Noel Hopkins, manager Cowes, joined January 2, 1945

Arthur Sowden, manager reserve staff, joined January 15, 1945

Brian Clarke, manager Mitcham, joined January 15, 1945



Malcolm Anderson, manager internal audit, joined May 14, 1945
Basil Richardson, manager Croydon, joined January 12, 1945
Eric Black, senior manager industrial relations, joined December 22, 1941

Robin Scorgie, manager Mentone, joined February 6, 1945

John Dawson, reserve staff, joined August 30, 1945

Alan Casson, reserve staff, joined January 21, 1946



Eight of the recipients of the 40-year awards – sitting: Jack Horsley, Malcolm Anderson, Steve Mason, Noel Hopkins, Bill Larsen, Brian Clarke
Standing: Keith Rodwell, Arthur Sowden and deputy general manager personnel and administration Scott Walters who presented the awards with Mr Moyle



State Bank coach Ken Bremner

Ken to stir Tigers

Ken Bremner has been reappointed senior coach of the Tigers for the second year and the team is already training for next football season which starts on April 4.

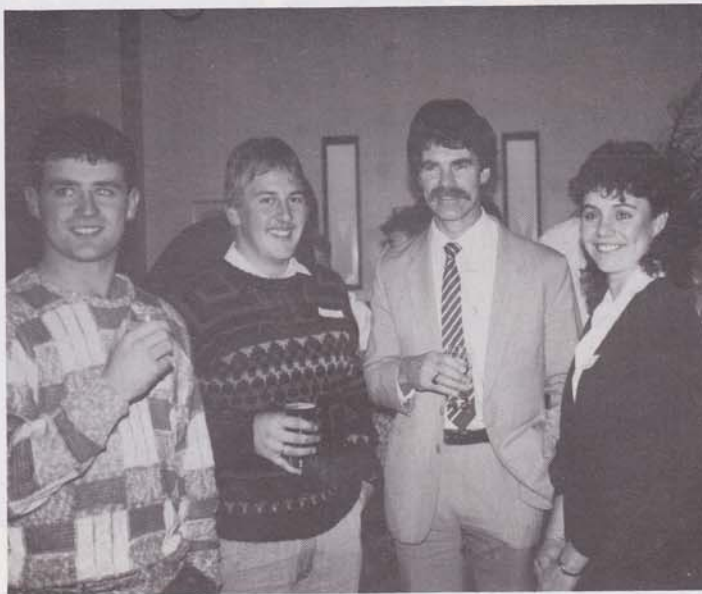
Ken's appointment and three life members - David Jenkins, Danny Hayes and Stuart Cloke were announced at the club's annual general meeting on November 5.

Under Ken's first year as coach, State Bank's seniors finished third in E-grade Victorian Amateur Football Association, with the reserves in second place, a big jump from season '85 when the seniors won only three games.

At the meeting, Steve Roberts and Jeff Inglis announced their retirements after 323 games and 318 respectively. They had won seven club best-and-fairest awards between them.

The club's committee is: president Bill Moyle; senior vice-president Byron Hill; vice-presidents John Murrie and Viv Francis; secretary Bernie Cooney; assistant secretary John Pallotta; treasurer Mike Scott; committee members Alan Eacott, Jeff Inglis, John Catterson, Grant Crameri, Danny Hayes, Tony Favier and Peter Wabbis.

The club is always on the lookout for fresh talent and anyone interested in playing for State Bank should contact Bernie Cooney (03) 604 7385.



Taking stock by computer

An NCR computer network has been installed in the social club office in State Bank Centre to streamline services offered by the social club.

The network includes five work stations on-line to a personal computer controller and an "intelligent" cash register.

The cash register stores information such as the number of sales and stock in the store.

The information is used

for computer accounting. The register has a wand to read bar codes on goods and stock numbers from the controller are fed into the register to price goods quickly.

The work stations will be used for the production of Staffline and letters, mailing and membership lists, information on suppliers and stock, and social function bookings.

Information on times and venues of functions can be quickly called up to answer inquiries.

Big roll-up in Bendigo

Bendigo's Queen's Arms Hotel was full of social activity when north-central region held its first Pleasant Wednesday Evening on October 22.

North-central social committee chairman Wayne Connors reports that about 90 people attended the PWE.

"There was a good blend of managers and accountants in among the GCOs who all enjoyed themselves immensely," he says.

People at the PWE included senior regional manager Peter Shepard, regional manager Allan Timmins, Bendigo manager Graeme Cathcart, Inglewood manager Ron Murphy, acting deputy general manager retail banking Murray Marshallsea, equal opportunity officer Helen O'Donoghue and social club secretary Peter Wynd.

Wayne says the PWE was so popular that another is planned for January.



Christmas events

- North central region is holding its staff family Christmas party at Marong football ground on December 7.
- Ballarat area plans to hold its Christmas party at Wendouree Bowling Club on December 6.