

Statesman

STATE BANK STAFF MAGAZINE

December, 1983 — No. 116



Good news!!

Visa arrives at State Bank.

P.4

New Commissioner is Economics Graduate

Mr Peter Marsh, Industrial Officer of the Victorian Trades Hall Council, has been appointed to our Board of Commissioners for a seven-year term.

He replaces Professor Donald Cochrane who died on March 31.

Mr Marsh, 38, graduated Bachelor of Economics at Monash University. In 1975, he was appointed Research Officer with the Victorian Trades Hall Council, and in 1976 was elected to the position of Industrial Officer.

He is chairman of the Victorian Employment Committee, and is a member of several other government bodies including the CSIRO Advisory Council, the Victorian TAFE Board and the State Industrial Safety Advisory Council.

New Commissioner Mr Peter Marsh (left) greeted by Board Chairman Mr J. Arnold Hancock.



New DGM (Administration)

Mr Max Carr was appointed in September as Deputy General Manager (Administration). He had been acting in the position since the July retirement of Mr Alan McNaught.

Formerly Secretary to the Commissioners since 1980, Max Carr has a career history dating from his entry into the Bank as a junior clerk at Geelong West in 1949.

He held senior management positions in the EDP and Internal Audit Departments prior to serving as Manager, London Office, from 1976 to 1979, and has investigated overseas banking developments on a number of occasions.

Mr Carr's responsibilities as a DGM are mainly in the areas of electronic data processing, property management, legal services and policy planning.



New Secretary is EDP Expert

Geoff James, recently appointed Secretary to the Commissioners, spent almost 14 of his 24 years' Bank Service to date in the EDP Department, where he rose from trainee programmer to Deputy Chief Manager in 8½ years.

After joining the service at Coleraine in 1959, Geoff spent about four years in four branches, followed by six years in the Chief Inspector's Department (now Branch Banking Department) before moving to EDP in 1970. He worked on our on-line and MICR systems, and was closely involved in EDP planning for the Bankcard scheme.

He visited EDP organisations in the U.S. in 1976 and the UK in 1982.

In 1980, Geoff obtained a Diploma in Commercial Data Processing at RMIT. Last year, he attended the Bankers' Administrative Staff College (BASC) course, and this year he took the Advanced Management Course at Melbourne University Graduate School of Business Administration.

Statesman

Editor
BILL PATEY

FRONT COVER: The Bank's forthcoming link-up with Visa, the world's largest charge and credit card operation, is front-page news. For details see our Page 4 article.

STATESMAN is produced at two monthly intervals by the Public Relations section of the State Bank of Victoria.

STAFF COMMENTS on the magazine are invited. The editor welcomes suggestions for articles and pictures, jokes, wedding photographs and contributions to Around the Branches and State Secrets.

Column paragraphs published earn \$5 for contributors.

All correspondence and contributions should be addressed to The Editor, Statesman, HO Marketing Department. (Phone 602 7841).

PRINTED BY
QUADRICOLOR INDUSTRIES LIMITED,
MELBOURNE, (VIC) 560 2222

GM Retires After 45 Years' Service

TRIBUTES TO H. E. TORRENS

Glowing tributes were paid to General Manager Harry Torrens on the occasion of his retirement dinner at Leonda Restaurant on November 8. The function, chaired by Jack Crofts, DGM (Operations) brought together more than 150 present and past officers from as far afield as Southport (Qld).

A unique aspect of the gathering was the presence of three ex-general managers (Messrs Tom Hall, Don Ross and Harry Torrens) and the present Chairman of Commissioners, Arnold Hancock.

Acting General Manager Jack Ryan, proposing the toast to H. E. Torrens, said:

"Harry has been our philosopher, planner, guiding light and educator.

"It is 30 years since he first joined the general manager's department, and he has been at the centre of every change that has taken place in the Bank since then.

"I have personally seen Harry go to bat in very difficult circumstances for the staff. He has spent an inordinate amount of time attempting to reach fair and just decisions in industrial disputations, and ensuring that the right person was selected on every appointment list.

"On behalf of all present, and all the Bank's staff, I thank Harry for his inspiring leadership, expert guidance and unremitting support."

Mr Arnold Hancock, supporting the toast, said:

"Harry Torrens has rendered long, faithful and outstanding service to this Bank. He enjoys the respect and affection of his colleagues and his contemporaries in the financial community where he has pursued his career as a true professional."

Responding to the toast, and reviewing his career progress, Harry Torrens said: "I was given opportunities to demonstrate what talents I possessed. I was never a man of consuming ambition, but I always wanted a challenge."

"The future lies in obtaining greater community recognition of the Bank's capacity to match its competitors, whether they be banks or other financial institutions.

"Perhaps the greatest change that has taken place in the Bank in recent years has been the continuous need to communicate at all levels, in order to keep everyone informed and moving in a common direction.

"To prosper, the Bank must have a staff that is happy, contented, and also confident in its ability to function in the wider areas in which the Bank now operates.

"Too many of our people do not realise how well they compare with their counterparts in other financial organisations."

Concluding, Mr Torrens said:

"I have enjoyed my many associations inside and outside the Bank and I'm sure that what I'll miss most will be the day-to-day contact with so many people whom I'm honored to count as friends."

• Mr Torrens was presented, on behalf of all present, with a farewell gift: a computerised chess board.



CHAIRMAN ATTENDED: J. Arnold Hancock, Chairman of Commissioners, was seated on the right of retiring General Manager Harry Torrens at the farewell dinner.



DEPUTY GM's: Jack Crofts, DGM (Operations) with Max Carr, DGM (Administration) and the guest of honor.



THREE GM's: Unique aspect of the 'Torrens' farewell was the presence of two other ex-general managers: Tom Hall (left) and Don Ross (now a Commissioner).

FAREWELL GIFT: A computerised chess set was presented to Harry Torrens by Acting General Manager Jack Ryan on behalf of all present.



WE GO GLOBAL WITH VISA

Early in the new year, the Bank will begin issuing Visa cards, and thus become part of the world's largest charge and credit card operation.

The State Bank Visa card will be used like Bankcard, but on a vastly wider scale. It will be accepted in 150 countries by more than 3½ million merchants, including a large number throughout Australia.

Our previous linkup with Visa, in 1980-81, provided only an overseas facility for Bankcard customers. Under the new scheme we will be issuing cards for overseas and local use. These new cards will give us opportunities to add uses other than charge and credit transactions, and they will so be gradually developed to provide multi-purpose banking facilities through our branches.

Another element of the new Visa system will be greater market competition. The ANZ Group and other State banks will also be offering Visa — while the Westpac, Commonwealth and National-Australia banks will be issuing local/overseas usage Mastercard.

Our Visa card, apart from giving Victorians the convenience of charge card facilities while they are travelling abroad, will enable our branches and the merchant network to provide services for up to possibly two million annual



State Bank Visa liaison officer Kerry Pettolino explains the attractions of the Visa scheme to a Melbourne retailer.

overseas visitors holding Visa cards. Since early October, we have been processing cash advances for visiting Visa cardholders.

We were one of the first banks to get underway with a merchant programme for the new card. A team of more than 20 State bankers, drawn from branches and administrative departments, has already signed up thousands of firms and organisations. These merchants will accept cards issued by any of the 15 000 overseas banks in the scheme, as well as cards issued by us and other Visa affiliates.

Visa has some 100 million worldwide cardholders whose transactions last year exceeded \$60,000 million.

The blue-white-gold Visa sign will quickly become a familiar part of the Australian retail scene, and State Bank Visa is destined to become an important addition to our ever-widening range of services.



CLUBROOMS CHRISTENED

Our new combined sports clubrooms near Albert Park Lake were officially opened on 13 November, when a family picnic attracted more than 120 staffers, including several senior executives.

The 'Lakeside Hilton' is 'booked solid' for all weekends up to Christmas, but is still available most December week nights for Bank groups up to 100. The Club has a BYO licence only.

For bookings, contact Social Secretary Peter Wynd at the new Staff Shop, State Bank Centre. (602 7001 or 602 7002.)

- Some of the staff picnickers who went to our Albert Park clubrooms on its official opening day.



• Moira Berry



• Gary Silvester

BADMINTON STARS

Two staffers recently gained distinctions in the fast-growing sport of badminton.

Morwell branch's Gary Silvester was selected in the top-ranking Victorian team to contest Australian titles in Perth. He has been an A Grade player in the Latrobe Valley since he was 14, and has been the local badminton association's singles champion for seven successive years.

Moira Berry, of Branch Mechanisation Department, won three titles in the 1983 Western Suburbs Association championships. She regained the women's A Grade singles title she held from 1978 to 1982. She also played in winning doubles and mixed doubles teams.



Caught On The Hop

A 15-month kangaroo recently hopped into Goroke branch for some pocket money.

The 'roo, a pet owned by the local hotelkeeper, followed relieving manager John East into the branch when he started work on his first day.

After exploring the banking chamber and taste-testing a pass-book, the tame kanga went back into the main street, where it has become an accepted feature of the local scene. (Photo taken by John East).

State Secrets by the Teller



HOUSING loan borrower making insurance claim for broken window gave this explanation: "Son (9 years) stepped forward, judged ball perfectly, and belted a straight drive through the kitchen window, breaking both panes and enraging both parents. He was subsequently bawled out, and retired hurt".

SUBURBAN branch has nylon carpet which tends to build up static electricity in customers who walk on it. The current discharges when the customers touch metal on the bank fittings. So they get a real kick out of going to the branch. And although they may be overcharged, they receive shockingly good service!

THE BANK'S facilities for staff extend even beyond the grave, if we are to believe a recent Reference Folder amendment concerning cheque accounts of "retired officers and widows or deceased employees".

NEW teller at Cowes branch, Sarah Biggs, received a nameplate for display at her window. It said SARAH COWES. So the staff returned it to Personnel Dept. with a note: "Sign is incorrect. Please send an udder one".

NEW American computer which translates from one language to another was "fed" the proverb OUT OF SIGHT, OUT OF MIND, to be translated into French and back to English. It came back as INVISIBLE MANIAC.

LATE-RISING Burwood East junior asked his undertaker father to drive him to work, and was delivered in the company hearse. He managed to arrive dead on time.



Show-Jumping Sureshot

Versatile Portland branch teller Andrea Eather has an outstanding record in her spare-time interests of show-jumping and shooting.

Her recent riding achievements included a State championship with one of her two unusually-named horses — Narrawong Dax II, and a fourth place in an equestrian event at the Royal Melbourne Show with Narrawong Ragamuffin (pictured).

Andrea's interest in shooting goes back to childhood when she practised with a rifle. Since advancing to a shotgun six months ago she has won six trophies, including a first prize in the Ladies' Field Game Shoot at Heywood. (Photo: Portland Observer).



Preston North

Kiddy Craft On Show

The staff were delighted with customer interest in a colourful display of handicrafts by youngsters from a local primary school. The minors' "masterpieces" were made from recycled industrial rejects such as cigarette filters, styrene meat trays and other packaging materials. Pictured (from left to right): Brian Lawrence (manager) Peter Robertson, Bev Briggs (A3) Suellen Oakley and Neil Lyon.



Footscray, Barkly Street

Bubbling With Excitement

Branch staff celebrated in style after Australia II's win in the America's Cup.

They decked out the office in nautical gear and swapped their business clothes for Australia II T-shirts for the day.

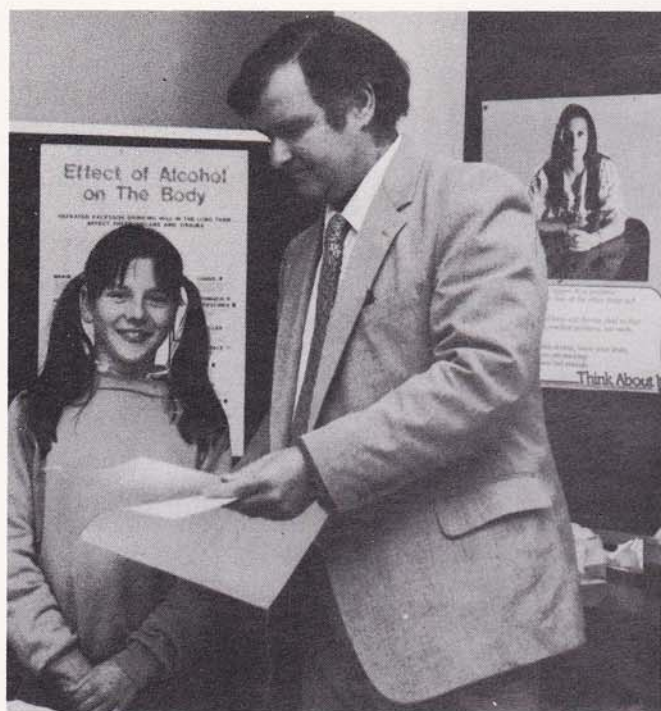
Celebrations continued after work with champagne and balloons.

Pictured celebrating the big win are (from left) Sarah Dole, Karen McPhee, Maureen Snoey, Chris Donohue, Paul Dukes, Maurie Brennan (manager) and Geoff Parsons (assistant manager).

(Photo by courtesy Western Times.)

DAFFYNITIONS

- | | |
|------------------|---|
| BULLDOZER | — Someone who sleeps through a parliamentary broadcast. |
| ASSETS | — Small donkeys. |
| CANBERRA | — Esky. |



Edithvale

Prizes For Posters

The branch, along with our Aspendale office, was among sponsors for an "Alcohol Awareness" poster competition conducted by Chelsea Community Health Centre in various local schools.

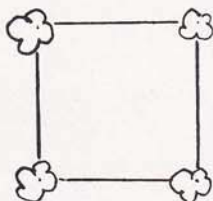
Winning posters were displayed in our branch banking chambers.

Pictured: Manager Ron Lumsden with one of the prize winners.

PUZZLE CORNER

1. **ALTERATION:** Change PANTS to SKIRT, altering one letter and making a new word each time, but not re-arranging letters.

2. **DOUBLE DIP:** A man wanted to almost double the size of the square swimming pool in his garden. There was a tree growing at each corner, like this:



How did he almost double the size of the pool, still keeping it square, and without cutting down any of the trees?

Answers Page 15.

R.D.O. Dilemma

RDO	— "Rostered Day Off"	— Your legitimate day off.
ORD	— "Off Rostered Day"	— All the other days that you have not got as rostered off.
ROD	— "Rostered Off Day"	— The "sickie" you have as well as your RDO.
DRO	— "Day Rostered Off"	— The day after the night before where you are either asleep at your desk or "out-the-back".
DOR	— "Day Off Rostered"	— The RDO you got instead of the one you wanted. (See ODR).
ODR	— "Off Day Rostered"	— The day-off that is in the middle of the week and is not an RLW.
RLW	— "Rostered Long Weekend"	— An RDO that is not an ODR or DOR.
RWO	— "Rostered Week Off"	— We have got a certificate haven't we?
WRDO	— "Wasted Rostered Day Off"	— Your RDO that ends up a DRO but you are home instead.
OGW	— "Oh, Gee Whiz"	— The day you go to work and forget it is your day off.
UDO	— "Unrostered Day Off"	— The day you stay home and the next day is your OGW.

— from "Croppo Sino" staff magazine of the Savings Bank of South Australia.



Triple "Brownlow"

Geoff Maher, 25, of Central Branch has won the Bank Football Club's "Best and Fairest" award for the third time (previous wins 1980 and 1981).

Ruckman Geoff is one of only two State Bankers to have achieved this triple distinction. The other was Neil McNeil, manager of Wodonga Branch.

Around the Branches

Burwood East

What Odds?

While checking a listing of deposit transfers, clerk Chris McLaren noted that customers' surnames included CHRIS and McLAREN.

Camberwell South

"Snow-Risk" Display

An eye-catching "snowman" display provided the staff with an ideal talking point for a Bankcard promotion. Helped by Marketing's display section, they dressed a life-sized shop model in snow ski gear borrowed from a neighbouring store. By the end of the month-long promotion, the branch had significantly boosted the application rate for new cards, and had received many requests for increased credit limits.

Surrounding their "snowman" are from left rear: Garry Hinds (A3), Christine Henry, Ed Benetti (relieving manager), Sharon McCormack. Front: Brendan Barrymurphy, Peter Oates.



Werribee

Thanks From The Kids

Staff who assisted the 1983 Royal Children's Hospital Good Friday Appeal received a framed certificate of thanks.

For more than five years, the branch staffers have given their time to help count monies collected for the appeal by local firemen.

Pictured with two members of the Werribee Brigade are (left to right): Keith Davenport, John Palmer, Tessa Coxhill and Peta Hughes. NOT IN PHOTO: A2 Peter Eva, who organised the branch effort. (Photo: Werribee Banner.)



Maryborough

Gropers Down Tarts

In a recent staff netball match, the guys, led by manager Alan Timmins, playing under the title of THE GROPERs soundly defeated the girls (playing as the TARTS) by 20 to 10. It was conceded that the GROPERs had a height advantage.

Pictured (left to right) with the defeated TARTS kneeling at the feet of their conquerors: Alan Timmins, Peter Hibbert, Kelly Macnamara, Leon Jones, Darren Mortlock, Colin Pocock, Ken Matthews. Cheryl Tait, Val Timmins, Mary Constable, Sally Pascoe, Anne Hibbert, Jennine Smart, Ros Dedman.



Pinewood

Our Tellers

She loves a good chat, does first
teller Jeanette,
And friendlier service you never will
get,
She's quick and efficient, without
any rush,
While our single queue system
ensures no fuss.

There's Caroline down in the
number 2 spot.

She's tall and redheaded, a
sometime fusspot.

Recruited from 370-Brandon Park,
At knitting and sewing she's making
her mark.

Then we arrive at our first male
teller,

His name is John-Boy and he's not a
bad feller.

An athlete with legs that can run on
for miles,

Plus wit and good humour that
always brings smiles

Now we have Mim of Italian descent,
Who happily keeps the cake shop in
rent.

She's been our refer clerk since we
can remember

And managed to have a babe in
September.

Next, number 5, and here we have
Ian.

A bomber supporter he always has
been.

With young daughter Hayley it is a
close race

To see who goes most to that Windy
Hill place.

At spot number 6 we have young
Joanne.

A petite little blonde who works to a
plan.

She handles our vouchers as they
become due,

And any mistakes are minor and
few.

Well, that about covers the six
Pinewood tellers,

A pretty good line-up of lasses and
fellers,

But without support of the rest of us
here,

A 4.15 finish would never be near.

— by a back office observer.

*(Any other branch poems will be
considered for publication — Editor.)*

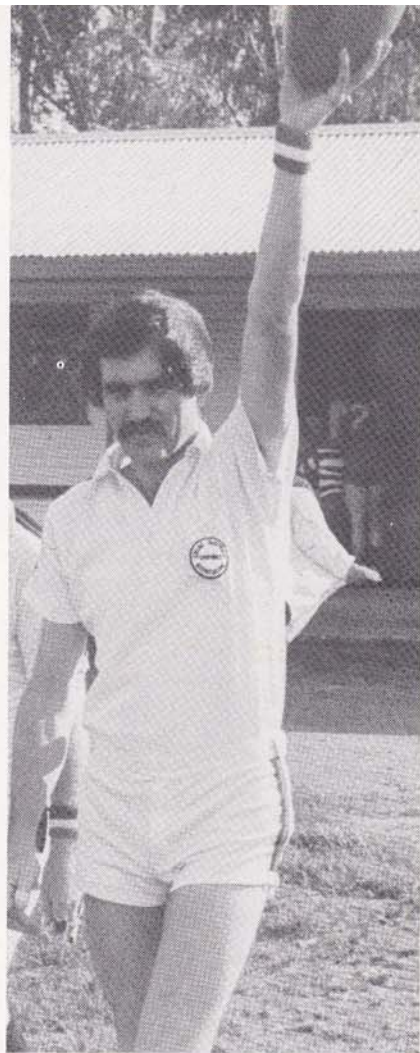


Colac

Miss Footy

Deidre Harty, who is always
handling other people's money in her
daily job, recently had the pleasure of
counting a "roll" of her own. Deidre
was adjudged Miss Football at the
Colac-Coragulac Football Club an-
nual ball, and received a substantial
cash prize.

Also pictured: Branch A2 John
Davies, who has umpired 100 games
in the Colac competition, and earlier
handled more than 120 games with
the Geelong district umpires. He
played for about 10 years before
switching to umpiring.



Our 14th

Holer-In-One



Lindsay Whitfort, manager of Bendigo (Hargreaves Street) branch is a belated
but welcome new member of the Bank's Hole-In-One Club.

In a letter to STATESMAN, Lindsay, our 14th member, tells how he scored 1 on
the 13th hole of Benalla Golf Course in 1953:

"I was 19 at the time, and the junior clerk at Benalla. The club championship
was held over three rounds of stroke play, after which I had tied with Colin
McKenzie, who at that time was a legend in country golf.

After twelve holes of the play-off, I was two strokes behind and in need of a
minor miracle. Fortunately it happened with a hole-in-one on the 13th. Then a
birdie 3 on the 14th gave me a one stroke advantage which I held to the end.

This was the first of five club championships I won while stationed at Benalla
in the '50s and '60s. During this time I was also fortunate enough to attain a
handicap of scratch at the age of 25.

Regrettably other interests limit my play these days, but the love of the game is
as keen as ever."



Meet our new Managers



W. A. MITCHELL: Derrinallum

Wayne has been in country rifle-shooting clubs for 20 years, as a competitive shooter and in most cases as treasurer and/or secretary. His other off-duty activities have included school and scouting finance committees, church vestry duties and for recreation — table tennis, billiards and snooker. Wayne and wife Mary have children aged 8, 13 and 14.



L. R. BIDSTRUP: Assistant Building Manager (State Bank Centre)

Lee is now helping to manage the building he has been associated with almost continuously since it started as a set of blueprints 11 years ago: State Bank Centre. He has been active in the very successful Vermont Football Club for 21 years and is currently its vice president. Lee helps his wife Ann to run a thriving craft business.



M. R. HEHRIN: Traralgon

Cricket and bowls (both lawn and ten-pin) are Mike's sporting interests, and he plans to pursue them in Gippsland — following more than 20 years of living and working in northern suburbs of Melbourne. Fishing is another off-duty recreation. Mike and wife Helen have a daughter, 7.



D. McNAMARA: Gardiner

Don gives much of his time to youth activities. He has served on a local scout group committee for six years, and runs a junior football clinic on Saturday mornings. Hobbies include leadlighting and tending terrariums, and caravanning with wife Shirley and their three youngsters.



A. A. JOYNER: Relieving Staff

Since joining the Bank at Seddon 22 years ago, Alan has lived and worked entirely in the western suburbs. His sparetime interests include home computer operating and woodwork, and he is on a local scout group committee. Alan and wife Barbara have two children aged 10 and 12.



N. McLEISH: Collections Manager, Bankcard Department

For two years Neil has been immersed in a project which has not only extended his home by 10 squares, but also his painting, carpentry, plastering and plumbing skills. The additions were designed by his wife, Karen. For "relaxation" Neil enjoys trying to keep pace with four teenage children on bicycle excursions.



G. G. PETERS: Manager, Operations, International Department

In recent years Geoff has been assigned to a series of special roles, including Administrative Officer for the Bankers' Administrative Staff College. More recently, he has helped to interpret implications to the Bank of the Freedom of Information Act. His private activities include competitive tennis and social golf.



J. E. SAWYERS: Brunswick, Barkly Square

John is thriving on the challenge of establishing our 533rd branch, which opened in October. (It's in a new shopping centre comprising K-Mart, New World and more than 50 smaller shops.) John's out-of-hours interests include fishing, photography and gardening. He also likes to take his wife Elaine and sons aged 11 and 14 to VFL matches.



R. J. HEALEY: Macarthur

They used to call him "Swamp Fox" but nowadays Bob is regarded as a top "Lion". His senior posts with country Lions Clubs have included membership chairman, treasurer, director and "tail twister" (which has given plenty of scope for Bob's yarn-spinning abilities). Bob and his wife Denise have two young children, and camping is a favourite family activity.



E. R. ISAAC: Relieving Staff

City-slicker Ray will now be domiciled at Mildura, so he will get plenty of experience at "outpost" branches like Ouyen, Mangatang and Murrayville. Ray and family (wife Sandra and daughters aged 12 and 13) are looking forward to their new lifestyle and the chance to further their interests in environment conservation and wildlife.



P. J. HEPPNER: Relieving Staff

MEMO: Chadstone-Springvale-Dandenong staff. Peter is the newest member of your team of local relieving managers. He's a bachelor, an enthusiastic golfer and a dedicated numismatist (i.e. a keen collector of coins). Peter joined the Bank in 1960 at Hawthorn West, and was A1 at Chadstone Centre for three years prior to his promotion.



D. K. SMITH: Relieving Staff

David's new position is a roving one — and his sparetime activities also show that he's a man on the move. He's been involved with motor racing for many years through the Light Car Club of Australia, firstly as a competitor and, more recently, with social activities. In winter he often goes snow-skiing to Buller and Hotham.



T. A. DYNES: Credit Manager, Bankcard Department

Terry has made four trips to Europe and has travelled off the beaten track through Turkey, Afghanistan and Pakistan to India. Cricket is one of Terry's great loves, and on one trip he joined our London Office staff in a match against the BBC. Back home, as a life member of Blackburn Cricket Club, he will soon line up for his 26th consecutive season.

Meet our new Managers



D. J. EVERARD: Assistant Manager, Sunshine
With three teenage children, Denis is very much a family man. He also has wide-ranging sparetime interests and activities, which include: membership of Bacchus Marsh Lions Club, board membership of a local regional college, showing Irish setters, growing native trees from seeds, saltwater fishing, and competing in local and interstate "field shooting" events.



T. D. JENKINS: Budget Officer, Chief Accountants Dept.

After a year of supervising the general office of Chief Accountant's Department, Tom has been the custodian of the Bank's annual budget figures. For recreation off-duty he plays competitive tennis with a Caulfield club and is a social golfer. Other interests include gardening and reading.



W. J. BRENNAN: Assistant Manager, Cranbourne
In addition to his Bank appointment, Bill recently took on an out-of-hours management position as leader of a Mulgrave YMCA "Midget Group" for boys aged five to eight. This involves planning and supervising weekly activities such as gymnastics and games. He also organises the annual camp. Bill and his wife Jan (a former staffer) have a daughter, 9, and a son aged seven.



Popular Promotion At Our Baxter College

A very popular recent managerial appointment was that of Graeme Jones who has been a conference leader at our Baxter Staff College since it opened in 1977.

Graeme joined the Bank in 1958 and spent 10 years in branches and Head Office Legal Department before a rare blood disease progressively destroyed the sight in both his eyes.

He returned to Legal Department in 1968 and served as its receptionist for the next nine years, travelling by train daily from Frankston with his guide dog Caesar.

Early in 1977, Graeme took a behavioural science course at Prahran College of Advanced Education, and this prepared him for his role as a conference leader at the new staff college (where he is now the longest-serving officer).

Blindness has not limited Graeme's lifestyle. He has travelled widely overseas, and plays golf for recreation. He has lectured on personnel management to bankers in New Zealand, and to sporting organisations (including VFL clubs) in Melbourne. He is married, with two teenage children, neither of whom he has seen.

Guide dog Caesar died some time ago, but Graeme can now manage unaided by other eyes.

"I could find my way around the staff college blindfolded," he says.



Cup Custodians

Branch girls Gail Fraser (left) and Debbie O'Donnell posed with the Bendigo Football League cup which was displayed in the banking chamber for the week preceding the grand final (in which Sandhurst Dragons defeated Golden Square Bulldogs by seven points).



COLONIAL CAPERS: Pioneer Week celebrations last month inspired our Portland branch staff to dress up in colonial garb. Pictured (left to right) are Ken Morrison, Fran Lovell, Colin Gleeson, Vicki Bartle and Robin Timoney. (PORTLAND OBSERVER photo.)



On the Way Up

Here are our newest classified officers, promoted in recent months to Accountant 3 status:



DAVID SPALDING
(Sale)



JOHN TAYLOR
(Lalor Plaza)



BARRY ROGERS
(Springvale)



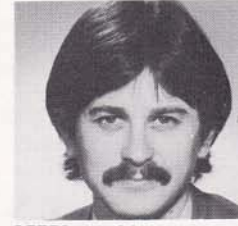
MARK SUTTON
(EDP Department)



GARY MILLEN
(Burnley North)



PETER WEST
(Brighton North)



PETER WILSON
(EDP Department)



KERRY GLEDHILL
(Springvale North)



GREG LAYTON
(EDP Department)



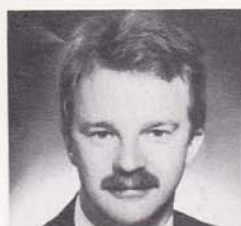
AILEEN POWELL
(Legal Department)



MIRKO OKLOBDZIJA
(State Bank Centre)



PETER HOGAN
(EDP Department)



RICHARD SILLETT
(Colac)



MAUREEN NIXON
(EDP Department)



MICK OWEN
(Bankcard Department)



GEOFF SPARKES
(Foster)



ANNETTE FANNING
(Keilor)



JOHN HASSETT
(Relieving Staff)



TONY CALDER
(State Bank Centre)



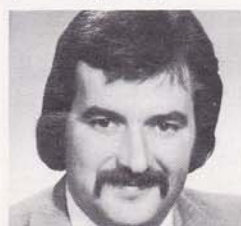
KAYE BERRY
(Surrey Hills)



ROSS MILLER
(Personnel)



KEN GODDARD
(Camberwell)



ROBERTO TAMBURINI
(Abbotsford)



DAWN EDDY
(State Bank Centre Branch)



NORMAN BOURKE
(Bennettswood)



ANNE GRAYSON
(Relieving Staff)



CHRIS HORTON
(Somerville)

On the Way Up (Cont.)



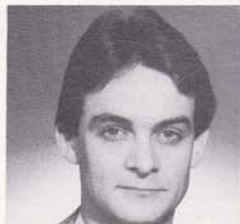
NEIL HINKLEY
(Heywood)



LYNETTE KIRKHAM
(Relieving Staff)



CHRIS JENSEN
(EDP Staff)



DAVID EDWARDS
(Internal Audit)



ROBERT O'NEILL
(Relieving Staff)



KEN COOKSON
(Premises Department)

NOTICE

You will usually find one or two small mistakes in this magazine. These are included for the benefit of readers who like looking for mistakes.



SHARON HAWKE Posed with an aerial picture after being awarded her "wings" (Photo: Sunraysia Daily).

HIGH-FLYING HAWKE!

Sharon Hawke of Mildura Plaza Branch was last month the only female among 14 graduates to receive their "Wings" badges from Mildura Aero Club.

The presentation was the culmination of an 18-month training course.

Sharon, 19, first flew solo in September 1982, and gained her unrestricted private pilot's licence last July.

She recently competed against 240 other pilots in the Southern Cross Air Race from Bathurst to Bendigo.



Gisborne

Sweet Sue Was "Cup" Finalist

Sue Foreman was honoured when she was chosen as Kyneton Racing Club's first-ever entrant for the VRC "Miss Melbourne Cup" contest in Melbourne.

Sue was one of eight finalists chosen from 77 other entrants. Although she did not win the contest there were compensations: she was a guest at "Breakfast With The Stars" at Flemington, and attended the glittering Derby Eve Ball at Melbourne's Hilton Hotel. (Photo: Kyneton Guardian.)

REASONS FOR JOINING BANKERS' INSTITUTE



Some 400 of our staff officers are members of The Australian Institute of Bankers, now headquartered on Level 27 of State Bank Centre tower. New members are welcome.

AIB members receive the informative two-monthly Bankers' Magazine, and are offered extensive opportunities to improve their educational qualifications, professional status and career prospects.

The Institute encourages eligible young bankers to embark on part-time study at Colleges of Technical and Further Education (TAFE). Courses lasting four to five years lead to a Certificate of Business Studies (Banking) and **associate** membership of the Institute — entitling qualified members to use the letters AAIB after their names.

Certificate courses are offered not only by TAFE colleges at Box Hill and Moorabbin, but also at RMIT, City, and by correspondence through the TAFE off-campus network offices throughout Victoria.

This Bank has recently reviewed the assistance provided to officers who undertake approved courses of part-time study, and in addition to assistance with fees and book costs will pay bonuses for subjects passed. Also, the Bank has increased provisions for granting of study leave.

Degree courses are available part-time throughout Victoria, at four universities, five institutes of technology, three colleges of advanced education, and an institute of advanced education.

On completion of an approved course, graduates in

specialist studies become eligible for **senior associate** status in the Institute (AAIB Snr) provided they have three years' relevant industry experience.

Again, in these degree courses, the Bank assists financially with fees and book costs.

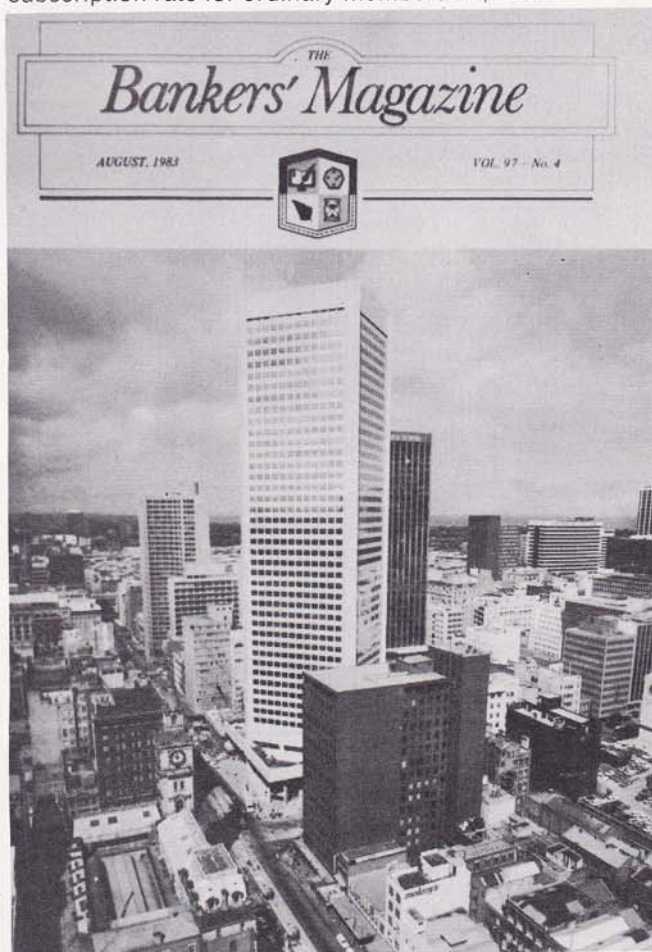
The Institute has an active committee in Victoria which, among other things, organises professional development lectures and seminars for members in both metropolitan and regional areas.

The main policy-making body of the AIB is its Council, of which our Bank's General Manager is a member. We are also represented on the Committee of Management which oversees all AIB activities.

HOW TO JOIN: Intending new members should obtain and complete an Application Form, available from the AIB office, level 27, State Bank Centre. Phone: 602 5811. Annual subscription rate for ordinary members is \$12.50.



JOHN WILLIAMS, Chief Manager, Personnel, is the Bank's representative on the AIB Committee of Management.



STATE BANK CENTRE was featured on the cover of a recent issue of the Bankers' Magazine, which is posted to all AIB members six times a year.

Sunshine Heights Cups For Coach

Posed with a SUN newspaper poster and two impressive trophies is manager Frank Melican. He has coached Melton Football Team for four years, achieving premierships in 1981 and 1983. Additionally, Frank has coached the Riddell League side in the Winfield Cup Country championships for the past two years.

(Photo by branch staffer Margret Burns.)

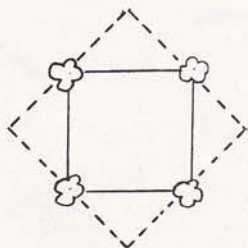


You're Getting Old When ...

- The phone rings on Saturday night and you hope it's a wrong number.
- The number of toothbrushes on your bathroom shelf dwindles to the point where you can remember which belongs to whom.
- You can't stand people who are intolerant.
- You're 44 around the neck, 100 around the waist and 106 around the golf course.
- The little old lady you help across the road is your wife.
- Your wife tells you to pull in your stomach, and you already have.

PUZZLE ANSWERS

1. ALTERATION: Parts, carts, casts, costs, coats, boats, boars, soars, stars, stare, share, shire, shirt, skirt.
2. DOUBLE-DIP: The dotted line represents the new pool almost twice the size of the original.



SEX CHANGE: Did you manage to change Bride to Groom in 15 moves in our last issue? Mark Fredrickson of Chief Accountant's Department, sent in a 12-move solution: Pride, price, prick, brick, brink, blink, blind, blond, blood, brood, broom, groom. (Any advance on that? — Editor.)

'MISS MERINO'

Joanne Rogers, recently appointed as a teller at Merino branch was judged Miss Merino in the 1983 SUN Miss Country Showgirl contest, and will enter the regional finals at Portland in February. She was pictured with a young friend who was entered in a 'Midget Showgirl' quest.



Gone Fishin'

Recent or approaching retirements

HARRY TORRENS (General Manager)
FRANK MEYERS (Personnel Department)
RON THOMPSON (Executive Chauffeur)
REX ALEXANDER (Printing and Stationery)
JOAN FRASER (Personnel Department)
LES SHILTON (Branch Banking)
JIM WALKER (Seaford)
BILL PONSFORD (Caulfield South)
LANCE O'BRIEN (Emergency Staff)
ALEC NIMON (Shepparton)
KEITH GIBBONS (Treasury Place)
BRIAN BARR-MURRAY (Mt Waverley)
JIM WALKER (Hamilton)
ALLEN RENSHAW (Rosanna)
TOM LAFFIN (Valuer)
BOB GRISOLD (Brandon Park)
KEVIN O'CONNELL (Emergency Staff)
BILL PATEY (Marketing Department)
PEG BURCHETT (Printing and Stationery)



GOODWILL BARGAIN BUYS

Six more new items are offered to staff in this year's assortment of bargain-priced Bank gifts . . . for business contacts, relatives, friends — or for personal use. Additionally, ten stock articles are still available, mostly at reduced prices, as listed below.

The new items are:

- DECORATIVE candles (red or yellow) 70 mm diameter, with State Bank "With Compliments" label. \$1 each.
- DESK CLOCK (wind-up) in marble mounting. The words STATE BANK and our symbol fade in and out of the clockface behind the gold hands. \$17.
- GOLF TEE WALLET containing four assorted tees plus a ball marker displaying the Bank symbol. 50c each.
- GOLF MARKERS (as included in tee wallet). \$2 for packet of 25.
- PEWTER TANKARD: "Kirra" pewter 10 ounce size with hammered band finish and clear glass base. Boxed. \$20.
- PAPERMATE DELUXE WRITING SET. Chrome-finish slimline ballpoint pen and propelling pencil with Bank emblems, in handsome folding presentation case. \$22.



NEW ITEMS AVAILABLE are the above pewter tankard, desk clock, decorative candles, pen-pencil set and golf tee wallets.

HOW TO ORDER:

Send your **written** order as soon as possible, with a cheque payable to State Bank, to Goodwill Gifts, Marketing Dept. (Specify colour or type of finish where relevant.)

Standard Items Still Available

- GOLF BALL. Spalding Hot Dot (large) Boxed. \$2.
- BOTTLE OPENER/SEALER — orange or green. 50c.
- SILVER-FINISH PEN (matt or chrome) with Bank logo. \$1.
- CREDIT CARD WALLET with notebook insert. \$1.
- PLAYING CARDS. Black with yellow logo. Plastic case. \$2.
- CUFFLINKS — Chrome-finish with silver logo. Pair \$1.
- CUFFLINKS — Gold-finish logo shape, blue suede box. \$4.50.
- KEY RING — Gold-finish logo and chain. \$1.
- TRAVELLER'S BRUSH AND SEWING KIT — Compact design. 30c.
- TABLE CIGARETTE LIGHTER — Black with yellow logo. \$2.

GOODS PREVIOUSLY OFFERED include (clockwise from top left) playing cards, bottle opener-sealer, table lighter, key ring, cufflinks and credit card wallet. All except the wallet are cheaper than previously.



*George 392-149-
Buck*