

Statesman

August, 1971 No. 46

THE STAFF MAGAZINE OF THE STATE SAVINGS BANK OF VICTORIA

THE
STATE SAVINGS BANK
OF VICTORIA



Statesman

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FRONT COVER

The newly-formed S.S.B. Girls' Football Team trounced an A.N.Z. girls' team at Albert Park on June 20. In this picture, Laurel Clinch, full forward for the S.S.B. Tigresses, was being tackled by the A.N.Z. captain — who looked as if she'd been having a ripping time. See report on Page 11.

STATESMAN is produced at two-monthly intervals by the Marketing Department of the State Savings Bank of Victoria. Comments from the staff on the contents of Statesman are invited. The editorial team will always welcome suggestions for future articles and pictures, letters for publication, and news of staff activities likely to interest fellow officers.

All correspondence should be addressed to Statesman, Marketing Department, S.S.B. Head Office, corner of Elizabeth and Bourke Streets, Melbourne.

MORE HELP FOR MIGRANTS—AND YOU

To widen our services to foreign-speaking migrants — and to branch staffs dealing with these newcomers — the Bank has expanded its roving team of full-time Migrant Promotion Officers to five. Additionally, we have a full-time Hostels Officer and two girl assistants based at head office Business Promotions section.

Latest appointees to the foreign-speaking team are Tass Carydias (Greek/Italian/French/Arabic), Dean Melidonis (Greek/Italian/French/Arabic) and Mehmet Hussein (Turkish/Greek).

Expansion of our MPO group follows the outstanding success over the past three years of the two original Greek promotion officers John Dimtsis and Aghis Joannidis. John continues to work in this field with Andy Marangos, who joined the marketing

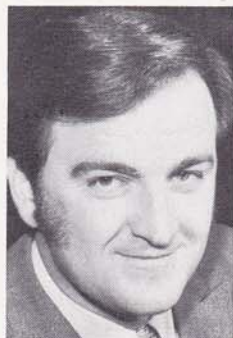
team in January. Aghis is now extending his branch experience at Auburn.

Our new MPO team, based at several suburban branches, is actively involved in advising migrants on all aspects of banking facilities, including home and personal loans — and counselling them on their entitlements to social services like child endowment and medical benefits. Hostels Officer Don McLean is doing a similar job — mainly for U.K. and Yugoslav migrants — at hostels throughout Victoria.

All branches are invited to refer to the officers pictured below any queries concerning the needs of migrants.

Remember, migrants are good citizens and good savers. They need us, and we need them. So make them welcome when they arrive at our branch counters, and make full use of the MPO experts who are as close to you as your phone.

Consult these migrant experts...



GREEK: John Dimtsis, based at Northcote branch (Phone 489 9849).



GREEK / ITALIAN / FRENCH / ARABIC: Tass Carydias, based at Oakleigh branch (Phone 56 2343, 56 2358).



TURKISH / GREEK: Mehmet Hussein, based at Moreland branch (Phone 36 6752).



GREEK / ITALIAN / FRENCH / ARABIC: Dean Melidonis, based at Prahran Market (Phone 24 3798).



GREEK: Andy Marangos, based at Brunswick branch (Phone 38 4707, 387 1253).



YUGOSLAV: Sonja Duznovic, based at head office (Extensions 43, 114 or 175).



YUGOSLAV: Evelyn Rezuk, based at head office (Extensions 43, 114 or 175).



U.K.: Don McLean, based at head office (Extensions 43, 114 or 175).



S.S.B. Radio Monopoly

A novel radio promotion — 3XY Radio Monopoly — last month took S.S.B. advertising messages to almost one in three Melbourne people in the 18-24 age group, the listeners representing our largest "new business" potential. Pictured above during a rehearsal are XY announcers Ric Melbourne (left) and Bill O'Brien.

Listeners were invited to send in any number from 2 to 12, inclusive. Twelve times daily, XY announcers threw the Monopoly dice and moved the counter. Then they drew a listener's name from the barrel corresponding to the number thrown and announced the name of the lucky sender.

A prize, based on the square where

the counter landed, was awarded to the sender. Every square (including Go to Jail) won a cash prize, which was credited to an existing or new S.S.B. savings account. Contestants landing on GO received \$200.

Every throw of the dice was preceded by a hard-hitting commercial for the S.S.B., and we received, additionally, scores of ad-lib plugs from announcers.

Calendar Club Clicks...

Our new coupon book saving system, the Calendar Club, is doing well. We set an ambitious target of 50,000 accounts in the first 12 months, and indications are that this will be achieved. Meanwhile, our Christmas Club business continues to grow.

The Calendar Club was launched on April 19. Three weeks later we commissioned a survey to measure the effects of advertising for the scheme. The survey disclosed that 53% of Victorians had heard about the Club and knew it was run by the S.S.B. Of these people, 72% knew the purpose of the Club and its method of operation.

Calendar Club enrolments to date indicate that the major purposes of saving by members are Rates, Car Registration and Insurance, School Holidays and early Christmas shopping.

One man who joined must really have budgeting problems—he opened Calendar Club accounts for every month of the year.

PUZZLE SPOT

1. MYSTERY DOUBLE: Two young men were enrolling for the elections. The official helping them noted that they looked exactly alike. He also saw that their surnames, parents' names and dates of birth were exactly the same. "Brothers?" he asked. "Yes," replied the young men. "Twins, eh?" enquired the official. "No, we're not twins," was the reply. Assuming the truth had been told, how can that be explained?

2. SHEEP'S EYES: Two sheep were standing in a field, one looking due north, the other looking due south. Each could see the other without turning around. How can that be explained?

ANSWERS on page 7.



MILLION DOLLAR SMILES...

A special celebration was held at Sunshine West last month to celebrate a \$1 million milestone in Personal Loans issued by the branch. Mr. T. E. Hall, General Manager (centre), congratulated former manager, Col. Morgan (right foreground), who was largely responsible for the million-dollar achievement. Left, foreground, is current manager, Laurie Quill. In the background are some of the get-together guests, who included a number of local estate agents and solicitors. (See Branch of the Month, Page 12.)



INEXPENSIVE GOODWILL-GETTERS

To help branch managers select goodwill giveaways, here is a photo of items currently available at wholesale prices from head office Marketing Department.

Early ordering of end-of-year giveaways is desirable, because some of the articles are unsuitable for mailing, and must be hand-delivered. You can order any time from now. And to eliminate bookkeeping worries, please send a cheque with your order, payable to State Savings Bank of Victoria.

Here are descriptions and prices of the five items:

STEIN: Ceramic, brown-glazed tankard with big 15-ounce capacity. Map symbol on two sides. Price \$1.50.

ASHTRAY: Large and solid. Similar material and color to stein. Map symbol on base. Price \$1.25.

DESK SET: Black plastic base with gold seal. Has felt base which can be removed to expose sticky surface for attachment to desk. Slim, black pen with gold band has long-lasting ballpoint cartridge. Price \$1.20.

PEN: One of the Parker-Eversharp ballpoint range. Boxed for gift-giving. Price 65 cents.

KEY PURSE: Strong yellow plastic pouch with map symbol. Price 25 cents.



Neighbors make tea

Karen Rice (left) and Jenny Pearce, pictured during a tea break, work side by side as typists in Personal Loans department. They also live side by side in Alexandra Avenue, Thomastown, and learn judo together in their spare time.

Karen joined Personal Loans last year. When she returned from leave this year she was astonished to find her next-door neighbor Jenny working at the adjoining typewriter.

Newcomer Jenny's appointment to the department was pure coincidence.

\$3750 PAID IN REWARDS

The Bank has paid rewards totalling \$3750 to six people for supplying information leading to the conviction of bandits. The convictions related to hold-ups at seven S.S.B. branches. Additional payouts are pending in connection with another hold-up.

In common with the other banks, we offer rewards of up to \$2000 for "information leading to conviction." The amount of every reward is decided solely by the Bank, following study of special reports from the police.

All information received — and the identity of informants — is treated as totally confidential.

MISCELLANY

What is a Grandma?

(By a third grader, aged 8)

"A Grandma is a lady who has no children of her own, so she likes other people's little girls. (A Grandpa is a man Grandma. He goes for walks with the boys and they talk fishing and things like that.) Grandmas don't have anything to do except be there. It is enough if they drive us to the supermarket where the pretend horse is and have lots of coins ready. Or if they take us for walks they should slow down past pretty leaves and caterpillars. They should never say 'Hurry Up.'

"Usually they are fat, but not too fat to tie kids' shoes. They wear glasses and funny underwear. They can take their teeth and gums off. It is better if they don't type-write or play, except with us. They don't have to be smart, only answer questions like why dogs hate cats and how come God isn't married. They don't talk visitors' talk like visitors do, because it is hard to understand. When they read to us they don't skip words or mind if it is the same story again.

"Everybody should try to have a grandma, especially if they don't have television, because grandmas are the only grown-ups who have got time."

Leadership

To be a leader one must have followers. But people will not follow those they distrust.

Without integrity of character men may get by for a while. Eventually they are found out.

Leadership demands many qualities, but honesty is the most essential. People may be dazzled by a leader's personality, or brilliance of intellect, or his ability to sway multitudes with words of fire. But, in the end, the quality they respect more than any other is honesty. If they feel that despite his great talents, a leader is insincere or less than frank with them, their admiration will quickly evaporate and they will turn to someone else. People will forgive mistakes, but they will not forgive duplicity.

To inspire trust, a leader must put his job first and himself second. A great American Secretary of State, Dean Acheson, wrote of President Truman: "He was free of the greatest vice of leadership; his ego never came between him and his job."

The sacrifices demanded of a leader are great, sometimes almost insupportable. Even men of shining integrity can arouse distrust when people misinterpret what they say, or fail to understand the motives that drive them to do what they feel compelled to do.

Sometimes a leader may have to be prepared to submerge his personal ambitions in pursuit of a noble, but unpopular, cause. Does he take the hard or the easy way, the high or the low road? This is the greatest test of his honesty of purpose.
—I.P.A. Facts

Image

Image is you in the public eye, a mental representation of you, or your corporation, a vivid, graphic, instantaneous picture of you in the public mind. It is the impression you make on your fellow man.

Whether your image is favorable or unfavorable is up to you. No amount of pleading, publicity or boastful advertising can create a favorable image — it must be earned. The bases on which it is built are integrity, quality and character.

Image based on false foundations is transparent and eventually unfavorable.

A good image is beyond price. It is born of the deep and abiding determination to accept and create nothing but the best.
—Advertising Age

Slow me down, Lord!

Slow me down, Lord!

Ease the pounding of my heart by the quieting of my mind,

Steady my hurried pace, with a vision of the eternal reach of time,

Give me, amid the confusion of the day, the calmness of the everlasting hills,

Break the tensions of my nerves and muscles with the soothing music of the singing streams that live in my memory.

Help me to know the magical restoring sleep,

Teach me the art of taking minute vacations — of slowing down to look at a flower, to chat with a friend, to pat a dog, to read a few lines from a good book,

Remind me each day of the fable of the hare and the tortoise, that I may know that the race is not always to the swift — that there is more to life than increasing its speed.

Let me look upward into the branches of the towering oak and know that it grew great and strong because it grew slowly and well.

Slow me down, Lord, and inspire me to send my roots deep into the soil of life's enduring values that I may grow towards the stars of my greater destiny.

International Senior Citizens Newsletter, September 1970

TRAVELLERS' AID

What to tell prospective travellers to U.K. and Europe

Increasingly, you will be receiving inquiries at branch level from people planning trips to England and the Continent. In most cases these will be "first-time" overseas travellers, and their prime concern will be to obtain travellers' cheques and arrange availability of funds at overseas banks.

You can help these people — and the Bank — by making known the wide variety of excellent facilities offered by our London Office.

Keep handy the following list of pointers, specially compiled for your guidance by former London Managers Jack Pretty (District Inspector) and Jack Ryan (Business Promotions Manager):



172 The Strand, corner Strand and Surrey Streets, London. W.C. 2R 1EJ. Tell travellers to make it their base.

Make London the base . . .

Advise all prospective travellers to make our London Office their base for money, mail and safe deposit facilities. They may also seek guidance, if required, on some aspects of accommodation, touring, motoring, Customs and taxation.

'Money in the meantime'

Arrange for the would-be air traveller not only Travellers' Cheques, but also a supply of foreign currency notes in small denominations, for use at various stopovers en route. This eliminates the need to cash travellers' cheques for small purchases and then receive large amounts of unwanted foreign currency as change.

Advice form for London

In all cases, complete a FORM 3431 (Payment on Advice, London Office), ensuring that the depositor will have access to funds in London and anywhere else in the U.K. Once advised through our Overseas Section, London Office can transfer funds or foreign exchange to any U.K. city nominated by the traveller, and can arrange money transfers to continental banks or firms on request.

Foreign exchange

The issue of foreign exchange is by far the biggest operation at London Office. It is available in the forms of Sterling or US Dollar travellers' cheques, foreign currency notes . . . also mail or cable transfers to banks or Thos. Cook offices throughout the world. This service is not equalled by any other Australian bank.

Mail centre

Remind travellers that London Office is willing and able to provide a mail service — either holding mail for collection or re-directing it to any nominated address.

Advice about accommodation

Suggest to travellers that they seek London Office advice on accommodation, especially flat-leasing pitfalls.

Car insurance and touring

Our London staff can explain the procedures of hiring cars, and purchasing cars on a buy-back basis. They can advise on the special problems of insuring old cars bought in the U.K. for use on the Continent—

and can supply many brochures on touring, including reputable packaged tours.

Customs and taxation

Any problems involving Customs or Taxation can be solved by referral from London Office to appropriate Australian authorities in London.

Remember W/B entries

Be sure to advise London promptly (by duplicate memo to Overseas Section) when without-passbook entries totalling \$40 or more have been credited to an account for which advice is current. This is important, because travellers are often dependent upon this money.

To sum up:

The best broad advice you can give the prospective traveller to the U.K. and Europe is: "Look us up in London — as soon as you get there."

PUZZLE ANSWERS

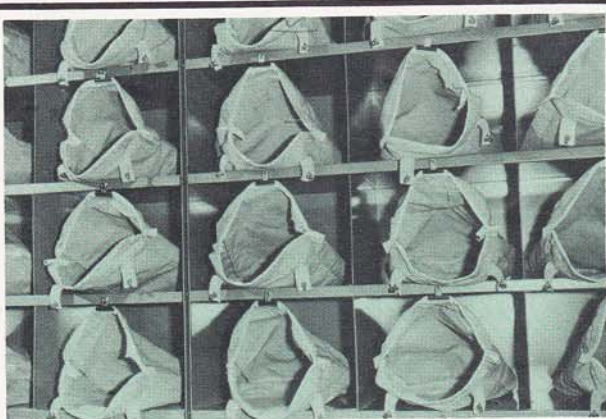
1. MYSTERY DOUBLE: The brothers were two of triplets.
2. SHEEP'S EYES: They were facing each other.



they don't type
have to be smart

NEW SOCIAL CLUB

THE S.S.B. NEW YOUNGER SET was launched recently at a meeting in our Staff Training theatre. Picture shows (left) Ian Jenkins (Staff Department) and some of the 40 enthusiastic young people who attended. The Set has already staged a successful Theatre Night. It plans to run more of these, plus dances, barbecues, bowling nights, health nights and weekend outings. Membership ratio to date is 75 % from branches, 25% from head office, and a 50/50 mixture of boys and girls. Prospective members and participants should contact Ian Jenkins at head office.



SHARKS? No, these are some of the branch bags kept at head office E.D.P. Operations Department. At the end of each day they are filled with computer print-outs of ledger records and account balances for distribution to metropolitan branches by our new motorised courier service.



BLIND TELEPHONIST, Cheryl Benson, 16, handles a call from training officer John Keast in our recent Elizabeth Street display of blind switchboard operator training (Herald photo). The display received excellent press publicity and attracted thousands of spectators. Most importantly, it directly resulted in four offers of jobs for blind telephonists.

BANKERS GO TO COLLEGE

For eight weeks every year a specially-selected group of Australian bank officers undergoes an advanced training course organised by B.A.S.C. — the Bankers' Administrative Staff College.

The course is designed to provide the means for studying developments in banking and problems of administration, particularly in an environment of changing economic conditions. By examining the challenges facing administrators and investigating modern management methods and practices, opportunity is provided for developing administrative skills and leadership qualities.

The 1971 course will run from September 2 to October 30 at the Rural Bank of NSW Staff College, Manly, and will include lectures from more than 40 experts from banking, industry, commerce, universities, government departments, trade unions, stock-broking and management consultant firms.

This year's S.S.B. representative in the B.A.S.C. course will be Jack Crofts, manager of Personal Loans Department. Earlier S.S.B. "graduates" from B.A.S.C. are pictured at right.

The B.A.S.C. was Australia's first executive training college of its type. It is run on a co-operative basis by the major banks. Since 1954 it has conducted training which previously could only be obtained at schools in the U.K. and U.S.A.

The 1971 course has three main sections: Economic Framework and Policy (14 lectures), Advanced Banking and Finance (14 lectures) and Management Organisation and Human Behavior (11 lectures).

S.S.B. specialist lecturers will be Professor Donald Cochrane, Chairman of Commissioners, whose subject will be "Broad National Economic and Social Policy Objectives and Techniques for Obtaining them" — and Mr. T. S. Craddock, Chief Manager, Marketing, who will speak on "Public Relations".

What does an executive gain from a B.A.S.C. course? We asked last year's S.S.B. representative, Frank Meyers (Personal Assistant to the General Manager), and he summed up succinctly thus:

"The course presented a wonderful opportunity to obtain a much broader vision of banking as a whole; in sharp contrast to the very limited field that we as savings bankers confined to State activities are apt to see. Of particular interest to me was the fairly intensive study of the Australian economy, its effect on the supply of money, and the impact of banking policies and operations on the overall economy. The study of the Federal Budget, overseas exchange and the balance of payments was also very valuable experience. The course was extremely well organised."



JACK CROFTS, manager of Personal Loans Department will be the S.S.B. representative attending the 1971 B.A.S.C. course — at Manly, N.S.W.



FRANK MEYERS, Personal Assistant to the General Manager (B.A.S.C. course 1970)



JACK PRETTY, District Inspector (B.A.S.C. course 1969)



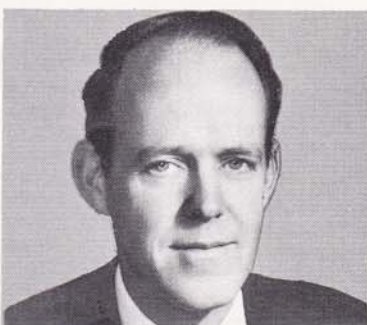
JACK HORSLEY, Project Manager (B.A.S.C. course 1968)



ALAN McNAUGHT, manager, Customer Services Division (B.A.S.C. 1967)



JACK RYAN, Business Promotions manager (B.A.S.C. 1966)



ROSS STRANG, EDP Planning manager (B.A.S.C. 1964)



A special luncheon in the Commissioners' dining-room at head office on June 2 was attended by Mr. Vance Dickie, Victorian Minister of Immigration and State Development, and Mr. Bill Dunn, Victorian Director of Immigration. The visitors discussed their recent tour of the U.K. and Europe, during which they investigated ways of increasing Victoria's share of Australia's annual migrant intake.

Pictured, from left, are: Mr. Paul Costelloe (Staff Superintendent), Mr. Bill Jones (District Inspector), Mr. Arnold Atkinson (Secretary to the Commissioners), Mr. Tom Paige

SPECIAL LUNCHEON

(Assistant Chief Inspector), Mr. Neil Kelly (Chief Inspector), Mr. Trevor Craddock (Chief Manager, Marketing), Mr. Harry Torrens (Chief Accountant), Mr. Vance Dickie, Mr. Don Ross (Assistant General Manager), Mr. Bill Dunn, Mr. Jack Ryan (Business Promotions Manager), and, foreground, Mr. Don McLean (Business Promotions officer).

Progress went to Cyprus

Our magazine certainly gets around. The December 1968 issue of Progress went to Cyprus.

Recently, Bob Pitts (solicitor, Legal Department) received a letter from a lawyer in Larnaca, Cyprus, concerning the will of a deceased Elizabeth Street depositor, Nick Mylordos, who for 40 years manned a fruit barrow outside the bank.

The lawyer had read articles about Nick and Bob in a copy of Progress sent by the barrowman to his sister in Cyprus.

New display phone

Our Display Officer, Shaun Thorburn, and his staff now operate entirely from their workshop at 448 Latrobe Street, Melbourne.

All inquiries from branches should be directed there. The phone number is 30 3029.

Reminder: Managers needing extra stands or showcases for special displays should advise Display Section as early as possible in advance to ensure on-time delivery.



S.S.B. ON THE BALL

The S.S.B. flag flies thousands of times every week when Little League footballs are in play.

All Little League balls carry our yellow flag symbol, boldly printed on the leather. The flag is indelible and lasts for the life of the ball.

The imprint idea, believed to be unique, was originated by Little League Organiser Graham Donaldson of head office Marketing Department.

SPORTSCOPE

S.S.B. Tigresses devour A.N.Z.

By Statesman's raving reporter

What a killing there was at Albert Park on June 20 when the newly-formed S.S.B. Girls' Football Team played its first competitive match!

The Tigresses annihilated the A.N.Z. Girls' side by 24 goals 15 behinds (159 points) to 2 goals 1 behind (13 points). About 100 carloads of supporters watched the carnage.

The Tigresses looked like winners from the very outset when they leapt from their dressing pavilion in immaculate make-up and black/yellow gear borrowed from the S.S.B. men's team. Some of the girls favored white shorts instead of black, and one wore cut-down raggedy-edge jeans. The A.N.Z. contenders made their entrance through a frame of yellow and blue streamers at the fence gate. Their clobber was rather mixed (one player wore red slacks), but they looked fit and formidable.

Came the first bounce, and as the ball went into play one Tigress was heard to call to a team mate: "Hey, Mary, which way are we kicking?" Aided by the wind (the weather's not theirs), the Tigresses notched up a 30-point lead in the first quarter. All players on both sides consistently favored the punt and "dribble" kick. Throwing the ball was permitted. Most marks were taken in the air.

At the quarter-time break, one Tigress was heard calling plaintively, "Has anyone got a safety-pin?" In the second quarter play roughened up. Spectator excitement mounted and cries of "Tackle her" and "Tickle her" were heard. One A.N.Z. girl went down with a knee injury, and there was a stampede of "first aid" men on to the ground to massage her. A boundary umpire cautioned one player with "Watch it, 31, or I'll take your phone number."

At half-time (when the Tigresses led by 83 points to 13), a dishevelled and disgruntled A.N.Z. girl shouted to a group of her supporters: "Hey, this mob are bloody rough. Cheryl's got concussion and Margaret's done a cartilage." Graham



PUZZLE: FIND THE BALL. Nobody seemed to know just where it was at this stage, least of all Tigresses Val Bacon (extreme left), Lyn Hulett (left foreground) and Sue Wynd (kicking).

Donaldson (Marketing Department), Fitzroy VFL coach, joined the spectators during the break — presumably to scout for talent for the Lions. Graham's small daughter, Andrea, announced, "I'm going into the dressing-room, because at all the big matches Mum and I have to wait outside." A couple of minutes later Andrea returned with the disappointed comment: "Aw, Dad, they're not having pep talks or rubdowns in there — they're just putting on powder and lippy."

The A.N.Z. amazons failed to score at all in the second half of the match, but they took their defeat in excellent spirit and later hosted a social shindig in their Staff Training Centre in the city.



MEET OUR TALENTED TIGRESSES

Standing, left to right: Laurel Clinch, Carol Jacobson, Sue Wynd, Shirley Bradley, Shirley White, Jenny Tootell (captain, with ball), Sharlene Barry, Gayle Lord, Denise Stafford, Val Bacon, Mary Henderson.

Kneeling, left to right: Marilyn Bell, Ann Hunt, Lorraine Drew, Toni Bunce, Lyn Hulett, Mary Pisano, Pat Harris.

BRANCH OF THE MONTH

Sunshine West

It has loaned a million...

Sunshine West first made headlines on its opening day in 1960, when Walt Disney's Mouseketeers arrived on a float and attracted 2000 shrieking youngsters.

And now this branch is back in the spotlight again — by notching up a remarkable total of \$1 million in Personal Loan advances in four years.

The landmark in lending was largely achieved by former manager Col. Morgan, who took over the branch in 1967.

At that stage there were 50 Personal Loans on the books. Col. added about 550 before leaving the branch in April this year.

Working closely with real estate agents and solicitors in the district, he contacted large numbers of the Maltese, Italian and Greek migrants (who represent about 80% of the local population), and helped them to buy land sites and progressively build on them.

Some borrowers received as many as four Personal Loans in succession. Repayments were prompt, few loans went into arrears, and there have been no bad debts. Average loan size was about \$1500.

The Sunshine West achievement in Personal Loans has been surpassed only by Elizabeth Street branch.



SUNSHINE WEST, in just four years, has advanced \$1 million in Personal Loans to more than 600 applicants — mainly migrant land buyers and home builders.



COL. MORGAN, former manager of Sunshine West (now manager at Gardenvale) was responsible for the great bulk of the \$1 million tally in Personal Loans.

LAURIE QUILL, who took over management of Sunshine West in April, was previously a relieving staff manager, and earlier an officer in the head office Business Promotions department.

Laurie has lived in Footscray for 30 years, and is a keen follower of the Bulldogs and an active member of Footscray Lions Club. He was secretary of the Footscray Swimming Club for many years and his other sporting interests include squash, golf and fishing.

BELOW: MEET THE STAFF. Back row, left to right: Gerry Ringin, 20, teller (outside interests: football and cricket), John Batz, 22, general clerk (tennis, squash, football), Kevin Armstrong, 16, junior clerk (photography), Laurie Quill, 40, manager, Alan Murray, 34, accountant (tennis, chess, and "keeping up with four kids"), Rene Van Kuyk, 23, teller (golf, and "saving for a trip home to Holland"). **GIRLS** (left to right): Christine Evans, 19, posting clerk (dancing and driving), Rose Azzopardi, 23, senior clerk (dressmaking, trotting), Maria Altair, 17, posting clerk (dancing, football).



AROUND THE BRANCHES

— with Joan Freeman



BENDIGO

Honors For Staff



● DAVID WALLACE



● JOHN LEGGE

Two young Bendigo staff members have recently made the news.

David Wallace was selected as a member of the Victorian Under 18 Volleyball team which won the Australian title at the championships in Sydney. David, who has just turned 17, was voted the best and fairest player. The Bendigo Advertiser, in choosing him as their "Sportstar of the Month", sees him as a prospect for future international honors. He has already set his foot on the ladder by being asked to join Victoria's senior training squad, with future interstate matches in view.

In a different field, John Legge, who also joined the bank staff in January, was honored by the presentation of a Queen's Scout award. John (shown receiving his award from the

Governor, Sir Rohan Delacombe) and another lad were the first Bendigo scouts to receive the distinction. It is only given to a senior scout who acquits himself well in a variety of bushcraft and service skills and demonstrates his development as a citizen by putting his ability to work in serving the community.

315 COLLINS STREET

Life Membership For Bowler

Manager Reg Reade has just been made a Life Member of Heidelberg Bowling Club. Reg, who plays "A" pennant for the Club, received his honor for services to the Club. He has been a member for 20 years, on the committee for most of that time, and has held every office in the club. Treasurer at the moment, he still has one ambition to achieve — club champion — which has so far managed to elude him.

WARRACKNABEAL

We're The Best

A new building in a country town is always a big event, but our Warracknabeal premises, which were opened on July 5, apparently are the greatest, according to this extract from the Warracknabeal Herald:

"Good luck to the good old S.S.B. Warracknabeal is extremely proud of its latest acquisition, which is undoubtedly the newest, most modern and finest bank building for a town of this size anywhere in Australia.

"In fact, one could go so far as to say that it eclipses 99 per cent of bank buildings anywhere in Australia, including the big capital cities, with its staff and customer comfort, design and decor, and to top the lot, that magnificent AIR-CONDITIONING unit."

Apparently it's a happy story all round. Our old premises, which have served faithfully since 1907, have been taken over by the Warracknabeal Shire Council for use by the Historical Society, which hopes to transform the old building into a unique historical centre.

APOLLO BAY

Tractor Traveller

Young David Morris, junior clerk at Apollo Bay, is probably the only banker in Australia — could we say the world? — to come to work by tractor. Too young for a car licence, but holding a tractor licence, he chuffs his way through the three miles from his parents' property to the bank each day.

Although this photo shows David and his iron steed parked in front of our new premises, he usually garages it at the rear of the bank so he can make a quick (top speed 25 m.p.h.) getaway. He could easily cause a traffic jam on some of those hilly Apollo Bay roads.



CALLING ALL BRANCHES

We would like to publish a larger quota of branch news and photographs in future issues of "Statesman".

You can help to publicise your branch and its staff — by contributing regular reports. Complete articles are not required; brief notes will suffice.

Items on branch business, and on the private interests and activities of staff members (sporting, social, hobbies, etc.) will be welcomed.

Send your contributions to Joan Freeman, Associate Editor, "Statesman", P.O. Box 267D, G.P.O., Melbourne — or leave them at head office Marketing Department.

Meet Our New Managers



P. R. A. WINDSOR,
Birchip.

The seven Windsor children, whose ages range from 14 to two, and include two sets of twins, are very excited at the prospect of living in the country. Peter and his wife, Freda, both country bred, are happy also. Peter enjoys most sports, with a preference for tennis and golf.



K. H. TINKER,
Relieving Manager.

Keith plays golf (he's a member of Waverley) and is a keen gardener, but leaves the more strenuous exercise to his wife. She is a penant squash player and a State representative. Two girls, aged 10 and six, make up the family.



C. M. DODD,
Relieving Manager.

Colin joined the bank at Ballarat East, and all his service has been in the area, so he's very suited to the position of relieving manager to the district. A former footballer, Colin played 190 games for Ballarat East and won their best and fairest award three times. Has a family of eight. Eldest daughter has recently joined the bank — also at Ballarat East.



A. CARMICHAEL,
Willaura.

Arch says he's very fond of travelling, and four overseas trips in the past few years prove he is. A wife who worked for an overseas airline was a great help. However, the arrival of a baby daughter a few months ago is keeping them happily at home for the present.



G. TINDALE,
Morwell, Church Street.

Graeme, who is a native of Gippsland, and his three children (a girl aged 12 and two boys 11 and three) are all keen swimmers and Graeme loves water ski-ing. He is a committeeman of a swimming club and a boys' football club, and works actively for his church and school committees.



K. V. CAMPION,
Omeo.

City born and bred, Kevin is choosing a remote, though beautiful, spot for his first country appointment. He is looking forward to some shooting and fishing, and intends to try his luck on the Mt. Hotham ski slopes. He is very interested in the Army and belonged to the C.M.F. for a number of years.



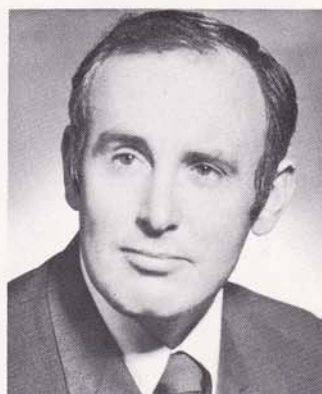
A. R. FULLERTON,
Relieving Manager (Morwell)

Traralgon is Tony's home town, so he's quite happy with his new appointment. Both the Fullertons are very interested in music. Tony plays the bass guitar and trombone and his wife's an outstanding pianist. They have their own musical group and Tony also plays with a brass band. A young son and daughter make up the family.



G. L. CATHCART,
Mirboo North.

After spending most of his life in the Western District, Graeme has now moved to Gippsland. He and his wife, the former Pat Tarrant of Elizabeth Street branch, have a family of three sons, aged 11 to seven. All the family are sports mad, with golf being Graeme's particular interest.



L. CORNISH,
Rye.

All the Cornish family love the beach, so are happy with their Rye appointment. A boy aged nine, and twins, aged six, keep Lou and his wife on the move. Lou enjoys golf, but has not had much time for it lately, as he's found an absorbing interest working for the Little Athletics League.



G. E. WILKIE,
Corryong.

Graeme, his wife, and their three children are all mad on tennis and thoroughly enjoyed the grass courts in Mildura, their last abode. They are also all keen campers, and with Graeme and his son interested in the scouts and the two daughters girl guides, the organisation of a camp is no problem.



N. M. O'DONNELL,
Relieving Manager.

Judy 14, David 11, and Robert 6½, are the O'Donnell children, and Neil and his wife find that keeping up with their activities successfully occupies their leisure. However, Neil finds time to be on the Board of Management of his church and secretary of the Sunday School.



A. L. W. COLLYER,
Malvern East Station.

Lindsay found the years he spent as development officer and in the Secretary's office very valuable, and enabled him to see things in a new perspective. He was secretary and an Elder of his church and plays competition tennis with the church team. He is also a very keen gardener. He and his wife have two boys, aged five and three.



P. F. FITZGERALD,
Relieving Manager.

Tennis and football are Pat's main sporting interests. He's secretary of Coatesville Tennis Club and manages an under-11 football team in the Bentleigh-McKinnon League. A church boys' club is another interest. The Fitzgeralds have a 13-year-old daughter and 11-year-old son, who share their father's interest in tennis.



J. P. CULLEN,
Relieving Manager.

After 11 years with the Bank's football team, Joe decided to play with Sorrento. At the first match he met his match, literally, in the Club's social secretary, who soon became Mrs. Cullen. A young family of two are Joe's main interests these days, but he still finds time for surfing, golf, squash and socialising with his numerous friends.



R. A. CROSSETT,
Relieving Manager.

Both Bob and his wife give a lot of their spare time to working for their church. Bob's the secretary of the day kindergarten committee. Their family of three boys and a girl are aged four to 13. A keen tennis player, Bob is captain of his church club.



Both the bride and groom in this happy photo are members of Services Division staff. They are Bob Baker-Smith and his wife, the former Christine Hore and they were married at St. Mary's Church of England, Chadstone East.



Mr. and Mrs. John Arts pose for the photographer after their wedding at Mount Pleasant Methodist Church, Forest Hill. John is a member of the relieving staff and his wife, the former Pat Bennett, was also on the staff at one time when she worked at Bayswater branch.

NEWLYWEDS



Mr. and Mrs. Agatino Parisi receive their marriage certificate following the wedding at Our Lady's, Nicholson Street, Brunswick. Mrs. Parisi, the former Rita Caruana of Elizabeth Street, only arrived in this country 3½ years ago from Malta. She met her husband, an Italian who had also migrated here, shortly after.



GIRL OF THE MONTH

Ceylon has given us good tea, Kamahl, and Romaine Pereira, 17-year-old clerk in head office Clearing Section. Petite, vivacious Romaine joined the Bank in May, 1970, one month after the Pereira family migrated to Melbourne.

In her home city of Colombo, Romaine did some pop singing on radio, and she has hopes of breaking into the local music scene. Meanwhile, she is taking courses in ballroom and creative dancing.

Romaine likes "going to parties and meeting people" — and hates "coming to work by train on cold days." Her ambition is to travel around the world. Her ideal husband would be, she says, kind, gentle, sincere, 5ft. 11ins., dark and handsome. At present she has no regular boy friend.

Horoscopically speaking, Romaine is an Aquarius — "fantastically female and one of the sexiest in the zodiac," says our astrology book. "Aquarian women are rather mysterious. Often very attractive, they can be domineering in middle age, when they usually become involved in voluntary welfare work. They are strong-willed, idealistic, unconventional and talkative, and are sometimes 'touchy' when criticised. Their most suitable partners are people born under Libra or Gemini signs."

Footnote: Rather than cause strained relations, Romaine wishes to refrain from comment on Australian tea. Let it be known, however, that in her daily tea breaks she invariably orders coffee.

MAN OF THE MONTH

Graham Brown, 19-year-old teller at Jordanville branch, has two of the world's noisiest hobbies: motorbike racing and playing the drums, and both run in the family. Graham's father has been racing bikes and thumping drums for years. Graham, as member of the Hartwell Motor Cycle Club, has competed on dirt tracks in three States, and last year won an event at Mt. Gambier. His bike is a Czechoslovakian "CZ" model worth \$890 — not an especially speedy beast, but it delivers exceptional low-speed torque for hills and big jumps.

Graham took up drums about five years ago.

Taught originally by his father, he now has an outside teacher, and hopes to form or join a pop group working hotels and dances. He has no steady girl friend, but is "working on it".

As a Sagittarian, he is "a lover of the outdoor life, a freebooter and freethinker. A true extrovert, he has zest and optimism, but must be wary of dissipating his energies. He is naturally equipped for a position of authority, and chooses a career that will lead to travel and variety. Likely soulmates are Leo and Aries subjects."



STATE SECRETS by the teller

LITTLE old lady went into a branch to open an account by depositing a cheque, and was asked to identify herself. She pulled a small mirror from her handbag, stared into it for a few seconds, and then said, "Yes, it's me all right".

★

ANOTHER little old lady asked at Elizabeth Street how much she would have to save in the Calendar Club to get her S.S.B. Calendar next Christmas.

★

WIFE visiting bank bandit in gaol consoled him thus: "And don't worry about the \$50,000 you buried on the vacant allotment next door. It's quite safe — they're building a block of flats over it."

★

LEGAL department supplied a definition of hot pants: breeches of promise. And a final word on the maxi skirt: No.

★

NOTICED a head office man reading a large volume with the vaguely pornographic title of **HOW to HUG**. It turned out to be volume five of a set of encyclopaedias.

★

DISTRICT Inspector spotted a cigarette butt on floor of branch. He asked a junior clerk working nearby: "Is that yours?" Clerk replied: "No sir, you saw it first . . . you have it."

★

THE things we use in the Bank! A carton in a head office corridor carried the name of a firm, followed by "Manufacturers of cones, pirns, formatubes, fibre drums, mule tubes, spools and cops".

★

BRANCH accountant who is treasurer of his local tennis club supplied this extract from the club's annual report: "In accordance with previous custom, the meeting concluded with a toast to the new president in champagne provided by the retiring president, drunk as usual at midnight."

★

MANAGER to late-arriving clerk: "You should have been here at nine o'clock." Clerk: "Why, what happened?"