

Statesman



STATE BANK STAFF MAGAZINE

February, 1976 — No. 73



Managing Editor
TREVOR S. CRADDOCK

Editor
BILL PATEY

Associate Editor
TOM SEDUNARY

FRONT COVER: Diane Lee, 20-year-old clerical assistant at Upwey branch, and a keen clay-bird shooter, posed prettily for a photographic shot at a Field and Game Association Fair at Lysterfield. The Association teaches safe shooting, and promotes preservation of habitat for ducks and other game. Photo by courtesy of WEEKLY TIMES.

STATESMAN is produced at two-monthly intervals by the Public Relations section of the State Bank. Staff comments on the magazine are invited. The editorial team welcomes suggestions for articles and pictures, nominations for Girl, Man and Smiling Teller of the Month, wedding photographs, and contributions to Around The Branches, State Secrets and Teller Talk. Column paragraphs published earn \$2 for the contributor.

All correspondence and contributions should be addressed to The Editor, Statesman, Box 267D, Melbourne. (Phone 60 0531, ext. 312 or 444.)

Our New D.G.M. Won The D.F.C.

Few people in the Bank knew until recently that our new Deputy General Manager (Administration), Mr. Murray Souter, was awarded the Distinguished Flying Cross during World War Two. The story came out in his local paper, the Essendon Gazette.

Mr. Souter joined the RAAF early in the war, and after training abroad was attached to the RAF. His service as a Flying Officer in various war theatres culminated in a 1944 night mine-dropping mission over the Danube in Germany. As navigator of a Wellington bomber he was wounded by flak in his right elbow and hip. The Wellington limped home to its base in Italy, and F/O Souter was transferred to hospital. Later he was invalided home to spend 14 months in Heidelberg Repatriation Hospital. He received his DFC for successful navigation of the damaged bomber, despite his injuries. His wounds left him with a short leg and stiff right arm.



Returning to the Bank (which he had originally joined in 1934) Mr. Souter entered the head office accountants' department, where he remained, with appointments as research officer and chief officer, for 27 years. He became Secretary to the Commissioners in 1972

and held this post until becoming DGM (Admin.) late last year.

Footnote: After his long spell in the Bank's 'base camp' Mr. Souter now plans to go on as many 'field' missions as possible. So expect to see him on some flying visits around the branches.

Girl ratio up and . . .

STAFF INTAKE RISES 17%

The Bank could be hiring about 866 new employees this year — an increase of 17% on last year's intake. More than three-quarters of the newcomers will be girls. Some 400 school leavers will have joined us by the end of this month, and the remaining 466 will be appointed during coming months. It has been estimated that by the end

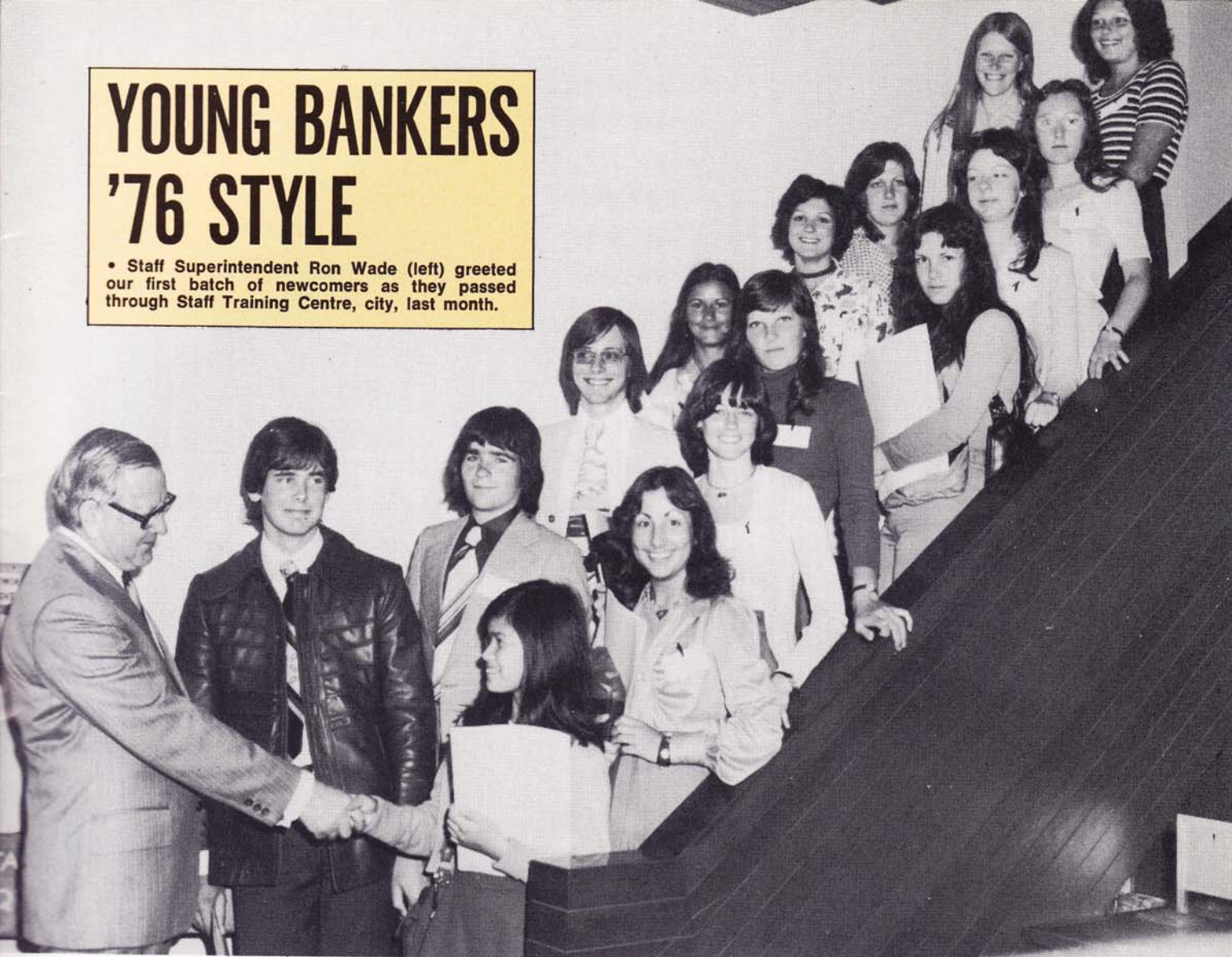
of September more than 40% of the Bank's approximately 6,000 officers will be girls.

The ratio of girls in the Bank rose from 31% in 1967 to 37% in 1974 and 40% in 1975. By late next year it is likely to be 44%.

Possibly by 1980 we will have reached the 50/50 mark — and from then on girls could predominate.

YOUNG BANKERS '76 STYLE

• Staff Superintendent Ron Wade (left) greeted our first batch of newcomers as they passed through Staff Training Centre, city, last month.



LEFT: GOING TO BAT FOR THE BOSS! Newcomer Vallie de Poli spent part of her morning tea break at Staff Training Centre playing table tennis doubles — partnered by Staff Superintendent Ron Wade.

BELOW: CUPPA AND A CHAT: On their first day at Staff Training Lillian Caruana and Mary Tong had 'a Nescafe and a natter' with the Staff Chief.



STATE BANK THREE FOR SUMMER SCHOOL WITH 'THE INTERNATIONALS'

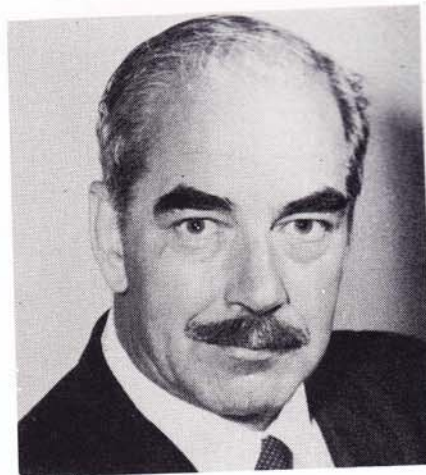
The State Bank will be strongly represented at the 29th International Banking Summer School, held this month at the University of Melbourne.

Mr. Harry Torrens, Deputy General Manager (Finance) will be Director of Studies, and the Bank will have two members at the School: Messrs. Peter Murray, Assistant Manager of Overseas Department, and Richard Gledhill, Provident Fund Officer.

The IBSS — an annual get-together of bankers from more than 50 countries, was last held in Australia in 1965.

This year its theme is 'Banking in a Changing Environment'.

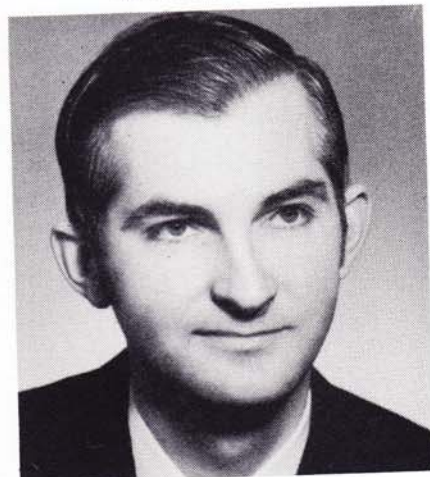
Lectures, discussions and working group activities will be held from February 7 to 21.



MR. H. E. TORRENS

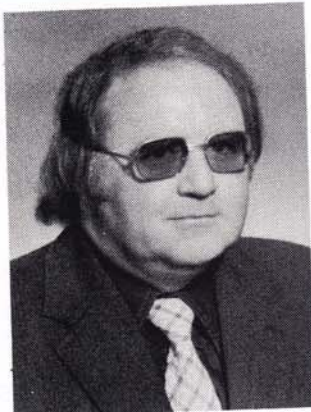


MR. P. G. MURRAY



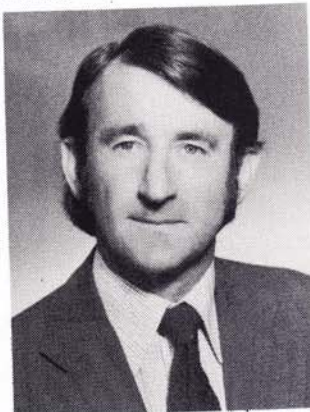
MR. R. R. GLEDHILL

MEET OUR NEW MANAGERS



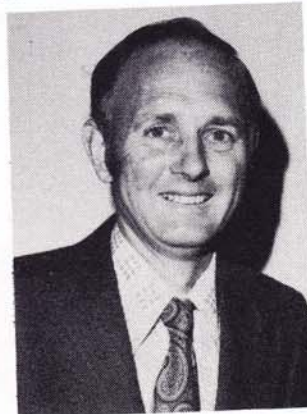
D. J. COLLINS,
Relieving Staff.

When Des moved to Middle Park some years ago, he began making pencil sketches of the terrace houses in the neighbourhood. He has since graduated to water colours, and in recent months has been attending art classes at South Melbourne Tech. Des and wife Carmel have four children aged seven to 12 years.



J. V. GREGORY,
Hoppers Crossing.

Prior to his new appointment, Jim was senior accountant at Footscray, Nicholson St. branch. He has been treasurer of the State Bank division of the A.B.O.A. for three years, and was the division's representative on the recent Branch Staff Review Committee and the H.O. Re-classification Panel.



I. C. STAFFORD,
Relieving Staff.

Ian has worked in most fields of banking in his 26 years of service. His postings have included city, suburban and country branches, relieving staff and H.O. departments. He recently completed a four-year stint as accountant at Parkmore branch. Ian is married, and has sons aged 16 and 18 years.

LOOK, MUM! NO HANDS

Speed: 40 letters-per-hour

'Thinking' computerised typewriters are speeding the operations of our head office Correspondence Department — and they could provide benefits for branches, too.

Our ten new 'IBM Mag 82' machines — each capable of churning out 40 perfect letters per hour — are about three times as fast as a first-class manual typist.

Branch managers requiring batches of standard letters for distribution to schools, flat-dwellers, etc., can arrange to have them produced in quantity by contacting Correspondence Manager Mac Spring.

Where do the Bank's human typists get into the act? All they need to do is type original letters. The new machines then 'record' them on magnetised plastic cards — which can be played back at high speed through a machine linked to the typewriter.

Letters are typed automatically on to a continuous roll of special letterhead paper, which contains 500 detachable sheets.

The human operator may wish to change or lengthen the standard letter in the middle of a 'run'. This merely entails stopping the machine, making the amendments or insertions manually, and then 'inserting' the new material on the recorded card before returning to 'automatic'. The new system is ideally suited to repetitive work.



• Photo shows: Typist Sandra Orr inserting plastic letter 'record' into playback machine which is linked to new auto typewriter. One 'IBM Mag 82' can produce more than 300 letters on continuous letterhead in about eight hours.

Free Car Stickers

Staff can obtain any number of our smart new car stickers — measuring 5½" x 1½" in black/yellow colors — by contacting head office Marketing Department Hothlyn House.

They're free — not only for you, but for anyone you care to give them to.

Services worth a Smile

STATE BANK 

STATE SECRETS by the teller

AT least two staffers had a White Christmas. When Trish Cranage (Business Promotions) and Carlo Bergonzo (Sunshine branch) visited a girl's school on break-up day they were pelted with flour bombs.

★
MANAGER to teller: 'You know you are not supposed to smoke while you are working.' Teller: 'Who says I'm working?'

★
SAME manager to young clerk: 'You've been late three times this week. You ought to take a lesson from the busy bee.' Clerk's comeback: 'I've done that, Boss. I've been concentrating on my honey.'

★
AGENCY examiner arrived home late one evening with the excuse 'I bought something for the house.' It turned out to be 10 rounds of drinks.

★
HOUSING loan applicant, asked how many dependents he had, replied 'Two children and the Government.'

★
BRANCH depositor, after heated exchange with counter clerk, stormed out shouting 'And I'll never come back here again.' Manager overheard this and rebuked clerk, saying 'Why did you argue with him? Haven't you been told that the customer is always right?' 'Well, yes,' said the clerk, 'but that bloke was saying that you are a silly old twit.'

★
NOTICE over basin in head office wash room says THINK. Under it someone has added THOAP.

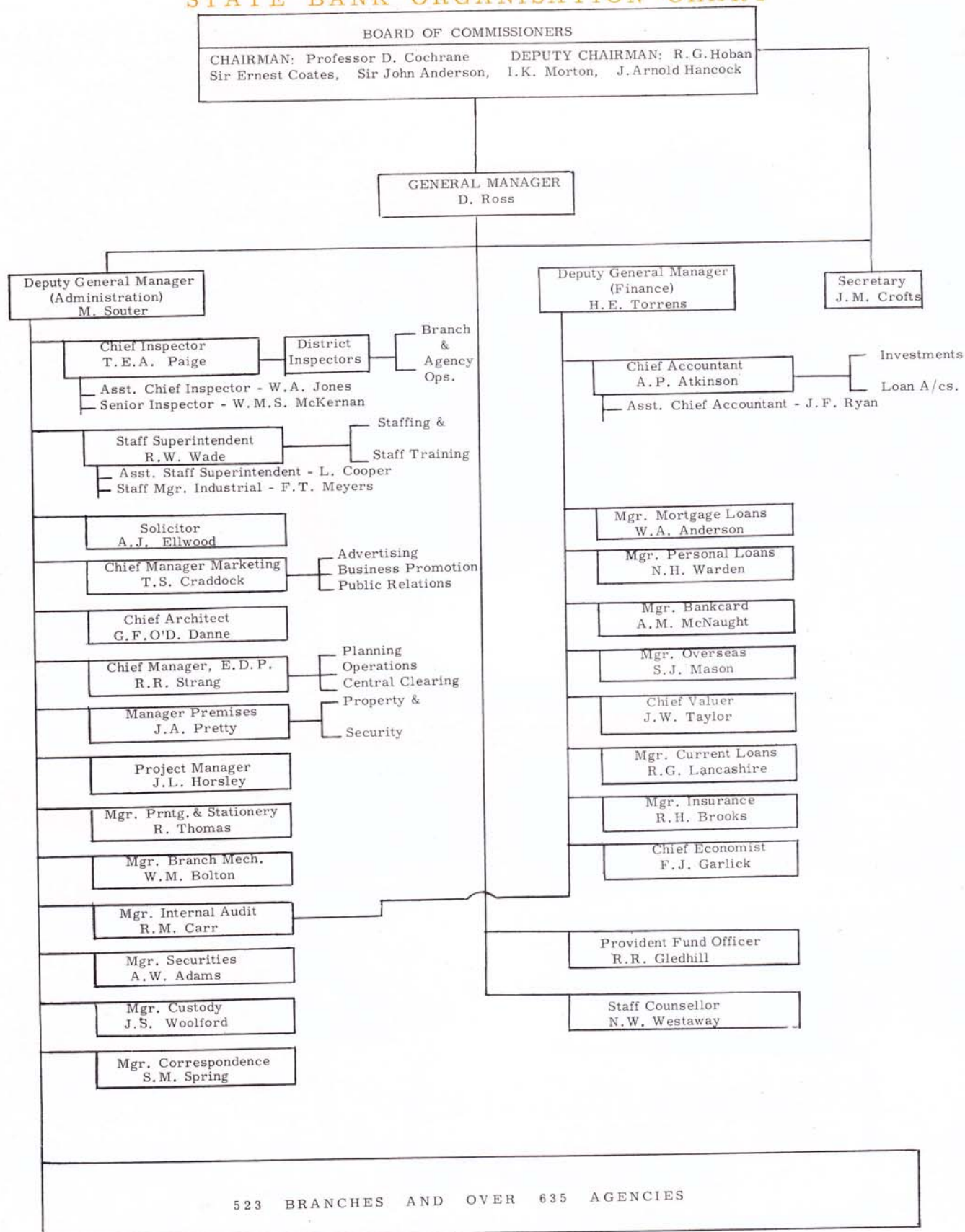
★
DEFINITION of the month: Management Consultant: a bloke who borrows your watch in order to tell you what time it is.

★
QUESTION of the month: Which relieving manager suffered mirror-rash on the lips on New Year's Eve, from kissing the one he loved most of all?

★
THOUGHT of the month: If all the world loves a lover, why are there so many police in the Fitzroy Gardens at night?

★
GROUP of accountants in head office cafeteria were discussing digital clocks. 'I've got one that never fails,' said one. 'Every morning sharp at 6.30 my wife pokes a finger in my ribs, and says GET UP!'

STATE BANK ORGANISATION CHART



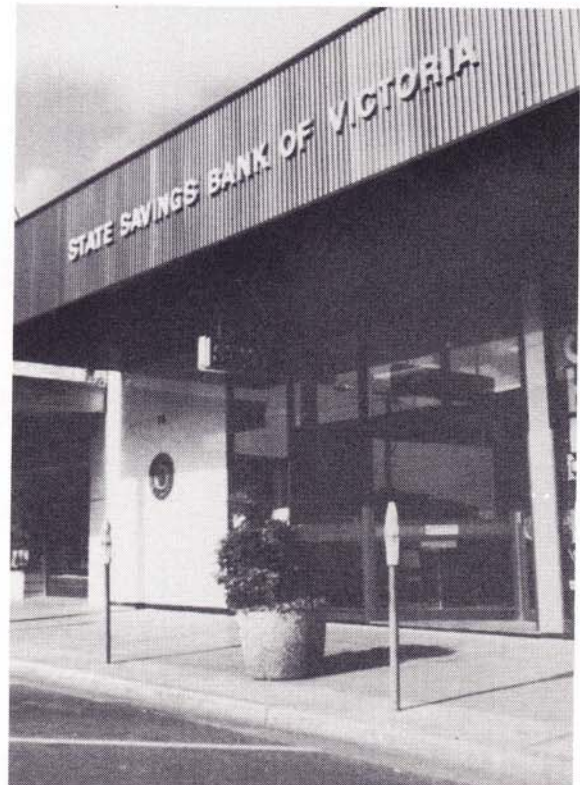
PROGRESS IN COUNTRY PREMISES



NEW IMAGE AT RYE: Our new building at Rye was the first branch to display the new State Bank name and symbol 'from scratch'. Its signs are being used as guidelines for other new premises.

The \$193,000 airconditioned office has an interior color scheme of orange and white, with natural timber counter tops. Security features include anti-bandit bars, a camera and a one-way window in the manager's office.

PORTLAND'S FIFTH HOME: New premises in Percy Street are the Bank's fifth new home in the district since 1848. (Portland was the first branch to be opened after the Port Phillip Savings Bank was founded in Melbourne in 1842.) In the new banking chamber large bronze plaques depicting Portland's five phases of commercial development—whaling, timber, wool, farming and port operations — are on permanent display.





Chadstone Centre

RUN-GETTER RAY

Pictured is accountant Ray Webster, who recently passed a cricketing milestone when he scored his 10,000th run with Box Hill South Club. Ray has played more than 200 games in 19 seasons with the club, mainly as opening batsman. His career average? "Just under 40 runs innings," says Ray.

around
the
branch



—with Tom

Jordanville

LOFTY LOOK IN NEW OFFICE

Exposed timber beams — featuring ribbons of fluorescent light — support a pitched 'cathedral' ceiling in our new \$115,000 Jordanville premises. And high above the staff work area a row of windows (with special heat-reflecting glass) adds to the feeling of spaciousness.

Brown and beige fittings complement feature walls of coffee-colored brickwork. Floor coverings are heavy-duty carpet tiles in a chequerboard pattern. The air-conditioned banking chamber has four teller stations, customer-interview and waiting rooms, and a long enquiry counter. There is a handy car park at the rear of the building.



Ringwood

NETBALL NOVICES A 'KNOCKOUT'

Several staff girls who had never before played netball made a late entry last year in a local competition, and become '1975 Knockout Champions'.

To help the team along, manager Alan Livingston supplied a ball and obtained a ring for practice shots.

The Bank supplied 'Smile' T-shirts. During the season, Steve Roberts of Branch Mech. Dept. served as scorer.

At year's end, the team together with some 15 other officers from local branches, had a celebration trip to Wrest Point Casino, Tasmania.

CALLING ALL BRANCHES...

We would like to publish a larger quota of branch news and photographs in future issues of "Statesman". You can help to publicise your branch and its staff — by contributing regular reports. Complete articles are not required; brief notes will suffice. Or you might prefer to phone us on 60 0531, ext. 444.

Items on branch business, and on the private interests and activities of staff members (sporting, social, hobbies, etc.) will be welcomed.

Send your contributions to Tom Sedunary, Associate Editor, "Statesman", P.O. Box 267D, G.P.O., Melbourne — or leave them at Head Office Marketing Department.

and
ches



n Sedunary



Melbourne University

'Lionel the Rose'

No wonder manager Lionel Lawrence — one of Australia's foremost authorities on roses — is enjoying the sweet smell of success. He will soon be taking long service leave to be one of four Australian delegates at an English convention of international rose societies. He will also help judge exhibits at the English Rose Show.

Relieving Staff

CORRECTION: In our last issue we wrongly showed Jordanville instead of Greensborough as the branch responsible for running a 'Kiddy Bank' at Churinga school for the handicapped.

Our Record Collector

Manager Ron Grubb is proving to be a lucky Tattsлото omen for some of our branch customers. In August, while relieving at Coburg, he collected a record \$338,000 win on behalf

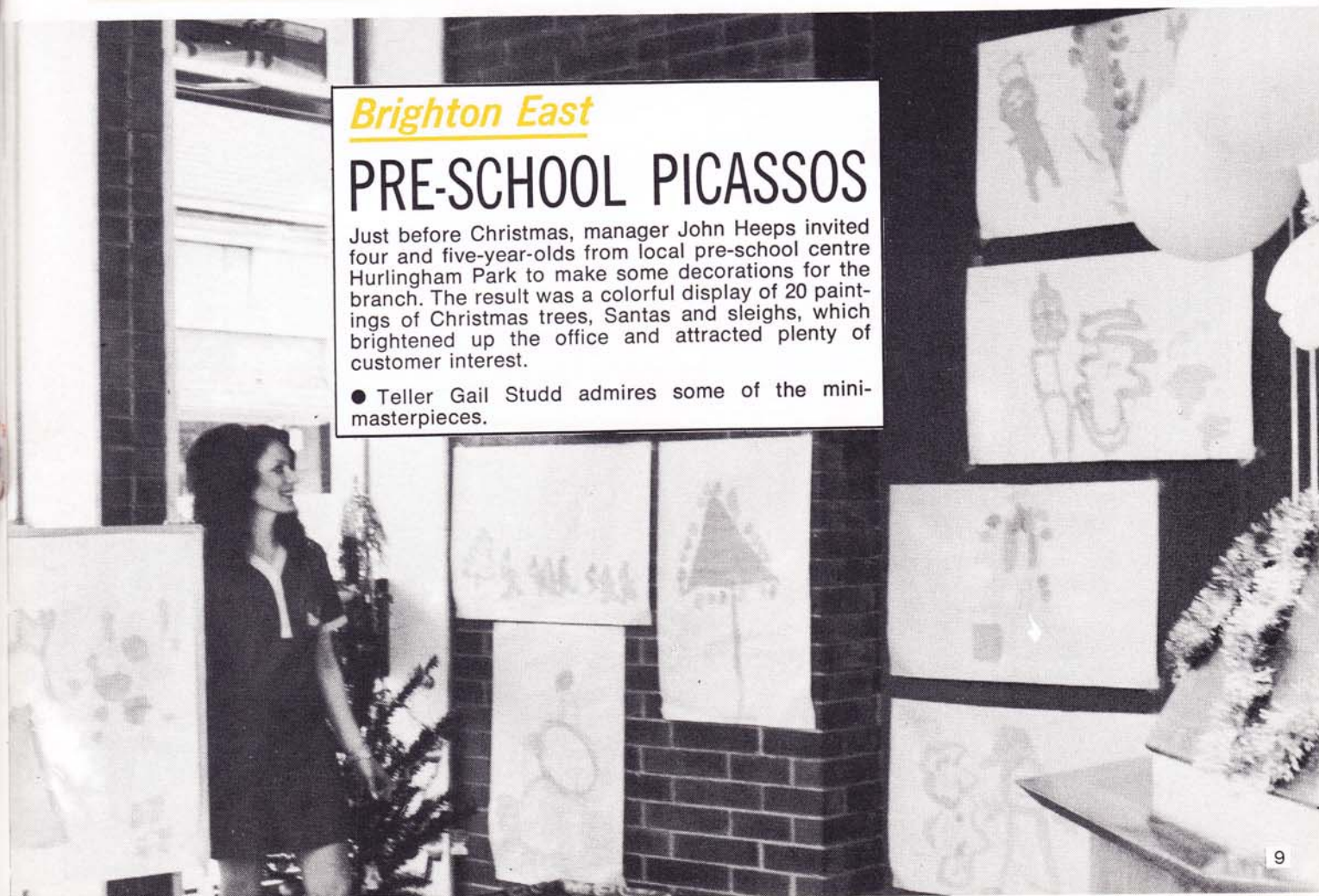
of a branch customer. Four months later, Ron collected a customer's \$412,000 windfall — another record — during a posting at Brandon Park branch.

Brighton East

PRE-SCHOOL PICASSOS

Just before Christmas, manager John Heeps invited four and five-year-olds from local pre-school centre Hurlingham Park to make some decorations for the branch. The result was a colorful display of 20 paintings of Christmas trees, Santas and sleighs, which brightened up the office and attracted plenty of customer interest.

● Teller Gail Studd admires some of the mini-masterpieces.



A GUIDE TO GOLF

It is a commonly-held misconception that to enjoy golf you must get a low score. This syndrome, also known as the "par complex", is a result of watching too much television.

Golf can be a most enjoyable hobby, and many a happy hour can be spent at the local golf club. Occasionally, you may actually enjoy yourself on the actual course.

BUT before you can actually become a golfer, you must look the part. Your clothing should be loose-fitting enough to enable your body to bend comfortably through ridiculous contortions. Special colour-coordinated golfing outfits are available in outrageous hues, normally at equally outrageous prices.

Special golf shoes with spiked heels and soles are a must. The shoes, in combination with a colour-coordinated outfit, give the impression that the golfer is a past winner of the Australian Open, and will strike terror into the heart of any opponent.

When you are dressed for the occasion, you are ready for your equipment. A golf bag is a must, unless you have exceptionally large hands, a strong back and a liking for self-torture. The golf bag should be gaudy in colour, expensive, and small enough to fit in the back of a golf cart.

Next, buy some golf balls. For the uninitiated, golf balls resemble ping-pong balls with acne, and are manufactured by a multitude of companies. If you are a beginner it is best to purchase one or two dozen golf balls (the cheaper the better). The reason for buying cheap golf balls will be evident the first time you hit one.

YOUR golf clubs are unto you as horse is to jockey, and it's important to know the function of each.

The Driver: The driver has a large wooden head that, legend has it, gives you much more surface with which to hit the ball. In most cases, it does not help.

The Putter: The putter is used after reaching the green, if you ever do. It is the club most blamed for bad golf shots. Last year, putter manufacturers reported a 150% increase in profits. Occasionally, you may find putters adorning trees along the golf course.

The Sand Wedge: This club is used to dig large holes in sand traps, trying to get the ball out. History tells us the sand wedge may have been the prototype for the steam shovel.

The Iron: This is what you use when you can't figure out which other club to use.

PLAYING golf, like any other sport, has certain "rules of form" the beginner should follow closely:

Addressing the Ball. It is entirely appropriate to "wiggle" or "gyrate" your body while getting ready for a shot. However, too much wiggle may cause you to hit the ball before you're ready, thereby giving you a good shot.

Teeing Off. When another member of your foursome is teeing off, it is good form to cough or rattle the change in your pockets just when he is ready to hit the ball.

Gimnee. When a putt is extremely close to the hole (usually within 10 feet), some golfers make it a gimnee. The skilled golfer, however, makes his opponent take every shot, thus upsetting his equilibrium and, frequently, his temper.

Verbal Warning. Immediately after the tee shot, the golfer should shout "fore", especially if the shot is heading toward someone's head.

RULES for the game of golf are many and varied, but the beginner should acquaint himself with four important basics:

3(a): If a golfer finds an opponent's ball on the fairway, he may discreetly drop it into the rough or kick it into a lake, at the same time calling out, "Here it is, Harry!"

3(b): If a golfer finds his own ball in the rough, behind a tree or in the parking lot, he may gently nudge, kick or throw the ball on to the fairway or green when no one is looking, at the same time crying loudly, "Hey, that wasn't such a bad shot after all."

16: When an opponent asks a golfer which club he should use for a particular shot, the golfer may deliberately mislead him by suggesting the wrong club.

23(c): When a golf ball goes into a water hazard or lake, the golfer may not disrobe and dive in after it. This constitutes a two stroke penalty and \$100 fine for indecent exposure (streaking is not permitted on a golf course).

Occasionally, as you become more familiar with the game, you may wish to add a little drama by actually keeping score. This, however, can lead to bad habits, including broken friendships. If you find tempers flaring when keeping score, retire immediately to the 19th hole (see TERMINOLOGY below).

A final step before becoming a seasoned golfer is building a good golfing vocabulary (profanity will come naturally). Following are a few examples of golfing terminology.

Golf course: Where the businessman is when his receptionist says, "He'll be in conference all afternoon."

Tee Shot: The first shot of a golf game. Also the first bad shot of the game.

Club Pro: An individual who makes his living trying desperately to teach others, with arms around an attractive female golfer, teaching her the tee shot. Easily identified by his continual presence in the 19th hole (for "19th hole", refer to "bar" in any standard dictionary).

Professional: Any golfer who gets paid for endorsing hair cream or slacks.

Approach: That part of the golf game that involves introducing yourself to an attractive female golfer.

— United Commercial Travellers of America Journal

BARGAIN BALLS FOR STAFF

While stocks last you can buy good quality golf balls at the special price of three for \$2.25. These threadwound 'Hot Dot' balls normally cost \$1.50 each retail. They are being discounted only because they have our obsolete map symbol. Order them (in threes) from Head Office Marketing Dept., making cheques payable to State Bank.

Girl OF THE MONTH

'Concentrate on attaining your goals' says the Sagittarian horoscope of Julie Cameron, 18, clerical assistant of Western Branch, city.

Six-footer Julie has taken this advice literally. She plays basketball with a State Bank team every Tuesday, and with The Apaches on Thursdays. Before and after these matches she referees men's basketball.

On winter Saturday afternoons Julie concentrates on goals scored by her fiancé — Richmond utility forward David Cloke, who is a teller at our Elizabeth Street branch. And throughout the footy season Julie attends all balls associated with the social activities of The Tigers.

In between all her running, jumping and dancing, Julie breeds Old English sheepdogs, and goes water-skiing at Rye.

One of her favourite activities is 'getting up a great tan at the beach'.

One of her major dislikes is 'getting up early in the morning'.

Julie's ambition for the future is to travel before settling down in a happy, secure marriage with lots of children. The main qualities she hopes for in a husband are kindly understanding of her moods, and a helpful attitude.

As a Sagittarian, Julie has 'a great sense of adventure, and a physical courage stronger than most women'. She is likely to get on especially well with Leo and Aries people.



Man OF THE MONTH

When it comes to liquid assets, teller John Howell, 19, of Cotham branch is among the Bank's best. He is one of our representatives in the Banks Rowing Club, which draws members from most Victorian banks.

John took up the sport as a 12-year-old student at Carey Grammar, and became one of the school's top rowers. He joined the BRC in 1974, soon after starting work at the State Bank. (He says the club needs new members, and there are plenty of novice teams open to staffers wishing to 'go for a row'.)



His ambition is to row for Australia in the Olympics.

"Rowing's a tough sport," says John (who trains an 'oar-inspiring' six nights a week) "but at least you get fit sitting down!"

Besides rowing, John enjoys sailing and water-skiing. His other hobbies include stamp collecting and playing chess.

At 6 ft., John is a true Sagittarian: "above average height with strong limbs and reddish or fair hair. He is a free-thinker and a lover of outdoor life." Subjects of Leo or Aries are likely to be compatible.

IGNORE!

There is absolutely no purpose in reading this paragraph. It is to be completely ignored although we know that despite this warning you are reading it right to the end.

Man of Notes



David Carolane, our agent at Ivanhoe South, is a 45-year-old chemist who has had a lifetime involvement in choral music.

He currently conducts five choirs, including the Royal Melbourne Philharmonic and the Melbourne University choral societies.

David says "I work very hard at choral music because I believe it is a manifestation of sanity in an otherwise crazy world".

"When I meet people my first thought is 'I wonder if they can sing?' "

(Editor's Note: David is one of those really musical men. When he hears a girl singing in the bathroom he puts his EAR to the keyhole.)

~ THE LESSON ~

Discovered in an old branch file, the following 'parable' records a way of savings bank life that is fast disappearing...

1. Behold, it was the twenty-third day of the month: even the day of balancing the ledgers.
2. And it came to pass that one ledger was totalled and the sheets called day sheets were totalled.
And this ledger was exceeding great, being of a length of three cubits.
3. And behold, the total of the ledger and of the sheets called day sheets did not agree. Yea, it was a complete wash-out.
4. And the people were exceeding sad for the night was at hand but, though they toiled long, they found not the error.
5. Now it chanced that there passed that way a great man. For he was a teller. And behold, he could read.
6. And he saith unto the people, "Why do ye mourn?" And they saith unto him, "Behold, the ledger, it balanceth not."
7. Then he saith unto the people, "Stand ye afar off that I may have a dekko". And they stood afar off, and he had two dekkos but he found not the error.
8. And the great man excused himself that he might lock up his wealth in the bowels of the earth and went his way.
9. Now behold, there came that way another great man, greater than the first, for he was the manager and his collar was white like leprosy.
10. And he saith unto the people, "Why mourn ye?" and they saith unto him, "Alas, the ledger, it balanceth not".
11. And it came to pass that he was wroth with a very great wrath, for the hour of tea money was almost upon them.
12. But though he toiled with them, he found not the error, and it came to pass that he too excused himself that he might put his money in the bowels of the earth and went his way.
13. Now there was at this time among the people a youth of humble birth who was a slave. For he was the junior.
14. And he raised his voice among the people and said unto them, "Know ye not that the ledger hath a number and the number is seven?"
15. And they said unto him with one voice "Yea", and with a very loud voice said they unto him, "So what?"
16. And the youth said unto them, "Behold, the day sheets ye have before you are numbered with the number eight."
17. And lo, the people were ashamed and melted away.

teller
talk
by Sue



WHEN an Irish customer at Glenroy branch (Wheatsheaf Road) recently paid in a \$700 cheque, teller Alison Smith mentioned that it would not be cleared for several days. 'No worries about that,' said the Irishman, 'I've had that cheque about 6 weeks, so I reckon it should be clear by now.'

★

IF you wish to be miserable you must think about yourself, what you want, what you like, what respect people ought to pay you, and what people think of you.

★

MALE customer recently complained to head office that one of our suburban branches has 'only female tellers, who tend to be too friendly.' You certainly can't please everybody all the time!

★

NOTICED my boss had left himself a three-point memo on his desk pad. It said: 1. Get organised. 2. Talk to wife. 3. Get reorganised.

★

NEW girl was rebuked by boss for being late at branch. He asked her: 'Don't you know what time we start work at this office?' She replied: 'No, sir, they're always at it when I get here.'

★

AT a city branch where one shift starts at 8am the Boss said to a new clerk 'Not afraid of early hours, I hope?' Reply was 'No, sir, you can't close too early for me.'

★

SOON after a new manager started at our branch a rather beautiful woman came to the side counter and asked if she could see him. The clerk said of course she could, adding: 'However busy he is, he always finds the time to see pretty girls.' 'Good,' replied the caller. 'Tell him his wife is here.'

★

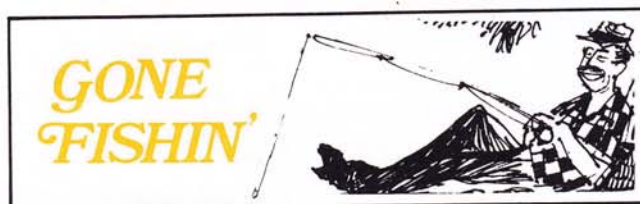
ONE more new-chum story: A young lad who started at a suburban branch announced himself as Malcolm Fraser. 'That's a very well known name,' the manager chuckled. 'It should be,' said the lad. 'I've been delivering papers around here for two years now.'

★



Smile Power!

In December the State Bank's No. 2 netball team showed just how far a few smiles can go by winning its first Victorian Netball Association premiership. Pictured (from left to right) are: Trish Cranage and Evelyn Formica (Business Promotions), Robyn Powell (Premises Dept.), Chris Ahern and Glenda Green (Branch Mech. Dept.), Lyn Sullivan (Elizabeth St.), and captain Judy Hault (Branch Mech. Dept.). Absent: Julie Brooks (Elizabeth St.), and three non-Bank players.



The following early retirements, due to ill health, were reported to STATESMAN in December and January:
JOE COLLINS (Footscray, Nicholson St.)
ARTHUR FOOTE (Ballarat, Sturt St.)



You may find mistakes in this magazine. This is in line with our editorial policy of providing something for everybody, including those people who look for mistakes.

Puzzle Corner

1. Turn FEAR to CALM in six moves, altering one letter and forming a new word each time, but not re-arranging the order of the letters.
2. Mr. and Mrs. Day have seven children. Six of them are named Sue, Mark, Trish, Wayne, Tony and Fiona. The seventh, a new-born son, has not yet been officially named. Which of the following names is he likely to get? Darren, Brett, Sebastian, Craig.

Answers: See Page 14.

How well do you follow instructions?

Name:

CAN YOU FOLLOW DIRECTIONS?

SURE YOU CAN, OR CAN YOU?

AS WELL AS SCHOOL CHILDREN IN THE TOP 10% OF THE 12-15 AGE BRACKET?

Just concentrate, but remember you have only three minutes to answer these questions.

YOUR SCORE WILL BE BASED ON THE NUMBER OF CORRECT ANSWERS.



1. Read everything before doing anything.
2. Put your name in the upper right hand corner of this page.
3. Circle the word "name" in sentence two.
4. Draw five small squares in the upper left hand corner of this page.
5. Put an "X" in each square.
6. Put a circle around each square.
7. Sign your name (do not print) under the heading.
8. After the heading write (do not print) "yes, yes, yes."
9. Put a circle around each word in sentence number 7.
10. Put an "X" in the lower left hand corner of this page.
11. Draw a triangle around the "X" you just put down.
12. On the reverse side of this page add 8950 and 9850.
13. Draw a rectangle around the word "page" in sentence No. 4.
14. On the reverse side of this page multiply 703 by 9805.
15. Call out your first name when you get to this point in the test.
16. Put a circle around the answer to No. 14. Put a square around it.
17. Count out loud in your normal speaking voice backwards from one to ten.
18. If you think you have followed directions up to this point call out, "I have: indeed, I have".
19. Now that you have finished reading carefully, as you were specifically instructed to do in No. 1, do only sentences one and two.

Puzzle Answers

1. TEAR, TEAL, TELL, TALL, CALL, CALM.
2. Sebastian. The other Day children have first names starting with S, M, T, W, T and F, the same as the days of a week. So the seventh child is equivalent to Saturday.

A LETTER FROM AN IRISH MOTHER

Dear Son,

Just a few lines to let you know I'm still alive. I'm writing this letter slowly because I know you can't read fast. You won't know the house when you come home — we moved.

About your father, he has a lovely new job. He has 500 men under him. He cuts grass at the cemetery. There was a washing machine at the new house when we moved in, but it hasn't been working too good. Last week I put 14 shirts in, pulled the chain, and haven't seen the shirts since. Your sister Mary had a baby this morning but I haven't found out whether it's a boy or a girl, so I don't know if you are an Aunt or an Uncle. Your Uncle Dick drowned last week in a vat of whiskey in the Dublin Brewery. Some of his workmates tried to save him but he fought them off bravely. They cremated the body and it took three days to put the fire out.

I went to the doctor on Thursday and your father went with me. The doctor put a small tube in my mouth and told me not to talk for ten minutes. Your father offered to buy it from him. It only rained twice this week, first for three days, and then for four days. Monday was so windy one of the chickens laid the same egg four times. We had a letter from the undertaker. He said if the last payment on your grandmother's plot wasn't paid in seven days — up she comes.

Your loving mother.

P.S. I was going to send you ten dollars but I had already sealed the envelope.

Balloons for Bankcard

Jennifer Hamit, a State Bankcard promotion officer, handed out balloons and other novelties in Christmas new business drives at metropolitan shopping centres. This picture was taken at our Greensborough branch. Other promotions were conducted at Southland, Dandenong Market, Chadstone and Mitcham. This year they are continuing at a rate of almost one per week.



IQ TEST FOR IDIOTS



(Time Allowed 7 Hours)

1. What is a gold medallion made of.
2. Explain Einstein's theory of Hydrodynamics or write your name in block letters.
3. Spell the following — (a) DOG (b) CAT (c) CARROT.
4. What time is 'News at Ten' on?
5. Approximately how many Commandments was Moses given?
6. There have been six Kings of England called George; the latest was George VI. Name the other five.
7. Write down the numbers from one to ten (marks will be deducted for every number out of sequence).
8. Who invented Stevenson's rocket?
9. What musical instrument does "Phil the Fluter" play?
10. Do you understand Newton's law of gravity (answer Yes or No)?
11. Spot the deliberate mistake — 'an apple a day gathers no moss'.
12. Who is the odd man out — Shamus O'Toole, Sean O'Flaherty, Moses Goldberg, Patrick Murphy.
13. Name the winning jockey in the 1973 Greyhound Derby.
14. In the 1974 Irish Sheepdog Trials, how many dogs were found guilty?
15. Who wrote Gray's Elegy?

N.B. ANYONE FOUND COPYING WILL BE AWARDED DOUBLE MARKS FOR INITIATIVE.

Staff's New "Man Friday"

The Reverend Colin Johnston, our new industrial chaplain, is now making weekly (Friday) tours of all head office departments — offering staff members his friendly advice on personal or work problems.

Mr. Johnston is an independent chaplain, and all discussions are strictly confidential. Branch officers wishing to take advantage of his services should make contact through our head office Staff Counsellor, Mr. Neil Westaway, at Hothlyn House.

The new chaplain replaces the Rev. Bob Baxter, who visited the Bank weekly from early 1973 until late last year.

Our industrial chaplain service was launched in late 1971 by the Bank in conjunction with our division of the Australian Bank Officials' Association.



● Rev. Colin Johnston.

Under the Affluence

I had 12 bottles of wine in my cellar, and was told by my wife to empty the contents of each and every bottle down the sink — or else. So I said I would, and proceeded with the unpleasant task.

I withdrew the cork from the first bottle and threw the contents down the sink, with the exception of one glass, which I drank.

I pulled the cork from the second bottle and did likewise, with the exception of one glass, which I drank.

I pulled the cork from the third bottle and poured the wine down the sink, which I drank.

I extracted the cork from the fourth bottle down the sink, poured the bottle from the cork of the next and drank one sink of it, threw the rest down the glass.

I pulled the sink out of the next glass and poured the cork down the bottle. Then I corked the sink with the glass, bottled the drink, and drank the pour.

When I had everything emptied, I steadied the house with one hand and counted the glasses, corks and sinks which were 29, with the other, as the house came by, I counted them again and finally had all the houses in one bottle, which I drank.

I am not under the affluence of incohol, but some thinkle peep I am. I'm not half as thunk as you might drink. I fool so feelish, I don't know who is me, and the drunker I stand the longer I get.

State Bank Sports Directory

<u>SPORT</u>	<u>COMPETITION</u>	<u>SEASON DATES</u>	<u>CLUB CONTACT</u>
CRICKET	Mercantile-Caulfield Cricket Association - Turf Competition	From early October to late March	Denis Izod, Relieving Staff, Phone: 63 4826
FOOTBALL	Victorian Amateur Football Association	April to early September	Steve Roberts, Branch Mech. Dept., Phone: 602 2877
LAWN BOWLS	Inter-Bank Competitions	December to March. Every fourth Wednesday afternoon	Bill Ponsford, Burwood East bch., Phone: 288 6520
	Inter-Club Competitions	December to March - evenings once a fortnight	
GIRLS' NET BALL	Victorian Women's Net Ball Association	February to July.. & August to late November	Lyn Hulett, Kew branch, Phone: 86 6875
GIRLS' INTERNATIONAL RULES BASKET BALL	Victorian Amateur Basket Ball Association (night competition between business firms)	All Year	Peter Wynd, Staff Department, Head Office, Ext. 586
MEN'S INTERNATIONAL RULES BASKET BALL	Victorian Amateur Basket Ball Association (night competition between business firms)	All Year	
GOLF	Victorian Inter-Bank Golf Association - also internal competitions	April & October pennant matches... Late Summer Annual State Bank Tournament... Cup Day: Contest for bank staff	Bruce White, Treasury Place bch., Phone: 63 8057
SWIMMING	Victorian Combined Banks Swimming Association	February: Annual V.C.B.S.A. Swimming Carnival	Sue Cox, 45 Swanston Street, Phone: 63 8849
TABLE TENNIS	Victorian Table Tennis Association	All Year	David Jamieson, Relieving Staff, Phone: 63 4826