

# Statesman

August, 1972

No. 52

THE STAFF MAGAZINE OF THE STATE SAVINGS BANK OF VICTORIA

THE  
STATE SAVINGS BANK  
OF VICTORIA





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#### FRONT COVER:

Veteran "Baby Austin" cars were displayed at head office recently to commemorate the 50th anniversary of the famous make. Posed with this 1925 "Chummy" model is Michelle Stark, 17, of Overseas Section. The car is the oldest restored Austin "7" in Victoria, and recently competed in a 1300-mile international rally in New Zealand. (Michelle is not reconditioned — she's a 1955 model with graceful lines, a long chassis, and all original parts.)

**STOP  
PRESS!**

#### NEW H.O. PROJECT

As this issue went to press the Bank was preparing to announce to the news media our plans for a new \$25 million redevelopment of the present head office site and environs.

By now you will have read the basic story.

The next issue of **STATESMAN** — and subsequent issues — will give you detailed reports and pictures of this massive and exciting project.



MR. TOM HALL, General Manager, pictured during his recent overseas trip as an Australian delegate to the International Savings Banks Institute Congress in London. Mr. Hall chaired a discussion session at the Congress.

## Our GM reports on World Savings Banks Congress

# 'PENNY BANK' IMAGE IS OUTDATED

"Savings banks are big business in today's world. The concept of a savings bank as a 'penny bank' or a 'moneybox' is completely outdated.

"Savings banks have become a significant economic force on the international scene. They are no longer the poor relations of the banking business."

These strong convictions were expressed by our General Manager, Mr. Tom Hall, on his recent return from the 10th Congress of the International Savings Banks Institute in London.

(The I.S.B.I., founded in 1925, now operates in 41 countries. It represents 5500 savings banks with total deposits of \$210,000 MILLION.)

Mr. Hall, one of three Australian delegates to the 10th Congress, chaired an English-speaking discussion session on "Co-operation through Automation".

The Congress, one of the largest functions of its kind held in the U.K., took four years to organise. It was attended by more than 800 official delegates from 38 countries, including—for the first time—the U.S.S.R. and Hungary. Patron was Philip, Duke of Edinburgh.

Main meetings were staged in The Great Room at the Grosvenor Hotel, London. An international cast of star-quality speakers

on the programme included Sir Leslie O'Brien, Governor of the Bank of England. The opening banquet was attended by Mr. Edward Heath, Britain's Prime Minister. A special commemorative supplement was printed in the London "Times".

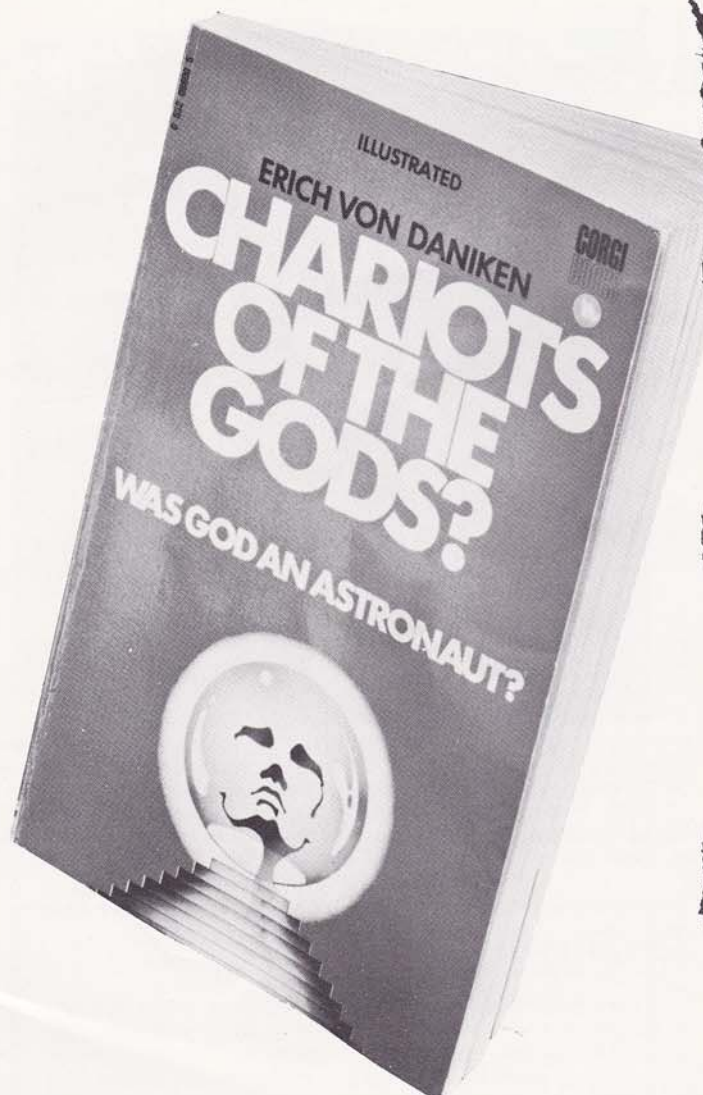
Subjects discussed by Congress included:

- The role of world savings banks in the 1980s and beyond.
- Increasing use of automation in banking.
- Savings bank aid to developing countries.

Congress delegates were able to tune in (on transistorised headsets) to instant speech translations in English, French, German or Spanish.

Summing up his impressions of the memorable Congress, Mr. Hall said: "Taking part in this massive get-together, and hearing such a notable series of speakers made me proud of the international savings bank movement and the S.S.B.'s contribution to it."





## A program worth repeating — soon

**RARELY** is there a program that deserves to be repeated as soon as possible. The exception is the extraordinary documentary, *Chariots of the Gods*, screened on Channel 0 on Sunday.

The program, based on the book of the same title by Erich von Daniken, was an absorbing masterpiece in research and documentation.

Whatever else it failed to do it succeeded admirably in posing dozens of questions that cannot be dismissed as crackpot theories.

And in many cases, the theories were as acceptable as many facets of conventional history.

Was man, in fact, the offspring of a master race from space that visited earth.

To answer the question the cameras went all over the world, producing the inexplicable as pictorial evidence.

In a dozen countries in cave drawings and carvings they found what seemed like convincing evidence of space travellers.

Similarly, the program listed legends common to several races which describe "gods" flying in spaceships.

In almost identical terms they all tell of pilots wearing special gear and taking off in vehicles closely resembling flying machines.

Von Daniken searched the Bible and came up with "evidence" that Sodom and Gomorrah were probably destroyed by an atomic explosion.

He found similar references in the holy books of Tibet, the *Geigamesh*, which is of Sumarian origin, and the *Ramayana*, India's version of the creation.

The most fascinating facts presented in the program included:

### TV WITH REX LOPEZ

- The giant stone figures of Easter Island, which could not have been built by the residents at any time in history.

- The map of the world, dated 89 AD, which contains accurate information about the shape of the continents — confirmed for the first time by today's astronauts.

The program may not have satisfactorily answered the many questions it posed.

But until a more erudite study is put forward it is hard to dismiss its theories.

It deserves to be repeated for those who missed it and for those who need confirmation of what they saw.

★

Well, it's been on-again off-again so often it has almost ceased to be news.

But, believe it or not, Graham Kennedy is returning to TV.

You can expect an announcement that he will be rejoining his old station, Channel 9, very soon.

As plans stand he will do two programs a week — so similar to the old IMTs that it will be hard to tell the difference.

# Our TV triumph

"If the measure of a good documentary special is the amount of discussion it triggers, 'Chariots of the Gods' should rate with the best ever."

That's how Listener In-TV weekly summed up our very first TV special. Other reviewers and viewers agreed unanimously. "Chariots" was a sensational success. It attracted a vast audience (as Melbourne's second top rating show in a three-week period it was seen by an estimated 650,000 viewers). It registered a profound impact, especially on younger age groups, and made us a lot of new friends while reassuring our old ones.

As soon as the screening ended on Sunday night, June 25, the Channel 0 switchboard lit up like Luna Park. Three hundred people rang to say "congratulations". Next morning, "Chariots" actually displaced footy as Melbourne's Monday morning talking point. During the rest of the week Channel 0 received 700 more calls, and dozens of

complimentary messages reached the Bank directly by phone and mail.

In response to enormous demand, Channel 0 organised a repeat of "Chariots" for 7.30-9.00 pm on August 13, again under S.S.B. sole sponsorship.

A most heartening feature of the exercise was the praise heaped on the S.S.B. COMMERCIALS which were produced especially for "Chariots of the Gods". These traced the growth of the Bank since 1842, using a quick-flicking sequence of historical photos. The commercials occupied less than 7½ minutes of the 95-minute show (we could have used 16 minutes of commercial time) and viewers appreciated this. At the same time, most people found the commercials informative and entertaining in themselves.

**FOOTNOTE:** "Chariots of the Gods" is actually a color film, with some magnificent color sequences. So we can expect a further replay when color TV comes to Australia.



## Staff report translations

Here are some well-known staff report phrases—not in use by the S.S.B.—and their true meanings:

**Exceptionally Well Qualified:**  
Hasn't made a BLUE so far.

**Quick Thinking:**  
He'd lie his way out of anything.

**Indifferent to Instructions:**  
Smarter than the department head.

**Expresses himself well:**  
He CAN speak English.

**Demonstrates leadership qualities:**  
Talks LOUDLY.

**Approaches Difficult Problems with Zest:**  
PASSES THE BUCK!

**A very fine Officer of great value to the Service:**  
Makes it to work on time most days.

**Has excellent potential and should be considered for early promotion:**

TRANSFER HIM, EVEN IF WE'VE GOT TO PAY HIM MORE!



**MULTI-MODELLER:** Jane Perla of head office marketing department is modelling three S.S.B. articles at once. A set of cuff links, a tie and a purse have been offered to the staff at the very reasonable price of \$1 each. P.S.: the shirt is not for sale.



**THE SWINGING MISS TORRENS:** Judy Torrens, daughter of our Chief Accountant, Mr. Harry Torrens, is an entrant in the Miss Australia quest. This Age photo shows Judy with Trevor Lloyd, a Fitzroy footballer, who lives in the same street in Rosanna. Since entering the quest, Judy has raised more than \$2300 for the Spastic Children's Society of Victoria.

## Puzzles

**1. WAXWORKS:** A miser has 1000 candles, and can make one candle from the tallow obtained by burning 10 candles. How many candles can be burnt before his original 1000 candles and ones he makes are exhausted?

**2. RETIREMENT:** Change WORK to LAZE in seven moves, altering one letter at a time, making a new word each time, and not changing the order of the letters.

**3. RACE APPEAL:** A girl student, Miss Bo Thwaze, attending the International Palindromic University, made friends with five boys — a Batavian, a Noumean, a Chinese, a Nauruan and a Japanese. Which nationality appealed to her most?

**ANSWERS** on page 15.

## Still smiling

Eight years ago, during the period of the S.S. Bees children's club, we ran a "Happy Smiles" contest on television.

A few weeks ago a lady came to our Preston branch and presented a letter which she had received from the Bank in 1964, announcing that her baby son had won £1 in the contest. The prize had never been claimed. Rather belatedly, Mum had come to collect her schoolboy son's winnings for him. We paid up \$2 with a smile.



**This year the S.S.B. will be...**

# VERY BIG AT B.A.S.C.

The 1972 Bankers' Administrative Staff College course—beginning next month at Healesville — will have unusually strong S.S.B. representation.

**JOHN CROFTS**, manager of Personal Loans department, will be the first S.S.B. officer to be appointed to the B.A.S.C. directing staff. He will direct one of the three basic "streams" of the course.

John is a Bachelor of Commerce (Melbourne) and an Associate of the Australian Society of Accountants. He represented the S.S.B. at last year's B.A.S.C. course in Sydney.

**TREVOR CRADDOCK**, Chief Manager, Marketing, who presented a paper on Public Relations at last year's course, has been called upon for an encore this year, and has been invited to broaden the scope of his subject matter to "Marketing Strategy in Banking".

**ERROL WOOD**, District Inspector, who has recently acted as personal assistant to the General Manager, is the S.S.B.'s representative on the 1972 B.A.S.C. course.

**PROFESSOR DONALD COCHRANE**, S.S.B. Commissioner, Dean of the Faculty of Economics and Politics at Monash University, who has been a visiting lecturer for B.A.S.C. virtually since its inception in 1954, will again talk this year on "Broad National Economic and Social Policy Objectives".

**RON WADE**, our Staff Superintendent, is deputy chairman of the organising committee of this year's course. He is a permanent member of the B.A.S.C. Administrative Committee.

**MR. T. E. HALL**, General Manager of the Bank, is one of the B.A.S.C. Council of Permanent Trustees.

The S.S.B. will host a golf day and dinner for the B.A.S.C. Course of '72 at Croydon Golf Club on September 21.



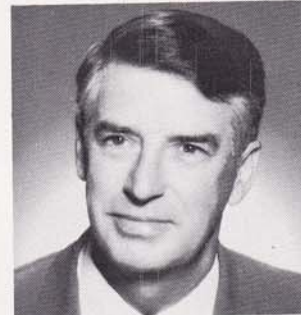
**DIRECTOR:** John Crofts.



**SPEAKER:** Trevor Craddock.



**MEMBER:** Errol Wood.



**LECTURER:** Prof. D. Cochrane.



**ADMINISTRATOR:** Ron Wade.



**TRUSTEE:** Mr. T. E. Hall.

## Futile facts

Would you like to win prizes on TV quizzes like Temptation, The Money Game and Great Temptation? Would you like to increase your stock of conversation material? Would you like to become a colossal BORE? Then simply absorb as much useless information as you can. Here are some snippets to memorise:

- The plural of mongoose is mongooses.
- Under British Rail regulations, the correct charge for a domestic animal accompanying a passenger is the same as the 2nd class child fare. Thus, in travelling from Paddington to Plymouth (225½ miles) a Miss Harries on May 7, 1968, had to pay 30s. 6d. for a budgerigar weighing 1 oz. This was equivalent to more than 238 pounds per ton-mile.
- An instrument for measuring birds' eggs is called an oometer.
- The zip fastener was invented by Whitcomb L. Judson in America in 1891.
- British fatalities from lightning strikes have averaged 11.8 per year since the beginning of this century.

## Priorities

THE SIX most important words in your vocabulary should be: "I admit I made a mistake."

THE FIVE most important words: "You did a good job."

THE FOUR most important words: "What is your opinion?"

THE THREE most important words: "If you please."

THE TWO most important words: "Thank you."

THE LEAST important word: "I."





## GOODWILL GIVEAWAYS



Pictured at left and above is the expanded range of our "goodwill giveaways". Branch managers can buy these items from head office **Marketing Department** at wholesale prices — and distribute them to clients and contacts before Christmas. It's important to order early, to facilitate hand delivery of fragile parcels.

You may order any time from now. To simplify bookkeeping, send a cheque with your order, payable to The State Savings Bank of Victoria. Here are descriptions and prices of the seven items:

**BEAKER SET:** Four gold anodised aluminium beakers in black leather case with zip top. A quality product for \$2.60.

**SUIT VALET:** A smart suit protector—black plastic with gold zip. Opens to 40 inches long by 24 inches wide. Very useful for holiday travel, or for protection of suits from fluff in wardrobes. Packaged in a plastic sleeve (not pictured), on which is printed "Compliments of your S.S.B. Manager." Price 95 cents.

**STEIN:** Ceramic, brown-glazed tankard with big 15-ounce capacity. Map symbol on sides. Price \$1.50.

**ASHTRAY:** Large and solid. Similar material and color to stein. Map symbol on base. Price \$1.25.

**DESK SET:** Black plastic base with gold S.S.B. seal. Has felt base which can be removed to expose sticky surface for attachment to desk. Slim black pen with gold band has longlife ballpoint cartridge. Price \$1.20.

**BOXED PEN:** One of the Parker-Eversharp gift range. Boxed for gift-giving. Price 65 cents.

**KEY PURSE:** Strong yellow plastic pouch with map symbol and ring attachment. Price 25 cents.





**THE PHANTOM HEAD OF AYERS ROCK:** This is not a superimposed photo. The girl — Pam Maxwell, a supervisor in head office Correspondence Department — really was encased in Ayers Rock. Pam recently visited the Rock while on a

holiday at Alice Springs. By climbing into a cave she was able to push her head through a small hole in the outer wall while a friend took the picture. In a sense, Pam was 'putting on Ayers.'



## DON'T CALL HIM 'CLARK'

He is mild-mannered and bespectacled, has the surname of Kent, and is able to transform himself into a kind of superman. But his first name is Raoul, and we wouldn't advise calling him "Clark". Raoul Kent is — by day — an inquiry officer in the Chief Inspector's department. By night he is a Black Belt judo exponent and instructor. He is so skilled at judo that he teaches the Japanese! (In this picture he is demonstrating the "killing stick" to a student at the Martial Arts Institute in Brunswick.) Raoul earned his black belt in less than four years. He is a former Victorian Heavyweight Judo Champion.



## 'Jigsaw' Ron helps road safety drive

Ron Gilbee, teller at Canterbury branch, is rhythm guitarist with the immensely successful local pop group JIGSAW, whose record of "How Do You Do" has hit the Top Tens in all States.

Ron and the group are helping to teach young people to drive safely. They are featured photographically in a booklet—"GOING PLACES"—which the Road Safety Council is distributing to more than 250,000 teenagers throughout Australia.

The newest JIGSAW LP titled "Going Places Just For Fun" is linked with the national road safety drive.

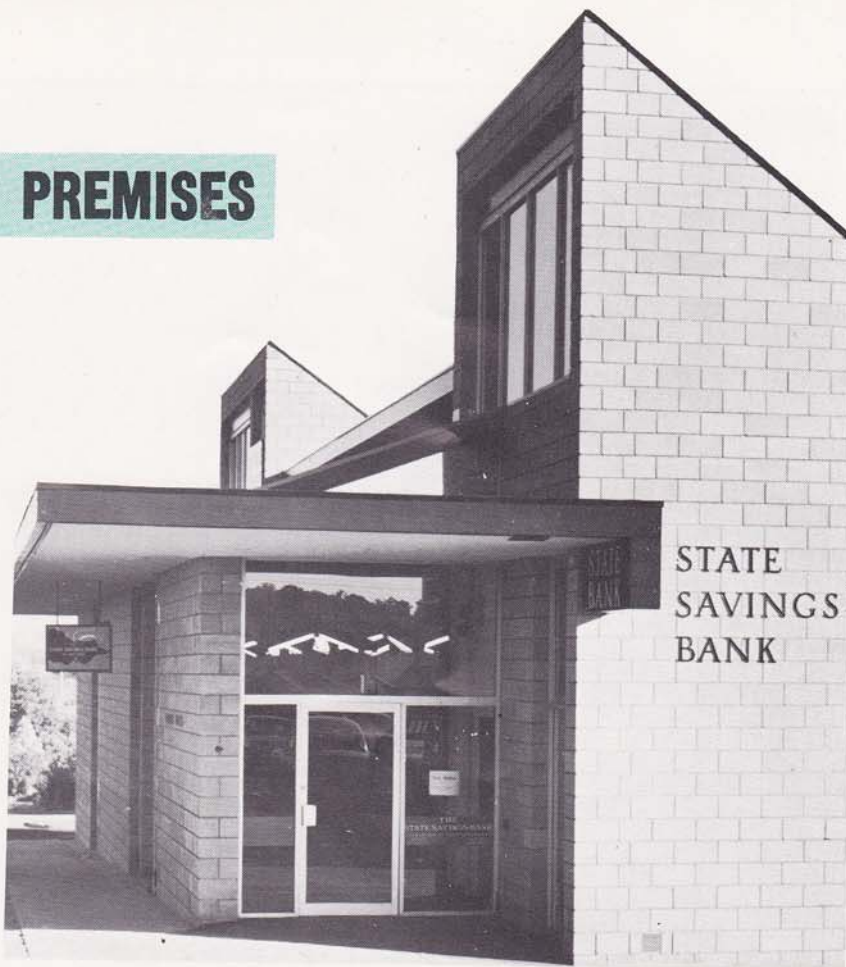


## PROGRESS IN PREMISES

This month, instead of sketches of future branches, let's look at some photographs of recently completed projects.

**NEW PARKMORE BRANCH** at Forest Hill opened last May — replacing cramped shop premises about 100 yards to the west.

**DRAMATIC LIGHTING FIXTURES** and a striking carpet design are the interior highlights of Parkmore branch. The lights are suspended triagular clusters in timber frames. The carpet is mustard-toned with a pattern of rich red circles. White brick walls and roughcast ceilings contribute to the brightness of this \$75,000 office.





## PROGRESS IN PREMISES

**NEW HEATHMONT BRANCH** opened in June, replacing nearby shop premises occupied since 1961. The dark brown "tower" is decorated with a bright yellow map sign.

**SPACE-AGE DECOR** in the air-conditioned Heathmont office includes . . . a purple-blue carpet flecked with crimson . . . white vinyl teller booths with black vinyl counters . . . a white-slatted ceiling above a suspended framework of purple-painted steel beams . . . long windows framing glimpses of natural bushland. The manager's office has purple-painted furniture and a window wall overlooking a gravelled courtyard with potted shrubs and a mandarin tree. This Heathmont project cost some \$70,000, and our staff and customers are delighted with it.





# THOSE WERE THE GOOD OLD DAYS

The following Rules for Clerical Staff were published in Sydney in 1852 by a firm of Merchants and Ships' Chandlers:

1. Godliness, Cleanliness and Punctuality are the necessities of a good business.
2. On the recommendation of the Governor of this Colony, this firm has reduced the hours of work and the Clerical Staff will now only have to be present between the hours of 7 a.m. and 6 p.m. on weekdays. The Sabbath is for worship, but should any Man-of-War or other vessel require victualling, the Clerical Staff will work on the Sabbath.
3. Daily prayers will be held each morning in the Main Office. The Clerical Staff will be present.
4. Clothing must be of a sober nature. The Clerical Staff will not disport themselves in raiment of bright colours, nor will they wear hose unless in good repair.
5. Overshoes and Top-Coats may not be worn in the Office, but neck scarves and headwear may be worn in inclement weather.
6. A stove is provided for the benefit of the Clerical Staff. Coal and wood must be kept in the locker. It is recommended that each member of the Clerical Staff bring four pounds of coal each day during cold weather.
7. No member of the Clerical Staff may leave the room without the permission of Mr. Ryder. The Clerical Staff may use the garden below the second gate. This area must be kept in good order.
8. No talking is allowed during business hours.
9. The craving for tobacco, wines and spirits is a human weakness and, as such, is forbidden to all members of the Clerical Staff.
10. Now that the hours of business have been drastically reduced, the partaking of food is allowed between 11.30 a.m. and noon, but work will not, on any account, cease.
11. Members of the Clerical Staff will provide their own pens. A new sharpener is available, on application to Mr. Ryder.
12. Mr. Ryder will nominate a senior clerk to be responsible for the cleanliness of the main office and the private office, and all boys and juniors will report to him 40 minutes before prayers, and will remain after closing hours for similar work. Brushes, brooms, scrubbers and soap are provided by the Owners.
13. The new increased Weekly Wages are as hereunder detailed:

Junior Boys (to 11 years)	- 1/4 (13c)	Clerks	- 10/6 (\$1.05)
Boys (12 to 14 years)	- 2/1 (21c)	Senior Clerks (after 15 years with the Owners)	- 21/1 (\$2.11)
Juniors	- 4/8 (47c)		
Junior Clerks	- 8/7 (86c)		

THE OWNERS HEREBY RECOGNIZE THE GENEROSITY OF THE NEW RULES, BUT WILL EXPECT A GREAT RISE IN OUTPUT OF WORK TO COMPENSATE FOR THESE NEAR UTOPIAN CONDITIONS.





## NEWLYWEDS

LEFT: Mr. and Mrs. Alan Fallon about to cut their lovely wedding cake. Mrs. Fallon was formerly Lorraine Richards of Garfield branch, and the couple were married at Yannathan Union Church.



BELOW LEFT: Happy smiles from Mr. and Mrs. Ian Cannon as they leave Mulgrave Presbyterian Church. Mrs. Cannon, nee Heather Slater, is a member of Prahran East staff.



ABOVE: A wedding of interest to many on the staff was recently celebrated at St. Mark's, Sunshine West, when well-known Sunshine West manager Laurie Quill was married to Miss Wendy Mousley. Here they are signing the register.



LEFT: Peter Johnson and his bride, the former Robyn Sutton, leave for the reception following their wedding at Bunyip Presbyterian Church. Peter is a teller at Clayton branch and Robyn senior clerical assistant at Noble Park.





# AROUND THE BRANCHES

— with Joan Freeman



## WESTERN BRANCH *Farewells*

This cheerful picture resulted from the happy chance of a photographer customer just happening to come into Western Branch as the staff were preparing to shut up shop and farewell their Spanish senorita, Anita Raposa (off to Kingsville branch), and Geoffrey Tucker, transferred to Elizabeth Street. He stayed to take their photo and provide them with an additional souvenir of their stay at Western. Staff shown in this picture, reading from the rear left, are: Trevor Blake, Ted Wright and John McCoy. Centre row: Kathie Every (Reliever), Kevin Bowles (Accountant), Geoffrey McCoombe, and Ron McInnes (Acct. 3). Front row: Mrs. Marilyn Walsh (Teller), Julie Brodie, Anita and Geoffrey, Cherry Dell Bradshaw (Senior Girl), Sue Cox and Jan Tyler.

## LOWER PLENTY

### *Now there's a coincidence*

Manager Hugh Brown, relieving at Lower Plenty branch, attended to a lady customer who was transferring her account No. 2612 from Fitzroy, Brunswick Street. He collected the new passbook and register sheet, glanced at the new number and there it was, same as Fitzroy, No. 2612. That's one lady who shouldn't have any trouble remembering her account number.

## SUNSHINE WEST

### *100% increase*

Sunshine West has had a remarkably good record of personal loan business. About this time last year it celebrated its \$1 million milestone of loans granted in four years, mostly under the managership of Mr. Col. Morgan. This year manager Mr. Laurie Quill has set a new record with 243 loans, totalling over half a million dollars, granted in the last 12 months.

## NEWBOROUGH

### *It pays to advertise*

Manager Alan Roberts was handling an enquiry from a depositor who has a housing loan, about the possibility of a personal loan to buy carpets. Told that our rates were the cheapest in the land, he then enquired about a cheque account — how he could use it and how much it cost. His words: "Knowing the S.S.B., it will be cheaper than anywhere else, but how is it worked out?"

## COWES AND PATTERSON

### *Our men at golf*

We all know that golfers have one advantage over fishermen — they don't have to show anything to prove it.

Two of our managers, however, have something to show.

Cowes manager, Ray Christiansen, and his wife are members of the local golf club. Some months ago Mrs.

Christiansen joined the select band of golfers who've shot a hole-in-one. Now what self-respecting husband can let his wife beat him? Not Ray, anyhow. A few weeks ago he joined the "Teed-up-Aces" club with a hole-in-one at the 10th. Said the celebration nearly broke him, but he didn't grudge a cent of it.

Patterson manager, Ross Ketels, has recently added golf to his many interests and plays with the Limbless Soldiers' Club. This year, for the first time, the Club sent a team to New Zealand to take part in the famous disabled golf tournament held annually at the Narrows. Ross was one of the team which beat the New Zealanders 130 to 115 points and won most of the individual events. Ross said some of the golf played by fellows missing one and two legs was incredible.

## MACLEOD

### *Happy night for old people*

Mr. Bob Grisold, our Macleod manager, has noted on his many visits to our receiving office at Strathallan Old People's Home that they seem to have very little evening entertainment. With the help of the Business Promotions Section, he decided to hold a film evening.

(The home looks after 140 people and we attend to most of their banking business. Their combined savings make up one-seventh of the balances of Macleod branch.)

The film entertainment was timed to start at 6.30 p.m., immediately after tea, but by 5.30 p.m. there was quite a sprinkling of people in the hall. By the time the pictures started over 90 people were eagerly waiting. The two films — Captain Cook's Last Three Voyages and Native Reserves in South Africa — were enthusiastically received. At the conclusion Bob made a presentation to matron and provided supper for all. Acting Business Promotions Manager, Mr. Keith Hayes, assisted by Merv. Benton and Peter Fitzhenry, helped serve the supper. They, like Bob Grisold, all got a great deal of pleasure from the old people's enjoyment, and felt they'd spent a most successful night.



## GIRL OF THE MONTH



Ellen George — a true colleen and sweet 16 — came to Australia from Northern Ireland almost a year ago and joined the Bank as a clerical assistant in head office Salaries Department.

One of Ellen's main pleasures is listening to pop records, and she has developed sophisticated preferences. Her pet hate is the "bubblegum" type of novelty pop music exemplified by Daddy Cool — and her current favorites are the T-Rex group, Rod Stewart, Cat Stevens and James Taylor. By contrast, Ellen is a capable exponent and teacher of Irish folk dancing — reels, jigs and hornpipes.

Her other interests include fashion, going out, sewing and knitting, dogs, hockey, reading and sunbathing. Her pet hates, apart from Daddy Cool, are "very short hair" and "dowdy clothes".

Ellen's ambition is "to go to Germany and France . . . have a good time . . . and eventually get married." She has no regular boy friend, and lists the most desirable husbandly qualities thus: "sincerity, generosity, good looks, pleasant personality, zest for life."

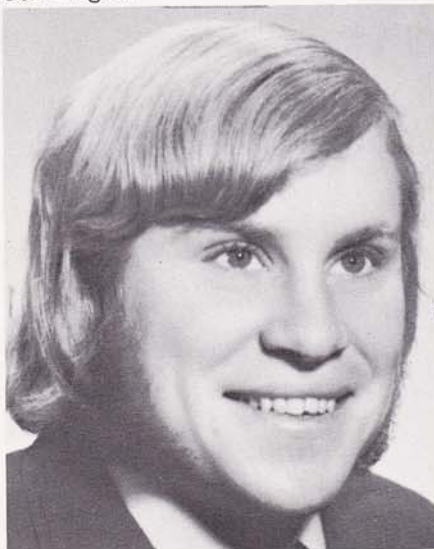
Astrologically, Ellen is a Leo. "She has an elegant appearance and a passionate nature. As a sweetheart she is proud and hard to get. She expects a lot of her partner. Marriage tends to be late. Most likely soulmates are subjects of Sagittarius and Aries."

## MAN OF THE MONTH

John Shingleton, of Mentone East branch, is a teller who seldom has to count above 80 — on the golf course. Twenty-two-year-old John plays golf off a handicap of 3, and has been a member of Patterson River Country Club since he was 13. He has won the club's Junior Championship twice, and now plays in the Senior Team. Playing for the S.S.B. Golf Team in this year's inter-bank tournament at Woodlands, John won the "nearest to the pin" trophy for a shot which finished 10 inches from the pin on a 150-yard hole. During winter, John's other interest is following Essendon football team, and in summer months he swims with the Bonbeach Life-saving Club. His ambition is to play golf overseas, especially in England and the Continent.

John has no particular girl friend. Astrologically speaking he is a Libra . . . "a creature of moods, who cannot bear loneliness . . . a lover of luxury and beautiful things . . .

assiduous and serious, often carving a successful career." He is most likely to "click" with Aquarius and Gemini girls.



## STATE SECRETS by the teller

**CZECH** migrant went into busy suburban branch looking for a bank officer named Conrad Sexauer. He asked teller: "Do you have a Sexauer here?" Harassed teller replied: "Fair go, sir. Sex hour? We haven't even got time for a coffee break."

★

**BRANCH** manager reports success story of a local businessman who started his firm on a shoestring and trebled his business in four years. He now has three shoestrings.

★

**WIFE** to accountant who was reluctant to help his small son with homework: "Help him now, dear, while you can. Next year he goes into Form 2."

★

**NERVOUS** young clerk pressed into crowded head office lift and finished up standing in front of a very buxom typist. The young man felt as if he was being constantly pushed in the back. Eventually he turned around and whispered "Stop pushing." Girl replied loudly and indignantly: "I'm not pushing . . . I'm BREATHING!"

★

**THORNBURY** North manager Ken McColl promised his staff free champagne if the annual balance "slickered". It did. So the staff was "liquored". And next year Ken will keep his big mouth shut.

★

**COUNTRY** branch manager to new clerk who was repeatedly late for work: "Don't you know what time we start work around here?" Clerk: "No. How should I know? You're always hard at it when I arrive."

★

**SEEKING** news for STATESMAN, we sent a note to a relieving manager asking: "What's happening in your branch?" Back came his reply: "I wish I knew."

★

**HOMELY** looking annuitant planning overseas trip went to photographer for passport photo, then complained: "This portrait doesn't do me justice." Caustic cameraman replied: "You don't need justice. You need MERCY."

★

**DURING** transport strike, mini-skirted bank girl was waiting at a suburban corner for a lift into town. No cars stopped, so an old lady suggested: "Why don't you wave a white handkerchief?" Girl replied: "I only want a lift. I don't want to SURRENDER."



## MEET OUR NEW MANAGERS



**B. V. CLOVER**  
Relieving Staff

Captain Clover is Barry's after-hours alias. For 20 years he has soldiered on in the C.M.F. Now, as a reliever, he will phase out military commitments in favor of his original interest: scouting. Barry and wife Meredith, who have four youngsters, share an interest in interior decorating.



**R. W. SCHEFFER**  
Relieving Staff

Ron has a direct link with 3000 Victorian cricketers. He is general secretary of the flourishing Eastern Suburbs Cricket Association. And he plays cricket, too — for Croydon. Wife Lorna helps out with typing for the Association, and tends the large garden of the Scheffer home.



**T. A. FOTHERGILL**  
Relieving Staff

Terry took a part-time R.M.I.T. course in woodwork some years ago. Then he set about making his own timber furniture (book-cases, a bar, stools, coffee tables) and saved himself hundreds of dollars. Married, with four children (6 to 14 years), Terry works for his local church council.



**N. P. RAWSON**  
Relieving Manager

Feeling himself a bit overweight a couple of years ago, Peter decided to join the joggers. Now, two years later and two stone lighter, he says he really looks forward to his four miles a day jog around Doncaster. He and his wife have two daughters, aged 15 and 10. The girls and their father are keen Carlton supporters.



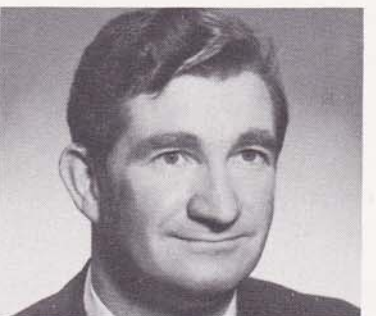
**M. R. I. GENT**  
Relieving Manager

Tracing their ancestors has become a fascinating hobby for Max and his wife Nancy, who intends putting her research into a book. Nancy's family history goes back to the Holland of A.D. 900, while Max's forbears can be traced to Elizabeth I's Baron of the Exchequer. The couple have seven children, including twin boys, and their ages range from 15 to eight.



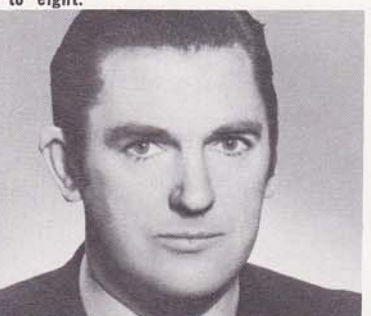
**K. T. MITCHELL**  
Noble Park South

Most of Keith's service has been round the Dandenong - Springvale area and he is particularly happy to be managing this new branch in his own area. The parents of three school-age children, both Keith and his wife are active workers for the community. Apex and the Scouts are Keith's main interests, and his wife is a Guide District Commissioner.



**M. H. BRAND**  
Robinvale

Max and his wife are both squash players and their three children's favorite ball games are netball and football. Max's 11½-year-old son is also a keen fisherman, so he's anticipating a few excursions on the Murray. Scouting is another interest and Max was an Assistant Scout Leader prior to his new appointment.



**D. A. CREEN**  
Relieving Staff

Would you believe water ski-ing in July? In fog? David, wife Barbara and 15-year-old daughter Jennifer water-ski all year round at Eildon. They rug up in wet suits. Brrr! David is so keen that he will travel 150 miles from his relieving job for a weekend on the water.



**J. R. COOPER**  
Mansfield

All Jim's service has been in the country, mainly in Geelong area (if that fair city will pardon me calling it country). He's looking forward to some good fishing in Mansfield, while his wife, daughter (12) and son (10) are excited at the prospect of being near the snowfields. A baby son makes up the family.



# How NOT to write letters

The following letter was sent to a London laundry:

Dear Sir,

"I am sorry to cause you any trouble, but the size of the sheet that I sent to you was not the sheet that was not sent with my laundry, but I was looking at my sheets today and that was not the sheet that was not returned.

"I cannot tell you the size of the sheet that was not returned, but the sheet that I sent to the laundry, the one like the sheet that was not sent, I think you will find a laundry number on the sheet that I sent last Tuesday and that is a larger sheet than the other.

"I cannot tell you the size as that is with my last week's laundry, but I think you will find a laundry number on the hem of that sheet and it is the one like that I did not get returned with my laundry.

"But I thought I had better tell you what sheet I did not get returned . . ."

A spokesman for the laundry said the letter was written by a Blackheath, London, woman.

"If we could understand what the trouble was, we would do our best to rectify it," he said.

♦ ♦ ♦

And this letter was received by a government department:

Dear Sir,

"Re your communication of June 24 I wish to inform you, the first form sent was mislaid, I wrote requesting another form, before second form had reached me, I located first form. I immediately filled in and forwarded it to your office, so it would arrive on due date, requested by your office for its return, unless you forward a form for me to complete I am not able to furnish you with details requested as I destroyed the second form sent to me when I found and completed the form I had mislaid.

Yours faithfully . . ."

## PUZZLE ANSWERS

1. WAXWORKS: 1111 candles.
2. RETIREMENT: WORN, BORN, BARN, DARN, DARE, DAZE, LAZE.
3. RACE APPEAL: Nauruan — because it spells the same backwards and forwards (both ways).

## Letter to the editor

# QUICK CASH FOR CATS!

Dear Sir,

I would like to bring to your attention a lively proposition for a business investment with excellent growth prospects. I anticipate a quick turnover of produce and expect the newly-formed company to expand rapidly.

My objective in calling for investment in this company is to establish a large **cat farm** at a suitable locality within the Melbourne metropolitan area.

To commence production we would require 50 Toms and 10,000 Tabbies. With a little faith in providence and practical assistance from natural tendencies I can foresee increasing the livestock 12-fold in the initial year of operation.

With cat skins retailing at 20c for a tabby fur and 30c for the pure black or white variety, we can produce about 120,000 skins, bringing approximately \$30,000 a year. A competent cat skinner can skin 100 cats a day. Thus we would require five men to operate the farm. After paying the wages and providing a relatively small amount for taxation due to concessions for establishing new industries, we should net roughly \$20,000 per annum.

We will feed the cats on rats, and since rats multiply four times faster than the cats, each cat's diet shall consist of four rats per day to maintain stability among the rats. The rats will be fed with the carcasses of the cats from which the skins have been taken. It can thus be seen that the business is self-supporting and automatic throughout. **The cats will eat the rats and the rats will eat the cats and we will get the skins.** The profits will be boosted further by the Government's bounty on rats' tails.

Other by-products are gut for tennis racquets, cats' whiskers for wireless sets, and cat skin pyjamas for the more discriminating American market.

Eventually we intend crossing the cats with snakes, thereby enabling them to skin themselves twice a year, thus eliminating the wages for the skimmers and simultaneously doubling production.

I trust you will give this venture your full support and encourage your subscribers to do likewise.

Yours faithfully, A. Skinner.



## From the Archives



**THE SERVICE DEPARTMENT** — Mid-1930s: We believe this picture of the head office Service Department was taken about 1936. Eleven of these officers are still in the service, several have died, two have left the Bank, and the remainder are annuitants. **BACK ROW** (left to right): John Rush, Doug. Peart, George Emery, Charlie

Hilliard, Bill Bourke, Keith Dowding, Ian McDonald, Howard Ackerley, Neil Pugsley, Alf McMahon, David Cade. **SECOND ROW DOWN** (left to right): George Hardham, Laurie Knyvett, Gwen Howden, Elsie Thomas, Jean Potts, Coralie Webb, Molly Indian, Marjorie Dwight, Muriel Pitman, Joyce Shain, Noreen Woodruffe, Vivian Stobie. **THIRD ROW DOWN** (left to right): Edna

Clements, Clare Bride, Mick Bray, Jack Ellis, George Faulkner, Alf. Gibson (Manager, Service Dept. and Publicity), Phil Absom, Bill Munroe, Geoff Kimberley, May Stafford, Berry Hoskin. **FRONT ROW** (left to right): Keith Baker, Alistair Knox, Peter Barr, George Cock, Doug. Jeffrey, Dan Hill, Frank McManus, Noel Baragwanath.