

Statesman

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No. 50

THE STAFF MAGAZINE OF THE STATE SAVINGS BANK OF VICTORIA

THE
STATE SAVINGS BANK
OF VICTORIA



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FRONT COVER

Johnny Farnham, King of Moomba, called at Elizabeth Street display area to see a prize-winning cake depicting his portrait in colored icing . . . an entry in the Moomba Decorated Cake Festival. Bank girls mobbed Johnny — and would have eaten him sooner than any of the 100 luscious cakes in the show.

STATESMAN is produced at two-monthly intervals by the Public Relations section of the State Savings Bank of Victoria. Comments from staff on the contents of the magazine are invited. The editorial team welcomes suggestions for future articles and pictures, nominations for Girl of the Month and Man of the Month, and letters for publication.

All correspondence and contributions should be addressed to The Editor, Statesman, State Savings Bank of Victoria, Box 267D, G.P.O., Melbourne. (Phone 60 0531. Ext. 28 or 119.)

S.S.B. MOOMBA FLOAT WAS A WINNER (and our display took the cake)

Our Santa Bank was a highlight of the 1972 Moomba Procession — and won the Lady Mayoress Award for the 'float with most appeal to children. The ingenious mobile money box was made by Ivan Lowe of head office display section. He formed the bodywork in wire, which was then fibreglassed. Ivan also designed and made the 'inside works' — a reversed tricycle, chain-driven by pedals. The small wheel at the back operated like a ship's rudder to steer the float. The pedal drive was also geared to move Santa's arms up and down, and to rotate the key in his back. Paul Branchflower, a 15-year-old champion junior cyclist, drove the float in the big parade.

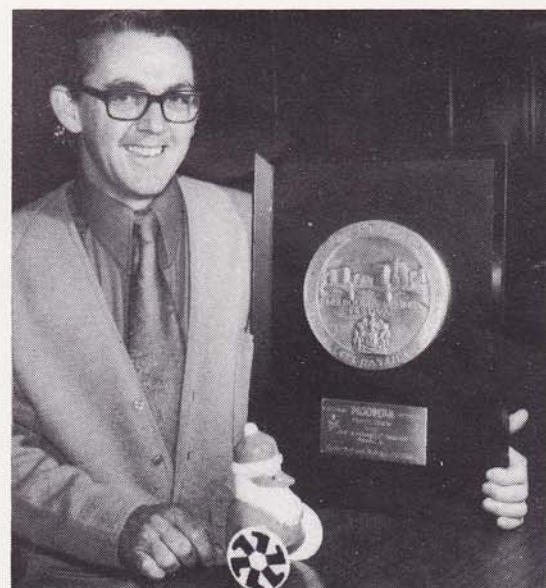
One of the most successful displays ever staged in head office was the Moomba Decorated Cake Festival. Almost 100 creative and resplendent cakes, on view for a fortnight, attracted some 30,000 visitors, including many males. Grand prize winner, which received a \$100 prize, was a Weather Cottage cake, made and decorated in beautiful detail by Mrs. June Elliott, of Box Hill North.



SANTA FLOAT, a Moomba parade hit, was driven by a champion junior cyclist. He was kept cool inside by battery-driven fans.



CAKE DISPLAY: Here is one section of the exhibit that attracted hordes of admiring visitors to Elizabeth Street display area.



PRIZE PLAQUE: Awarded to the S.S.B. for the float with greatest "child appeal", is pictured here with the float maker and designer Ivan Lowe, of H.O. displays.

New TV commercials promote our 'PLUSES'

New television commercials produced recently for screening on Melbourne channels promote the challenging theme: ONE BANK STANDS OUT.

These commercials, videotaped mainly in Elizabeth Street branch, use the "interview" technique to publicise S.S.B. points of superiority over competitors . . . notably in HOME LOANS, PERSONAL LOANS, CHEQUE ACCOUNTS and NUMBER OF BRANCHES.

Production costs for the series were comparatively low. A mobile videotape unit eliminated the need to hire a studio, construct sets, or go on location with cameras and crew.

The commercials were "photographed" in the banking chamber. Electronic images travelled along cables to the VIDEOTAPE CRUISER van parked outside in Elizabeth Street, where they were recorded on tape. In the van, the tapes were replayed on TV screens. Where necessary they were "re-shot" on the spot.

The final commercials featured some members of S.S.B. management and staff, including Mr. Don Ross, Assistant General Manager (who spoke about home loans) and Mr. Alf Titterton, manager of Elizabeth Street cheque section.

And here are some of the State Bank "pluses" presented in our powerful new commercials:

- HOUSING LOANS; We lend more money than anyone else — at lowest rates.
- PERSONAL LOANS; Our interest rates and "extras" are lower than those of any competitor.
- CHEQUE ACCOUNTS; Ours work out cheapest for the average user, because we do not charge for handling — or by the number of transactions per quarter.

INSIDE THE BANK: Videotape cameras "filmed" interviews conducted by announcer Kevin O'Gorman. The "pictures" were transmitted along cables to the Videocruiser van in the street.



VIDEOCRUISER parked outside the Bank — served as a mobile TV commercial production studio. This meant a big cost saving, compared with normal filming methods.



INSIDE THE VAN technicians and producers monitored the commercials being taped — and instantly replayed them for checking and possible re-shooting.

Puzzles

1. A door-to-door salesman offered laces at 10 cents a pair — or 18 cents for two pairs. He explained that he would make the same profit either way. What was his cost price per pair of laces?
2. Change the word FISH to the word MEAT in four moves. You may alter only one letter at a time, and every time you must make a new word.
3. Three married couples, the Blacks, the Grays and the Greens were sitting in a row. They were sitting alternately gentleman and lady, yet only one husband was sitting next to his own wife. Mrs. Gray was the second person in the row, and Mrs. Green was not at the other end. Which man sat next to his own wife?
4. Ex-officer Miss H. Wyatt has sent in a simpler solution to last issue's puzzle — which was to change DEAD to LIFE in seven moves, altering one letter at a time and making a new word each time. How did Miss Wyatt achieve this resurrection in FOUR moves?

ANSWERS on Page 9.

PROGRESS IN PREMISES



STATE SAVINGS BANK OF VICTORIA
PARKMORE - NEW BRANCH BANK. ARCHITECT, J. MCCORRISTON

PARKMORE

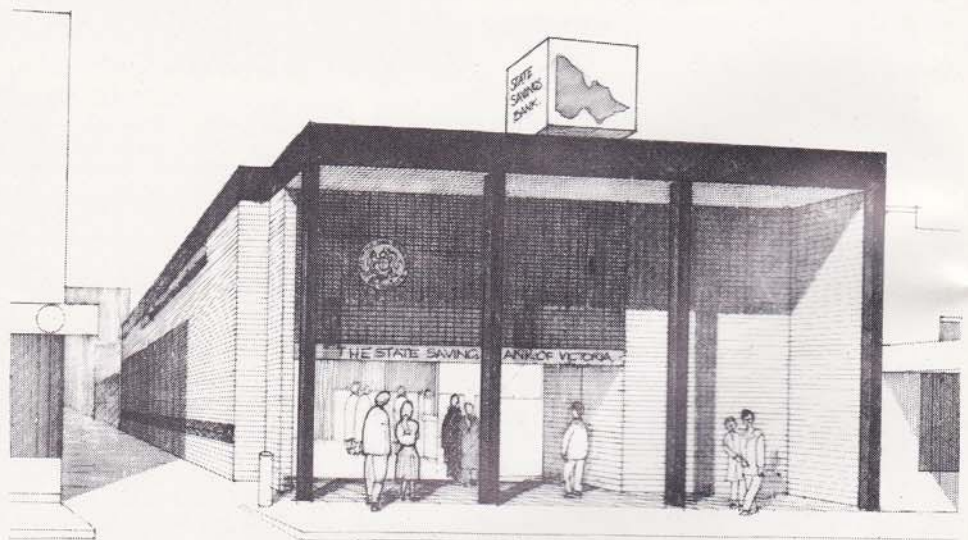
Staff Architect: J. McCorrison

Due for completion this month, the rather austere grey concrete block exterior of this branch will contrast with the white painted interior. Bright orange carpet has been used throughout with black counter tops and bronze panels to the front of the counters. Ducted heating will provide winter warmth. The branch will have entrances to two streets and is provided with several inbuilt safety devices.

SHEPPARTON

Project Architects: Keith Reid and John R. Reid

New two-storied premises in the main shopping area of Shepparton are being erected on land formerly occupied by the A.M.P. who will take over our old premises on completion of the new bank. Rough textured brick is being used to face both the interior and exterior of the building and an aluminium louvred sun-screen will protect the front of the bank from the western sun. The high ceilinged banking chamber will be fully air-conditioned and will have good natural light. November is the estimated finishing date.





STAFF CHIEF RETIRES

Colleagues congregated at South Yarra Club on March 2 to farewell retiring Staff Superintendent Mr. Paul Costelloe. Pictured above (right) is the General Manager Mr. T. E. Hall with Mr. Costelloe (left) and Chief Accountant Mr. Harry Torrens. Mr. Costelloe joined the bank as a junior clerk in 1924, spent 31 years in branches, culminating in managership of Elizabeth Street, and became Staff Superintendent in 1967.

MANAGEMENT VIEWPOINT

That cheque ban and the S.S.B.

Looking back on results of the A.B.O.A. cheque ban in late February we see that the S.S.B. suffered most . . . and gained nothing. Our biggest competitor — the "Elephant" — danced for joy.

The cheque ban was applied more drastically by S.S.B. officers than by those of the private banks.

So OUR operations were the most disrupted . . . OUR customers were the most inconvenienced . . . OUR reputation took the greatest knock.

And for what?

So that officers in the private banks could have THEIR salary case reopened in the Arbitration Commission.

We are not a party to any court award. We cannot take part in these Commission hearings.

Happily, our officers are never disadvantaged in salaries and conditions by comparison with the private banks.

Why then should the S.S.B. have borne the brunt of the cheque ban and its resulting disruption and bad feeling?

The future progress of the staff depends on the future of the Bank.

WHO, THEN, WERE THE REAL BUNNIES OF THE SALARY DISPUTE?

PROGRESS IN PREMISES?

Did you see the strange layout in The Age property section — showing a century-old English pottery works under the headline: Commonwealth Bank Taking Shape?

The article under the headline referred to the projected Victorian headquarters of the Commonwealth Bank — claimed as Melbourne's largest bank and scheduled for completion in Collins Street by 1974.

The accompanying picture of ancient kilns was captioned correctly — but inconspicuously at the bottom.

After a first glance at headline and picture, STATESMAN's own property writer penned the following

"It would seem that the Commonwealth Bank is making a revolutionary departure from traditional banking architecture. The basic beehive design symbolises concentrated activity. Or it could have been inspired by the elephant house at the Zoo. Minimal use of windows and door openings is apparently intended to reduce risk of armed hold ups."

REAL ESTATE

With RAY DAVIE, our Real Estate Editor

Commonwealth bank taking shape

A BUILDING claimed as Melbourne's "largest" bank is scheduled for completion by May, 1974.

It will be the Victorian headquarters of the Commonwealth Banking Corporation in Collins St. and will replace a granite-pillared bank building whose twin foundation stones were placed 50 years ago by Mr. W. M. Hughes and Sir Denison Miller.

The new structure will rise 501 ft. and 33 storeys, and have a total gross area of 700,000 sq. ft.

Architects Bates, Smart and McCutcheon have designed temporary premises so banking can continue as usual.

The temporary structure had to be economical, capable of speedy erection, yet satisfy City Council building standards.

Completion of Stage One of demolition of the old building permitted the creation of Phases 1 and 1A of a temporary bank to house 80 of the bank's employees.

On completion of Stage Two of the demolition, Phase 2 of the temporary bank was erected, permitting demolition of the rear Phase 1A portion of the temporary premises and clearing the site for excavation and construction of the new building.



THE BRITISH parent of local ceramic tile makers, H. & R. Johnson, has bought the Staffordshire pottery works of which these striking mid-19th century bottle ovens form a part.

The works have been handed over to a preservation trust which will employ skilled workmen to make decorative pots and tiles using the techniques of other days.



1c BANKNOTE: This is a Hong Kong one cent note, actual size. These notes are printed on one side only of cheap paper. Each is worth about one seventh of one Australian cent.

THE DAY WE DISHED OUT GOLD!

One of our recent displays in Elizabeth Street banking chamber featured Sovereign Hill historical park, Ballarat. A typical prospector's tent was set up, and miner Bert Strange — pictured here with (Calamity) Jane Perla of head Office Marketing Department — demonstrated gold-panning. Also, Bert handed out small bottles of Ballarat water, each containing about 15 cents worth of genuine gold dust. Result: a veritable gold rush of visitors into the Bank.



S.S.B. Social Club expands

The S.S.B. Younger Set recently changed its name to the S.S.B. Social Club, and broadened its scope to include all staff members, their families and friends. Recent Club projects pictured below included (left) PUBLIC SPEAKING — a 10-week course conducted by Mr. Chris Ryan, Manager of Mortgage

Loans Department . . . and a PICTURE NIGHT at Staff Training Theatre, city, where Social Club Secretary Pam Marks (St. James branch) helped treasurer Russel Foreshew thread up the projector for a screening of "The Italian Job".



GIRL OF THE MONTH

Vivacious Jenny Williamson, 16-year-old clerk in head office Overseas Section, had thoughts at one stage of becoming a model. But after winning one contest (Miss Redline Speedway) she decided that banking would be a more stable and satisfying job. Jenny lists her current interests as all sports except cricket . . . cars, people, doing up old things, sunbaking. She also enjoys buying clothes and shoes, looking around shops, and 'going out'. Her aversions include sarcasm, insincerity, rich food, cramped trains. Her ambition: 'to lead a good life and eventually have my own family'

Jenny has had a regular boy friend (an Ansett airline mechanic) for two years. Her ideal husband would have to be: 'the man of the house, understanding, fashionable, fond of children, humorous and convivial, with an interesting job to discuss and be proud of.'

Horoscopically speaking, Jenny is a Cancerian who 'usually has a round face, pale eyes and a placid, serene expression. She is very feminine, fears old age, and strives to stay looking and thinking young. She loves the security of a home and is good at bringing up a family. Her most likely soulmates are Scorpio or Pisces subjects, or other Cancerians.'



MAN OF THE MONTH



Peter Willis, 24-year-old clerk in head office Insurance Department, is a young man of many sports — notably football, cricket, squash, golf and table tennis. And between times he plays snooker and cards.

Big, burly Peter (6 ft. 14½ stone) has had a seven-year association with the SSB Football Club. He has played 90 games with the Reserves and ten with the Firsts, and has been a committee member for the past five seasons. In seven seasons of Bank basket ball he has played 100 games.

Peter places great importance on physical health and mental activity. He believes these factors are vital to the attainment of personal ambitions.

Astrologically, Peter is a Virgo. The stars say: Perfection is his byword. He has the ambition and will to get on. Mild-tempered, he seethes inwardly at major irritations. He saves hard for that rainy day, and tends to be secretive about material possessions. Travel is inevitable for him. His ideal girl will probably be a Taurus or Capricorn subject."

STATE SECRETS

by the teller

CHEQUE account customer at Carlton asked teller the meaning of the number 603-135 appearing on the top of his cheques. Told this represented bank and branch codes, he replied Oh, I thought that was your phone number. I rang it the other day and got a Dial-a-Disc.

★
THRIFT is a wonderful virtue — especially in an ancestor.

★
OVERHEARD in head office branch office (The Hotel London): 'The perfect publican must be a democrat, an autocrat, an acrobat and a door mat. He must be able to entertain prime ministers, pickpockets, philanthropists and police. To be successful he must keep the bars full, the house full, the tanks full, and not get full himself. He must have barmen who are honest, quick workers and thinkers, non-drinkers, mathematicians, technicians, and at all times stay on the boss's side, the customers' side — and the inside of the bar'

★
AND the perfect barmaid: 'Like a rolling stone that gathers no moss, a rushing barmaid pleases the boss. Unmoved by noise or smoke or heat, she boldly stands on aching feet. Shaped like Venus, soft as a doe, she's as firm as the law when she has to say no.'

★
BALD American bank president who always wore a hat, inside and outside the office, asked the cleaning lady why, after working 20 years in the bank, she had never opened an account there. Her reply: 'Well sir, you always look as if you're about to take off.'

★
HEARD about our wealthiest depositor? He lives on the interest on his interest.

★
PITY those pong-plagued girls in Correspondence Department who had to operate the tube system while a dead rat was jammed in one of the pipes!



INSURANCE DEPARTMENT MAN-AGER Stan Atherton proudly displays in his office two oil paintings by his wife Marjorie (inset). The pictures, depicting a Rutherglen winery and a Mount Martha seascape, have a professional flair and have attracted many favorable comments.



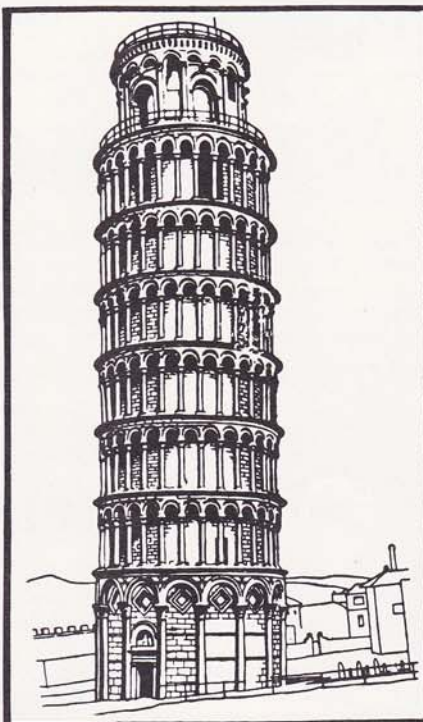
The things people save for

What are our Calendar Club members saving for?

To discover this, among other things, a survey was conducted by HO Marketing Department.

Here are some of the replies that came back on the questionnaires, under the heading "My Calendar Club account is to be used for":

- ☆ Buying an antique snuff box.
- ☆ Buying a set of tails.
- ☆ A dental check-up.
- ☆ An exercise in saving to meet inflation, etc.
- ☆ Buying a horse.
- ☆ Just saving. If I put it in a bank account I'd keep taking it out.
- ☆ Buying a Fred Williams etching.
- ☆ Relief in Pakistan.
- ☆ Buying new gear for a school social.
- ☆ Payment of service fee for trotting stallion.



THE LEANING LAND OF PISA; In this unusual picture of a famous landmark at Pisa, Italy, note that the tower is vertical, and the land is leaning to the left.

LEGAL TENDER

Legal tender is the amount of money which a creditor is bound to accept in payment of a debt.

In Australia, since the recall of £.s.d. currency in 1966, Australian notes for any amount in decimal currency are considered legal tender.

Coins of the denominations of 5 cents, 10 cents, 20 cents or 50 cents are legal tender for an amount not exceeding \$5.

Coins of 1 cent and 2 cents denomination are legal tender for an amount not exceeding 20 cents.

WISE MONKEYS

Three monkeys sat in a coconut tree, Discussing things as they are said to be, Said one to the others, "Now listen you two,

There's a certain rumour that can't be true,

That MAN descended from our noble race. The very idea is a shocking disgrace.

No monkey ever deserted his wife,

Starved her babies and ruined her life,

And you never knew a mother monk

Leave her babies with others to bunk,

Or pass them on from one to another

Till they scarcely know who is their mother.

And another thing you will never see,

A monk build a fence around a coconut tree,

And let the coconuts go to waste

Forbidding all other monks to taste.

Why, if I put a fence around this tree

Starvation would force you to steal from me.

There's another thing a monk won't do:

Go out at night and get in a stew,

Or use a gun, or club or knife,

To take some other monkey's life,

That MAN DESCENDED we make no FUSS

But, brother HE DIDN'T DESCEND FROM US."

Useless Information

We have been inundated with a request for more trivia and futile facts. So here they are:

☆ A rope measuring $1\frac{3}{4}$ inches in circumference will safely bear a weight of 612.5 lbs.

☆ Rhymeless limerick:

There was a young man from St. Dee.

Who was stung on the arm by a wasp.

When asked 'Does it hurt?'

He replied 'No, it doesn't,

But I'm sure glad it wasn't a hornet.'

☆ Mount Cotopaxi in the Andes is 19,612 feet high.

SPORTSCOPE

Wrong lane cost us carnival win

It was tough luck on star S.S.B. swimmer Terry Marshall (St. Vincent's Hospital branch) when he was directed to the wrong swimming lane at the Inter-Bank Swimming Carnival at the Olympic Pool. Terry was all set to win the event — the 100 Metres Freestyle — but was disqualified because of the lane error. This cost S.S.B. squad the three points — and the Carnival victory, which went to the A.N.Z. Nevertheless our swimmers carried off three trophies for the night: The Women's Aggregate Trophy . . . the Women's 4 x 50 Freestyle Relay . . . and the Mixed Foursome Relay. And Terry Marshall won the 200 Metres Freestyle (in the right lane this time).



S.S.B. FOOTY TEAM TRAINING

Pictured at Oval 4, Albert Park, during a recent training session, these players include most of the Firsts and Reserves. BACK ROW (left to right): Peter Willis (Insurance Dept.), Eric Johnston (Legal Dept.), Steve Roberts (Bourke St. East), Peter Mitchell (Relieving Staff), Gary Onken (Bundoora), Bruce Whalley (Hawthorn West), Viv Francis (Thomastown), Peter Wynd (Relieving Staff), Fred Wright (Western), Mick Loft (Elizabeth Street), Denis Roscoe (Malvern East Station). MIDDLE ROW (left to right): Gary Doyle (Doncaster East, Shaw Street), Denis Izod (St. Kilda West), Alan Truscott (31 Bourke St. East), Chris Moss (St. Kilda West), Gary Tobin (Malvern North), David Beard (Gardiner), Byron Hill, Coach (Agency Examiner), Ian Harris (Thomastown), David Muir (Oakleigh South), Alan Pitts (Relieving Staff), John Jeffery (D P Auditor), Tony Dermody (Hawthorn North). FRONT ROW (left to right): Ian Reade (Monash University), Allan Brennan (St. Vincent's Hospital), Jeff Inglis (Building Dept.), Bruce Grant (Jordanville), Tom Brain (115 Lonsdale Street), John Gilbert (Relieving Staff), Ken James (Insurance Salesman), Ken Castanelli (Abbotsford), Graham Gossip (Middle Park), Ken Korrison (Caulfield North).

PUZZLE ANSWERS

From page 3

1. 8 cents a pair.
2. FIST, FIAT, FEAT, MEAT.
3. Mr. Green.
4. DEAF, FEED, FEEL, LIFE.

PARENTS MEET THE MANAGEMENT



A new public relations project began this year — in the form of "Meet the Management" functions for parents of new staff members. Pictured above: a typical audience.

We are inviting groups of 1972 staff newcomers and their parents to evening get-togethers in head office boardroom, where they meet senior Bank executives in an informal atmosphere.

Proceedings begin with a short musical presentation by members of the S.S.B. staff. Singers and instrumentalists perform on a small stage. Accompaniments are played by a professional organist (Ron Rosenberg, ex-GTV9).

Usually this concert is followed by a talk from Mr. Don Ross, Assistant General Manager (shown at right). Later, questions are invited — and are answered by Mr. Ross and other executives including Mr. Ron Wade, Staff Superintendent, his deputy Mr. Ron Barclay, Mr. Trevor Craddock, Chief Manager, Marketing and Mr. Ted Webber, officer in charge of staff training.

The evening ends with supper, served in the boardroom by our cafeteria staff — during which guests and management mingle and chat.



THE ENTERTAINERS:

Staff artists who have performed at recent "Parent Nights" include, from left: John Lidgerwood (baritone, head office), Jack Knight (violinist and comedian, head office), Shirley Newitt (pop singer, Elizabeth Street), Romaine Pereira (pop singer, H.O.C.S.), Robert Packer (guitarist, H.O.C.S.) and Pam Stoneman (soprano, Treasury Place).



HOBBYISTS

Hamming it up on radio

There are at least four Hams in the Bank, all of them well-seasoned.

We are talking about staffers who are experienced amateur radio operators: Bill Roper (Current Loans), Ray Graf (Relieving Manager), Harry Hall (Manager, Reservoir, Broadway) and Bruce Bathols (Insurance Department).

These dedicated hobbyists operate their home radio stations at night and during weekends. They talk to other Hams throughout Australia and the world . . . exchanging information about radio equipment and reception, the weather, their homelands and families. The only banned conversation topics are religion, politics and pornography.

Each operator is licensed and has a personal callsign.

Bruce Bathols (callsign VK 3ASE) has been a radio hobbyist for most of his 30 years. He received his full 'Ham' licence from the PMG's Department last December, and is now entitled to contact any of the world's 400,000 Hams, including some 6,500 in Australia. Bruce operates a commercial transceiver (combined transmitter and receiver) with a power output of 100 watts. The antenna is mounted on a 40 ft. mast, and total cost of the 'Station' was about \$500. Bruce also has a small transceiver installed in his car for local contacts within 50 miles.

Bill Roper (callsign VK 3ARZ) has been licensed for 12 years, and is active on air. Some of his recent international contacts included:

- A Russian Ham at an Arctic weather station.
- A Filipino sugar plantation owner.
- A Swede holidaying on his private island in the Baltic.
- An American pilot flying over Chicago.

Bill is on the Federal Executive of the Wireless Institute of Australia, and he edits 'Amateur Radio' — one of the oldest magazines of its kind in the world, with a circulation exceeding 5000 a month.

Ray Graf has been an enthusiastic Ham since at least the 1940's. His callsign is VK 3CT.

Harry Hall has been licensed for 26 years as a broadcaster. Like Bruce Bathols he operates transceivers both from his home and his car. His callsign VK 3EK.

What about Lady Hams? Or should we call them Hammettes? Apparently (despite the natural loquacity of the gentle sex), they represent only about 3 per cent of the world Ham force. Melbourne has at least one on the air — a married woman with four children. (Wonder if the kids will become Hamlets?)

TUNE IN ON YOUR TRANNIE: If you want to pick up Ham speech broadcasts on your dual-wave transistor radio, switch to the SW (shortwave) band in the early evening, and twiddle the dial around the 40 metre mark on the dial.

FOOTNOTE: Most Hams these days transmit their talk on what is called the S.S.B. (Single Side Band). This has the effect of making their voices come through on an ordinary radio like the chattering of Donald Duck. You would need a special circuit in your receiver to unscramble the messages. Pity!



FRESH HAM: Bruce Bathols (Insurance Department) has been a fully-licensed Ham since last December — and an amateur radio enthusiast all his life.



HAM EDITOR: Bill Roper, Consents Officer in Current Loans Department, edits the long-established 'Amateur Radio' monthly magazine, and has many foreign 'air friends'.



HARRY HALL, Manager (Reservoir, Broadway), broadcasts from his home — and his car.



RAY GRAF, Relieving Manager, has been 'on air' for more than 30 years.

BRANCH OF THE MONTH

From log cabin to white house – the gorblimey to the sublime! Such was the sudden transformation of Dandenong Market branch. Three months ago it moved from a cramped, dingy shop to an elegant, air-conditioned, spacious office a few doors away in Lonsdale Street, Dandenong.

Walk through the wide "whale's jaw" entrance and you confront a 120-foot deep vista of gold carpet. Matching fabric has been used to decorate the front of the long counter which is designed for nine teller stations. White plastic skylight units bring natural light to the back-counter area, while the rest of the chamber is softly lit by suspended fluorescents.

The new premises, built at a cost of \$180,000, will cater to the growing needs of a booming district. Dandenong Market branch, opened in 1957, has total balances approaching \$4 million, and Personal Loan borrowings which are close to the \$1 million mark.

Present manager Bill Graham took over the branch a year ago. A long-time Mitcham resident, he has been active in many groups in that area, notably the Community Chest, kindergarten and school committees. Bill has a family of six, and is a keen gardener.

MEET THE STAFF: Names (and added particulars of permanent staff members) are, back row left to right: Ian Gill-Vallence (relieving staff); John Collins, 36, accountant (golf, gardening); Maurice Girvan (relieving staff); Rex Alexander, 22, teller (cricket, football, fire brigade); Bill Graham, manager; Brian Johnson, 28, clerk (cricket, squash and local R.S.L. club); Tony Nye, 25, clerk (golf, bird-watching, Berwick Progress Association); Ivan Heathcote, 21, teller (shooting, fishing, football). Front row, left to right: Jean Parsons, 18, clerical assistant (tennis, swimming and boys); Christine Archer, 20, clerical assistant (swimming, basketball, Afghan dogs); Karen Turnbull, 18, clerical assistant (badminton and music); Sue Hannan, 20, clerical assistant (woodwork, fishing, driving); Cheryl Burrows, 22, clerical assistant (basketball, squash, greyhound racing); Gloria Thatcher, 19, clerical assistant on loan from Dandenong branch (basketball and swimming). **NOT SHOWN:** Gerard Schlitz, 35, accountant 2 (squash, tennis, family); Joe Moloney, 36, accountant 2 (swimming, water-ski-ing).

Dandenong Market



WIDE FACADE of new branch premises resembles whale jaws, but is much more welcoming. A continuous air curtain is installed over the entrance to blow hot in winter, cold in summer. Glass doors slide across at closing time



PHONE RELAY operated from old premises for several weeks because PMG strike prevented installations in new office. Maree McMaster took incoming calls and passed on messages to new building via old army telephone fitted with buzzer.



LONG VISTA of new banking chamber is enhanced by white brick walls, gold carpet, and matching upholstered counter front. Back-of-counter lighting is assisted by decorative skylights.



AROUND THE BRANCHES

— with Joan Freeman



Riversdale

ART IN THE SUBURBS

Faced with an attractive branch, which, however, blended into the general shopping centre, manager Noel McPherson wondered how to attract attention to his rather static neighborhood. He hit on the idea of having displays by first class craftsmen in different fields which he hoped might appeal to the people of his area. The idea has been very successful. Some of the fields he has covered are: ceramics, sculpture, china painting and pottery. The local papers have been impressed with his efforts and cover every show while people come from all parts of Melbourne to see them. Here attractive staff member Lesley Humphries, displays a sample of Batik work from a recent display.



Dimboola

CIVIC SQUARE

At the request of the local Rotary Club the bank has made available to the Dimboola Council a block of land we own there for use as a Civic Square. The Community Services Committee of the Rotary Club will landscape the area with trees, paths, gardens and seats to form a rest area for citizens shopping in the street. The bank has no immediate plans to build on this block, but in the event of it being required the Committee will remove the seats etc. and clear the site for building.

This combined community effort by the bank and the Rotary Club should improve the business area and give pleasure to many.

NEWLYWEDS

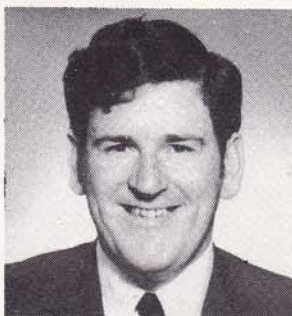


Newly married Mr. and Mrs. Robert Jean leave St. John Vianney's Church, Springvale North, for their reception. Mrs. Jean is a member of Mortgage Loans department and was formerly Daniele Bozelle.



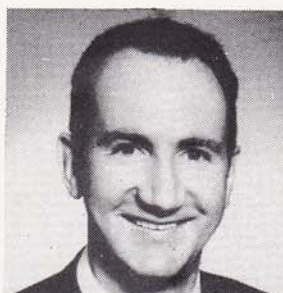
Mr. and Mrs. Alan Woodman photographed in the gardens following their wedding at St. Stephen's East Reservoir. Mrs. Woodman is the former Suzanne Mykitiuch of General Manager's department.

MEET OUR NEW MANAGERS



S. M. SPRING
Wycheproof

As Northern Zone President and an International Board Member of Apex, Max has spent a busy couple of years attending to a territory which extends as far as Holbrook and Deniliquin one way and Bendigo another. His territory was extended even further last year when he visited the Philippines and Hong Kong to open branches there. The Springs have a family of four.



J. G. KENNEDY
Keilor

John lives at nearby Niddrie and is very happy at his appointment in this rapidly growing suburb. He and his wife, who have four young children, (two sons and two daughters) are both actively engaged in community affairs. John likes to relax with a game of golf and is a member of Northern.



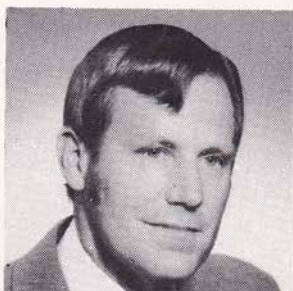
N. G. DALEY
Creswick

The Daley family lived at Diamond Creek prior to Tom's Creswick appointment, where he was deeply involved in church and civic activities. One of his unusual activities was secretary of the Cemetery Trust, which he says he was conned into, but found very interesting. He and his wife, the former Pauline McShae of Elizabeth Street, have a family of four.



J. R. ELLIS
Derrinallum

Bob and his wife, the former Marilyn Tardif of Accountant's Department, have two very young children — a girl two and a boy four months — who absorb most of their energies. Bob however, enjoys golf and is hoping to play more of it while in the country. He is also a keen river fisherman.



M. R. HINE
Ouyen

Max and his wife and their three children are all sport fanatics. Golf, cricket and table tennis are Max's sports, while Mrs. Hine and the children favour tennis. He commenced his bank career in Wodonga and had 20 years service there before being moved. He is a member of his church vestry.



J. BALL
Elmore

Jim has relatives living at nearby Rochester and his home town of Nathalia is only about 50 miles from his new branch so his wife and their family of four were not strange to the area. Squash has been his favorite form of exercise but he intends to concentrate on golf when the season opens.



J. W. FITZPATRICK
Woomelang

John and his wife, who both come from northern Victoria, have four young sons including 3½-year-old twins. John was a member of his Parish Council in his previous home suburb of Lalor and a director of its District Credit Co-operative. He enjoys golf and is hoping to play a lot more while in Woomelang.



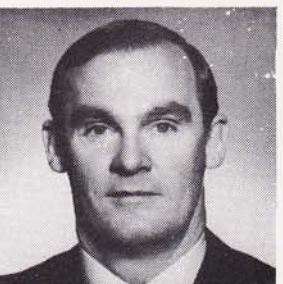
P. LOUREY
Romsey

Terang is bachelor Peter's home town and still the venue for most of his holidays. He enjoys golf when he has the time. However, most of his leisure lately has been spent working for the St. Vincent de Paul Society. He was president of Geelong branch, which in addition to its normal charitable work has just completed building a hostel for the elderly.



A. P. CUSHING
Beaumaris

Most of the interests of Tony and his wife centre round their family of two girls, aged 11 and 12, and a boy, six, but Tony manages to spend most winter Saturday afternoons barracking for Essendon. He works for his church and is the treasurer of St. Anthony's building fund.



G. W. JOHNSTON
Toora

Picnics are very popular with the Johnston family and they are all looking forward to exploring the Promontory and Tarra Valley while at Toora. Graeme played football (70 games) with the bank, and cricket, and now concentrates on golf at Waverley Golf Club. His wife has also recently been bitten with the golf bug. The family have three young children.

MEET OUR NEW MANAGERS



P.J.A. ELLIOTT

Lang Lang

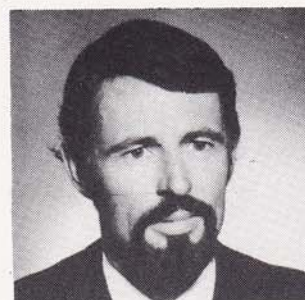
Peter lived at Beaumaris prior to his Lang Lang appointment and found that suburb a good base for his favorite sport of Bay fishing. Now that he's only four miles away from the good fishing of Westernport he's hoping to spend a lot of time out on those waters. He and his wife have a young son and two small daughters.



C. McFARLANE

Relieving Manager

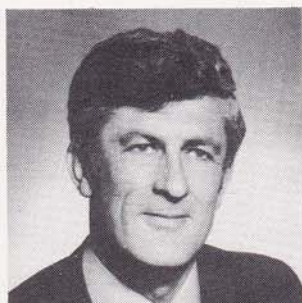
Another keen Bay fisherman, Colin rarely misses an opportunity to take his boat out. The boat is also taken when Col., his wife and their two young sons, go on holidays to their family home in Nelson, on the South Australian border. Golf is another interest and Col. plays off 17 at Northern.



H. M. JOBSON

Relieving Manager

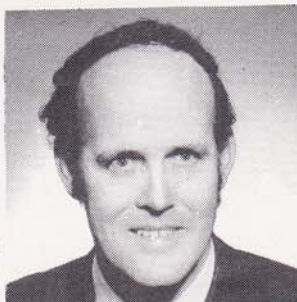
Water sports play a large part in the life of Harold and his family. They live at Frankston and he and his four children are all keen on water ski-ing, boating and swimming. The Murray River is their favorite water-ski haunt and they've a large swimming pool in their garden. Gemstones and making copper jewellery are other interests.



R. F. JONES

Relieving Manager

Ron and his wife, who are both avid readers, are keen students of Australian history and enjoy excursions to places of historic interest. Swimming, tennis and fishing are other interests and Bright and Warrnambool his favorite fishing spots. The Jones' have a family of two boys and a girl.



G. R. SCHRECK

Heywood

Fishing seems to be a popular pastime among this month's managers and Greg is another disciple of Izaak Walton, as are his three sons aged 13, 10 and six. He has given quite a deal of his time to working for the Guide Dog organisation and was the treasurer of the Horsham auxiliary while stationed there.



W. J. DONCHI

Rosedale

Bill comes from South Gippsland and is happy at the prospect of getting back there and fishing Gippsland waters again. He and his wife have five children in the family, two young sons of their own and three older sons of Mrs. Donchi's. Gardening and socialising with his friends are Bill's other interests.

Display Directory

Here is an updated guide to banking chamber displays planned for Elizabeth Street branch during the next six months — and for various suburban branches between now and the end of May:

ELIZABETH STREET MAIN DISPLAYS

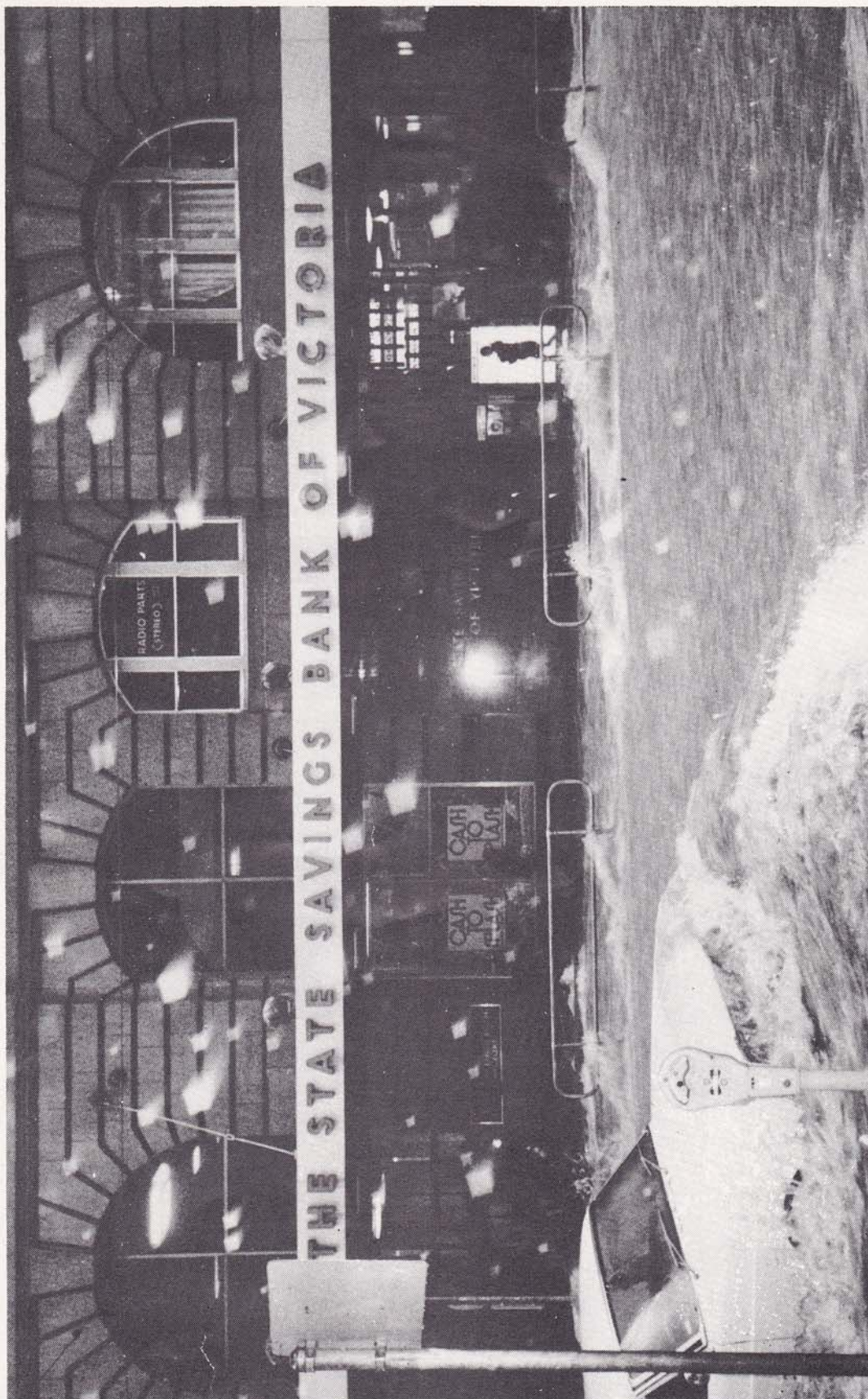
- April 10: Vintage motor bikes (rare collection of restored bikes).
- May 1: Various activities of Department of Supply.
- May 22: Royal Victorian Institute for the Blind (rehabilitation activities).
- June 12: R.M.I.T. (technical college demonstrations of pottery, etc.).
- July 3: Austin 7 Club anniversary display.
- July 24: History of Theatre in Melbourne (six-week display in two parts).
- September 4: Football Display (also Housing Contest photos).
- September 25: State Tourism display.

BRANCH DISPLAYS — April and May

- Monash: The dilemma of Westernport.
- North Balwyn: Calendar Club.
- Ashwood: Calendar Club.
- Brandon Park: Christmas Club.
- South Yarra: Painting exhibition.
- Riversdale: Shiplovers of Victoria . . . Paintings . . . Gemstones . . . Art and Jewellery. Paintings and Historical photos.
- Mooroolbark: The Garryowen . . . The Quarter Horse.
- Coleraine: Historical photos of district.
- Torquay: Historical photos of district.
- Bright: Historical photos of district.
- Murtoa: Historical photos of district.

ELIZABETH STREET SIDE WINDOWS

April-May displays will include: Marching Girls' Awards . . . Road Safety . . . Wildlife.



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Splashback!

Remember Thursday, February 17, the day the sky fell on Melbourne? Remember the 3 inches of rain in one hour, and all the chaos it caused? Remember what it was like at the peak-point of the floods — right outside our head office building? That was the day when our CASH almost DID get splashed . . . the day when the S.S.B. suffered an excess of LIQUIDITY. The fine photo above was taken by Mr. Walter Reuter of Reuter Camera Services in the London Stores building opposite. (S.S.B. staff members are reminded that they are entitled to a 10% discount on all photographic equipment sold by Mr. Reuter's store).