

State Bank  Victoria

Our Bank

ALLEMANDE LEFT AND DOSI - DO August 1987



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Our Bank
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A decade of training at Baxter: anniversary dinner celebration

Our staff college at Baxter is 10 years old. Former Deputy Premier and Education Minister **Lindsay Thompson**, opened the college on August 10, 1977. Nine of the original 11 staff celebrated with an anniversary dinner at the college, organised by senior lecturer and acting manager **Graeme Jones**. "When we started we had four types of courses," says Graeme. "Now, there are 13 courses and the college is used almost 52 weeks a year."

"We have recently introduced weekend courses attended by all members of a branch."

Sunshine was among the first to go to the college as a branch.

Led by manager **John McRae** and assistant manager **Denis Everard**, the staff spent a weekend at what John calls 'a pretty extensive programme'.

"It's the first time I've been there with all the staff," he says.

"It was great. It was good value."

"The theme was that the Bank has a corporate plan, the branch has a corporate plan, so how can the staff fit in and make that work."



Celebrating old times:
Sue Dennett, John McPherson Alan McNaught
Graeme Jones. Back: Tony Janes, David McKenzie, Les Smith,
Alan Clark. Top: Richard Poole

BASC starts this month

Personnel's **Ray Hether-ton** and ISD's **Bob Tudor** will attend the 34th annual Bankers' Administration Staff College (BASC) course at the Melbourne Graduate School of Management this month.

Thirty-two senior bankers from Australia and New Zealand will attend BASC from September 21 to October 16.

Formed in 1953, the college's annual residential course ranks among the foremost Australian executive development programmes.

Participants review the current and future role of the banking industry in the light of economic, technological and social conditions in Australia and overseas.

The course also covers management and organisation procedures.

Course principal is **Trevor Murdoch**, of Westpac; assistant principal is **John Bridgland**, of NAB.

Jeff Oughton, Reserve Bank, is the course economist and **Rob Goudswaard**, is administration officer.

Insurance training on course

Workshops for State Bank Insurance Services have now been held for all country regions and have started in metropolitan regions.

The inaugural training sessions were run in Gippsland region as a pilot scheme for the marketing of a wider range of insurance products under an agreement with State Insurance Office.

Apart from the Bank's existing insurance trust account policy, the package includes building, contents and mortgage protection insurance underwritten by SIO. Each branch is treated as a SIO agent and paid commission for selling the insurance products.

Eb Breitzke, who is managing the project for the Bank, says: "The programme is going well and all country branches are doing a great job."

Metropolitan workshops started on August 4. As well, workshops are being held at State Bank Centre branch.

Eb says because of the interest shown by head office department people, short information seminars on general insurance will be run in September or October. ▼

Who're ya gonna call? Crime Stoppers!

State Bank Victoria has given \$10,000 to a new police crime-busting programme, Crime Stoppers, which starts soon.

We are the first bank to contribute to Crime Stoppers, a community-based programme which will offer rewards for information about crimes.

The \$10,000 cheque was presented to crime commissioner, Vaughan Werner, by John Williams, head of personnel. Police plan to raise at least \$100,000 from corporate sponsorships for the programme's fighting fund.

Crime Stoppers has been introduced to Australia by Victoria Police media director **Geoff Wilkinson** who studied the North American and British programmes on a Churchill Fellowship. New York's Crime Stoppers solves one violent crime every second day and a murder or attempted murder every week.

Crime Stoppers programmes in North America have been responsible for solving more than 146,800 crimes and the recovery of stolen prop-

erty and narcotics valued at more than \$US807 million. A monthly BBC programme, *Crimewatch* UK, regularly attracts an audience of up to 15 million.

is a major initiative in the fight against crime.

"For too long, crime has been regarded as a police problem in isolation, but the State's crime



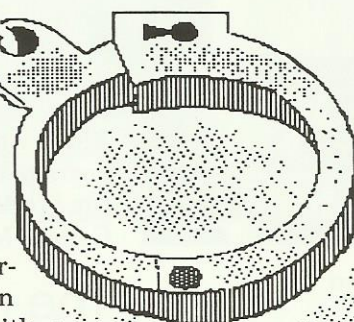
"There were more than 283,000 major crimes in Victoria last year," says **Ross Barnett**, marketing department's sponsorship manager.

"Some of those were committed against banks, so it is a natural sponsorship for our Bank to back police and the community in this way."

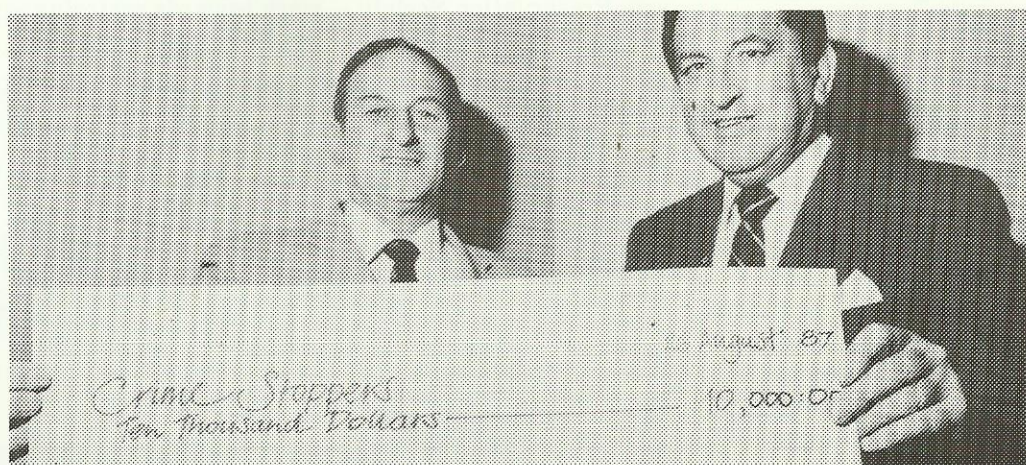
Chief Commissioner **Mick Miller** urges Victorians to support the programme.

He says Crime Stoppers

figures demonstrate quite clearly that police can no longer cope with the frightening escalation in our crime rate, 60,000 in the past two years and 120 per cent in the past decade." ▼



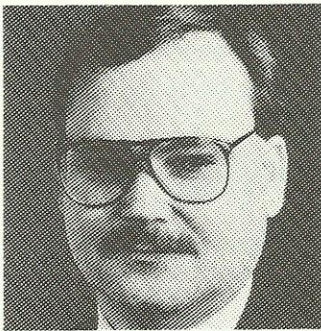
Crime commissioner, Vaughan Werner, and John Williams, chief manager personnel



News Roundup

Overseas trade position

Our Bank is continuing its decentralisation of overseas trade services with an overseas trade section in the new Kings Gardens branch in Dorcas Street, South Melbourne. The section is headed by **Jeff Orchard**, 34, senior trade finance officer, and he is assisted by **John Spina**.



Jeff Orchard

Jeff joined the Bank in 1971 and worked in branches for four years before joining international department and working in London. He joined the trade section in 1980.

Kings Gardens is the third of our branches with overseas trade sections. Others were opened at Footscray and Reservoir earlier this year. These branches offer a full service for importers and exporters, helping with documentation requirements, trade finance and foreign exchange.

Yes, another centenary is celebrated in period style!

Our Royal Melbourne Institute of Technology branch got into the spirit of the institute's centenary celebrations when manager **Grahame Wilkie** and his staff dressed in fashions of the 1880s.

RMIT's open day was held on August 9 and Grahame says he thought that dressing in fashions of a century ago would be a good leadup to the event.

As well, our Bank gave the institute \$35,000 for its centenary celebrations.

RMIT which opened its doors to 600 students as the Working Men's College Melbourne, now

offers courses to 28,000 students annually.

The branch opened on August 25, 1980, so it has a long way to go before it too celebrates its centenary.

Pictured outside the branch are (front): Grahame Wilkie, Ron Baldacchino, Greg Patterson, Tom Douvartzidis; (back) David Jones, Katrina Mossuto, Kerry Wardle, Tessa Farag, Sue Stergiannis, Chris Kafallis.



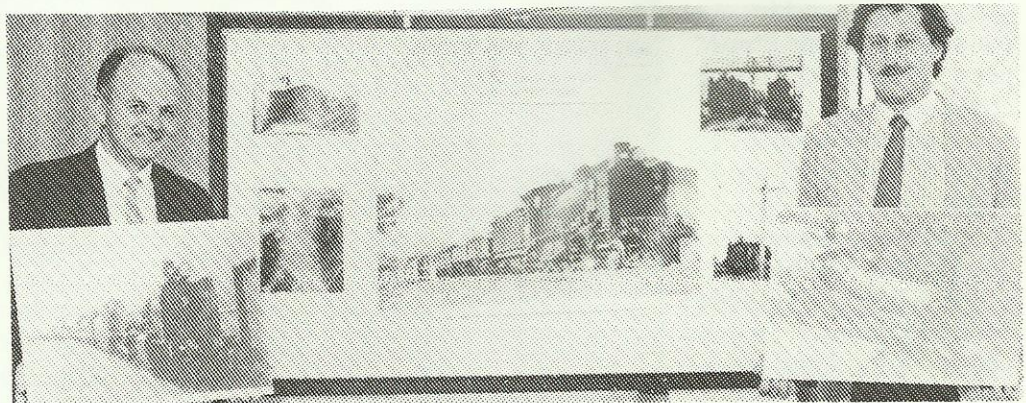
The magic of steam on show at Mornington

Visitors to Mornington branch could have been forgiven for thinking they had stepped back in time when Mornington Railway Preservation Society put on a display there.

Treace Dunkley, part-timer at the branch and the society's secretary, organised the display to highlight the society's work towards restoring the Baxter-Mornington

railway line, engines and carriages as a tourist attraction.

Manager **Brian Jones** and senior accountant, **David King**, show off some of the exhibits.



News Roundup



Up there, where we belong

Installation of our new illuminated signs at branches was a simple job compared with that for the four triangles now at the top of State Bank Centre.

Photographer **Andrew Chapman** gulped, and increased his insurance when we asked him to cover this assignment!

Senior clerk-of-works **John Bray** kept a close watch during the installation of the triangles which are about 5 metres across and each with 36 lighting tubes.

"It was a big job," says John.

"There was a lot of work involved.

"The result is worth it because our building can be clearly identified from nearly every point around the city." ▼

News Roundup

Official turnout at Ormond



Ormond North people get together for a picture after the official opening of their regional office in North Road by deputy CEO **Max Carr**.

Eight days earlier, Ormond South, headed by **John Day** and regional manager **Barry Roberts**, was officially opened by CEO **Bill Moyle**.

Pictured are *front:* **Elaine Magee, Sue Loughnan**, snr r.m. **Bruce Evans**, r.m. **Bob Gow, Julie Turpin** and **Sue Donaldson** *second row:* **Mark Casey, Rick Sillett, Robert Halsall** *third row:* **Peter Leach** **Doug Goldiston** *top:* **John McCarthy** and **Mark Hansen**.

Other recent happenings

As well as the regions, Mr Moyle officially opened our new **Bairnsdale** branch headed by **Bob McInnes** on August 24 and the new **Kings Gardens** branch in Dorcas Street, South Melbourne, on August 25. Kings Gardens is headed by **Pat Ellerton**.

John Johnson (left) head of our Frankston region, presents Frankston Council's chief executive officer **Adrian Butler** with a \$5000 cheque from our five Frankston branches as sponsorship for the council's new newsletter for residents, Frankston - Your City.



Frankston Standard

Ballarat Council honours Michael Burke

Ballarat Shire Council has honoured former Ballarat manager, **Michael Burke**, for his help with some of its biggest building projects.

At the Council's July 13 meeting Shire president **Gordon Walton**, said the growth of Wendouree was partly attributable to Michael's involvement in the financing of many shire capital works programs.

Councillor Walton said Michael had always been prepared to help anyone in need, and the Shire of Ballarat owed him a great debt.

Michael has recently retired after 40 years, including 15 years at Wendouree branch.

Councillor Walton presented Michael with a special letter of appreciation bearing the seal of the Shire of Ballarat.



Ballarat Courier

Lindsay Collyer retires

Lindsay Collyer of Dandenong Market branch retired on July 24 after a career with the Bank of more than 39 years.

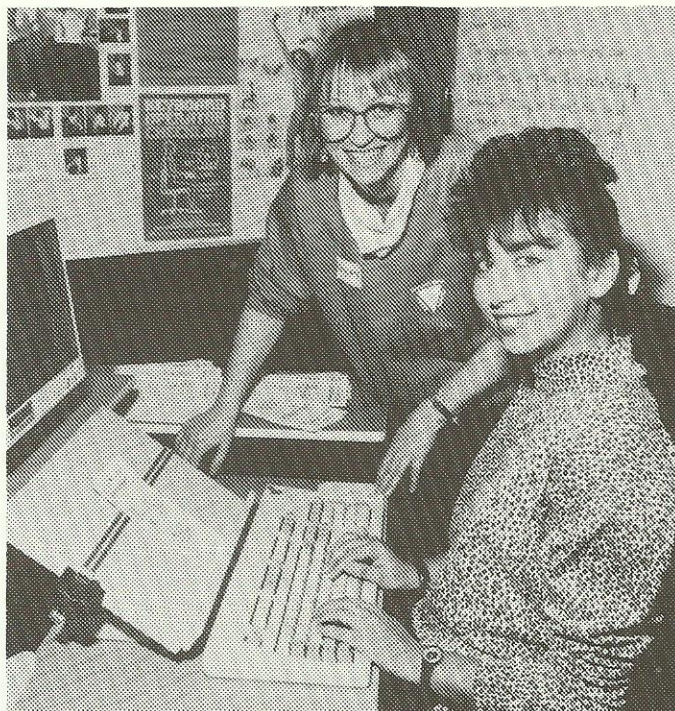
Lindsay, 55, started at Colac in December 1947; he had been manager at Dandenong Market since August 1979.

News Roundup

Former manager opens ramp for disabled at Stratford branch

Former Stratford branch manager **Tom Supplitt** and his wife, **Marie**, welcomed by branch manager **Bob Healey**, visit the branch for the first time in eight years. Tom, 56, who retired in 1976 after managing the branch for six years is a multiple sclerosis sufferer and was the first person to use the new access ramp at the branch. Tom, of Stratford, was at the official opening of the ramp and side access door. Bob, who's managing the Showgrounds branch this year, says the ramp was suggested by Gippsland senior regional manager **Terry Preston** and the public. "The new ramp means that people such as Tom

no longer have difficult access problems," he says. "The ramp is not only used by the disabled community but also mothers with prams find it less troublesome to do their banking." Avon shire secretary **George Brayshaw** has told Bob in a letter: "With greater emphasis being placed by the Government on integration into the community all the time, it is pleasing indeed to note that institutions such as your Bank are doing whatever they can to make life in the community easier for the physically handicapped and frail. "Council's warmest congratulations on this very welcome initiative are extended."



Health and safety display covers the major health issues of the '80s

Rehabilitation officer **Lesley Harrison** instructs **Frances Modica** of marketing on the correct posture in front of a keyboard. The ergonomic desk was part of an occupational health and safety display in the lower banking chamber at State Bank Centre. The display also covered information on health issues such as AIDS, cancer, stress and the effects of smoking, heart attacks and blood pressure.

Graham retires from Young Street

Graham Downing, manager of Young Street Frankston branch, left our Bank on July 31. Graham, 56, started his banking career at Hopton on 23 February, 1948. He worked in branches and head office before

going to Young Street in 1981. He was active in marketing the Bank's products and services in and around the Frankston area and was responsible for Young Street branch becoming official banker to Frankston Council. ▼



Choose your pardners, folks!

Square dancing is an energetic recreation and we have discovered some State Bankers are tripping the light fantastic up to three nights a week for as long as four hours at a stretch.
What drives them?

"It's great exercise and you make lots of friends," says Ken Falconer, of business finance.

"I've danced all over the country. Next year, I'm off to Sydney and Brisbane for the national square dance convention."

Ken's frisky feet have been propelling him across the dance floor for two years now, during which time he has become an advanced square dancer.

"We get about 60 or 70 a night at the Mopoke Square Dance Club in Box Hill," he says. "There's no competition; just fun for all ages. It can take up to 15 consecutive weeks of lessons to pick up the basics, and you need to wear your western gear."

Some nights, members participate in dress sets – dancing together with a common theme for their costumes. These have included outer

space, Muppets, football, and an out-back night.

One night, Ken's set decided to honour their caller, **Ron Mennie**, by dressing as his 'fan club', wearing fan-shaped costumes and making a presentation.

"The callers are really amazing," says Ken, who is now a committee member of the Victorian Square Dance Association.

"Calls are improvised with the idea of getting you back with your original partner at the end of the dance. Occasionally, it doesn't work and we all have a good laugh. Ron has been a caller for 25 years, and does a wonderful job of encouraging a cheerful atmosphere."

Debbie Layton, of premises department, is another nimble State Banker who has been square dancing in Box Hill since early last year.

"I had done a lot of ballroom dancing in the past, and wanted to do something a little less formal," says Debbie.

"Square dancing's lack of competition suits me perfectly. It's a lot of fun with many people dancing for hours. It's relaxing and energetic at the same time."

Debbie, who dances about twice a week, has layers of petticoats and a full circle skirt to wear to each session.

Another keen square dancer from our Bank is **Trish McConnachie**, of Beaumaris' Concourse branch. Trish, whose father used to square dance in the 50s, is devoted to the art since a school friend got her interested 11 years ago, when she was 14.

"It helps me communicate with other people – each year I go to the State conventions so I have friends

People



in every state in Australia," she says.

Trish particularly enjoys public square dancing demonstrations which also boost her confidence

and has taken part in the Moomba Square Dance Float for the past four years.

"It's very different dancing on a moving platform," she says.

"Once, we stopped on Princes bridge, in all the rain and wind. It's lucky we had the dancing to warm us up," says Trish, whose husband, **Peter**, is also a devoted dancer.

Clothes are another interest to Trish, who says square dancing costumes change to suit current fashions, although layered petticoats are an enduring feature. ▼



Trish McConnachie, husband Peter, Ken Falconer and Debbie Layton display the Mopoke Square Dance banner.

Our cover picture and the one above are blurred, not because photographer Andrew Chapman was suffering the shakes, but because he used a slow shutter speed to capture the colour and movement of our square dancers.

Vics win national badminton championships

Garry Silvester, of Newborough branch, has returned home after being part of the Victorian team which won the Australian badminton championships. Garry, 28, was part of the 10-member Victorian team to play in the championships in Ulverstone, Tasmania, to take the Clendinnen Shield from Western Australia 15-1. Last year, the West Australians defeated Victoria to retain the shield which the Victorians last won - against West Australia - in 1985. All States and the ACT competed for the shield. The championships are in Brisbane next year.

Chelsea branch sponsors bowls

Chelsea branch manager **Ken Kick** (left), Dingley branch manager **Jim Mason** (right) and Edithvale Bowls Club vice-president **Ron Lennard** share a laugh in the clubrooms after the men's



Ballarat Courier

There is no lack of football talk at Sebastopol branch when **Vin Armstrong**, **Peter O'Connell** and **Andrew Panther** have a few spare minutes.

triples, an event sponsored by Ken's branch at the club. The popular event, for which Ken's branch supplies trophies, has been held for the past three years.

Vin, 24, and **Peter**, 19, and **Andrew**, 20, play in Ballarat Football League - but for different teams. Vin and Peter play for East Ballarat and Andrew for Redan. The talk became a little more intense earlier this season when East Ballarat and the Lions played at the Eastern Oval in their traditional clash. The Bulldogs won by 21 points but the Lions got

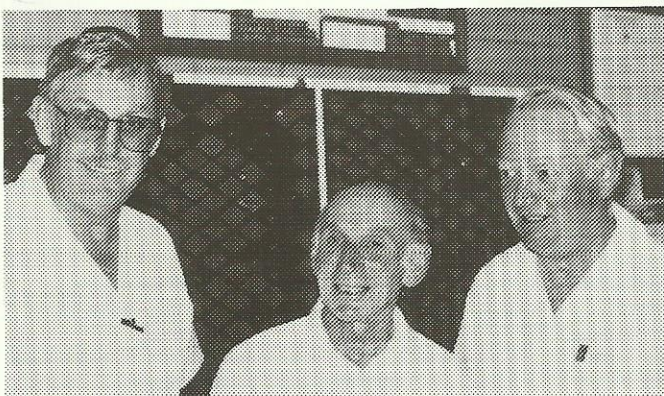
their revenge with a three-point win in the return clash on August 15. Says Vin, who missed the August 15 game because of injury: "There is usually a bit of talk about the games but there was a bit more talk leading up to those games and a few Tatts tickets exchanged." East Ballarat's last premiership was in 1964 and Redan last won a premiership 10 years ago.

News in Brief

Late News

David kicks on
State Bank's full-forward **David Jenkins** has won the Victorian Amateur Football Association E-grade goal-kicking list with 82 this season. David, of Kilsyth branch, was also top goal-kicker last season.

The Tigers have won their first premiership in 15 years with a 94 point victory against West Brunswick. Reserves lost their Grand Final against Old Essendon by 7 points. See photo spread next month. ▼



Cricket champion



Peter Henderson was named club champion at State Bank Cricket Club's presentation night held in South Melbourne.

Peter, of business finance, has served the club with distinction, primarily as a batsman and won the 1985 - 86 season 1st XI batting average.

In the 1986 - 87 season, he showed his talent as a leg spin bowler to take the 1st XI bowling average.

He was also runner-up in the batting average.

The club champion is decided on a points system for batting, bowling and fielding and Peter was a clear winner.

Trophies presented were: club champion **Peter Henderson**; runner-up **Trevor Hamilton** 1st XI batting **Trevor Hamilton**; runner-up **Peter Henderson** 1st XI bowling **Peter**

Henderson; runner-up **Michael Blake** 2nd XI batting **Harry Perera**; runner-up **Allan Smith**

2nd XI bowling **Kan Atkins**; runner-up **Alex Grabkowski**

3rd XI batting **Gary Read**; runner-up **Max Powell**

3rd XI bowling **Peter Newson**

Deputy Chief Executive **Max Carr** helped present the trophies at the function where club life membership was awarded to **Kam Atkins** for his service for the past 10 seasons.

About 60 players, friends and supporters attended, including life members **Julian Moylan** (Swanston Street), **Denis Izod** (business finance) and **Dale Bennett** (Moorabbin East).

The 1987-88 cricket season starts on October 3.

Frankston region runners join in fun run

Seven people at Frankston have shown the region is up and running. **Peter Molloy, Mike Palmer, Terry Lyons, Paul Harvey, Rod Bramich, John McInerney** and **Randall Gibson**, ran in the annual Devilbend Road Runners race.

About 75 runners competed in the 10-kilometre run.

Randall finished 18th with Peter only 10 seconds behind him.

The times of our top three placegetters were:

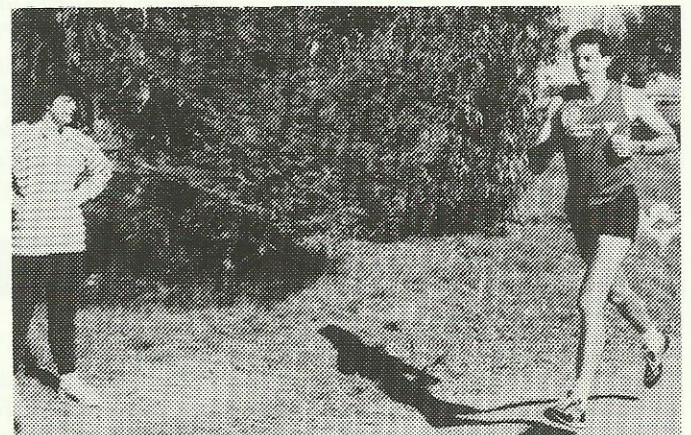
RANDALL GIBSON 42:41

PETER MOLLOY 42:51

JOHN MCINERNEY 49:30.



From left: Peter Molloy, Mike Palmer, Terry Lyons, Paul Harvey, Rod Bramich, John McInerney and Randall Gibson. Team motivator and photographer was Trevor Geitz, the region's branch marketing support officer.



Mike Hallinan of corporate finance impresses the crowd!

**Got a story to tell?
Don't waste it, send it in!**

It's a pleasure

I am writing this letter to express my pleasure I have experienced with the State Bank over the years I have been banking, even though my business has been minor compared with others.

So far I have had two personal loans with the Bank for which now I have rendered and at the moment there are two credit cards which I am using.

I must congratulate the Bank for the new-look State Bank. The colour coordination of silver, grey and blue is very tasteful and smart.

The staff uniforms are an added bonus to the already very cheerful and very helpful staff, no matter which branch Victoria-wide I have called at.

The new State Bank branch office signs are excellent. They certainly stand out in the crowd and the branches are so much easier to find in all traffic conditions, night or day.

To the average person, I am sure they now see more State Banks than the opposition. I do.

I am certain the new look State Bank will attract many new customers as the services offered are excellent.

Hopefully in the near future I will be looking forward to buying my first house and I will be applying to the Bank for a housing loan.

I hope my custom with State Bank will continue for some time to come and thank you for your support so far. It is a pleasure doing business with such a professional and successful bank.

Lance Treeby
Karen Street
Box Hill North

Footscray in '56



Your article on the centenary of the Footscray branch (Our Bank July) was most interesting.

I enclose a photograph taken at the 1956 branch Christmas party (as indicated by the date on the wall). The staff members and former members shown in the photograph are: **Jim Meeny, Jack Ellis, Kevin Glenister, Jim Ball** (the present manager of the branch), **Frank Mallett, Jim Finch, Neil McNeill, Jack Parkin, Frank Holzer, Keith Hayes, Danny Starr, Eric Smith, Ian Walker, Des Pearson, Lloyd Jones, John Murray, John Andrew, Eric Black, Keith Humphrey,**

Laurie Quill, Jack Pretty, Reg Hayes, Col Morgan, Frank Grey-Smith, Allan Tymms and Graeme East.

In contrast to the photograph of the staff on the cover of your recent publication, there were no lady staff members.

The Bank was very much an all-male world in those days!

It is interesting also to note the memorial plaque shown on the wall in the photograph.

This probably contains the information sought by your correspondent L.B. Thrower.

Lloyd Jones
Heidelberg West

Shaky signature!

I had a signature referred to me by a teller as he thought the signature looked a little different.

After cancelling the signature for him, he returned to the customer where the following conversation took place.

Teller to customer: "I had to refer your husband's signature to the accountant as it looked a little shaky."

Customer to teller: "I am not at all

surprised at that because I gave it to him last night and he did it in bed."

Needless to say, this remark quite amused several customers in the branch, together with yours truly.

I must point out that the teller kept a straight face during this remark, something I congratulated him for.

Graeme Walsh
Relieving accountant