



Statesman

STATE BANK STAFF MAGAZINE
June 1978 — No. 87.

.... **Raiders beaten by safe 'clock'**

Panic! Bank gang flees

By MURRAY FINLAY

Armed bandits lost their nerve when confronted with a bank safe with a built-in five-minute delay today...

They fled with about \$1500 from the tills, but left the safe intact.

Along with the money, they also scooped up a green dye bomb timed to



One of the new time-delay lock safes.

Two calibre clavas bran



BLACKBURN North State Bank accountant, Mr Tom Hayward of Hawthorn waits for the time lock to open the bank safe.

Time is on their side

BANK bandits are being foiled in the eastern suburbs State banks — because of time locks.

Since the banks began installing the locks last September, the rate of the 14 robberies in the State Bank of Victoria has been held up.

It is our major weapon against bank robbery, says public relations manager, Bill Patey.

In time, probably all banks will have them.

All of our banks have.

State advertised the locks and even had stickers on every bank door, Mr Patey said.

It's common knowledge that bank robbers make their jobs as hard as possible.

We know the locks are a big deterrent. The only disadvantage who has

Our time locks have made HERALD and SUN headlines in recent months, and apparently caused a decrease in armed holdups at branches.

Our widespread and varied security safeguards — especially time locks on cash safes — apparently caused the recent decrease in armed holdups at branches.

This year, in the 4½ months to mid-May, there were two State Bank holdups in the metropolitan area, and one country raid. In the same period of 1977, five of our metropolitan branches were robbed. The time-lock program, initiated by Branch Banking Department last September, now imposes a 5-minute delay on the unlocking of cash safes at all 300 metropolitan branches. The locks are being extended rapidly throughout the country branch network.

Our time locks have been advertised in selected newspapers, and have received valuable free publicity in news stories and feature articles. Additional advertising is under way — and new, bolder warning stickers are to be displayed on branch doors, windows and counters.

Metropolitan branches are now bristling with safeguards. In addition to time locks, all have cameras, dye bombs, secret computer alarms and above-counter barriers.

The Commissioners last month approved additional security expenditure of \$380,000, to extend alarm systems and equip all country

branches with cameras and counter barriers in addition to time locks.

Bullet-resistant glass screens now completely separate staff and customer areas at Malvern East Station branch. Others will be installed very soon at Seddon and Spotswood, and progressively at all other branches which have been raided more than once since 1965.

Rewards totalling \$6,250 have already been paid this year to people whose information helped to convict bandits responsible for robbing our branches at Spotswood, Gardenvale and Hawthorn Station.

Statesman

Managing Editor
TREVOR S. CRADDOCK
Editor
BILL PATEY
Associate Editors
TOM SEDUNARY
PAM WALLBRIDGE
Designer
DARMA YEOMANS

FRONT COVER: Allison Brook 17, of Hampton Central branch is the current Junior Champion of the 10-Pin Bowling Organisation of Victoria. Allison, who has been bowling competitively for just four years, was chosen to represent Victoria as a member of the Junior President Shield

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Team which competed in National Championships held in Perth last month.

STATESMAN is produced at two-monthly intervals by the Public Relations section of the State Bank.

STAFF COMMENTS on the magazine are invited. The editorial team welcomes suggestions for articles and pictures, nominations for Girl,

Man and Smiling Teller of the Month, wedding photographs and contributions to Around the Branches, State Secrets and Teller Talk. Column paragraphs published earn \$3 for contributors.

All correspondence and contributions should be addressed to The Editor, Statesman, Box 267D, Melbourne. (Phone 60 0531, Ext. 312 or 444).

\$1 Million Ballarat Reconstruction

Biggest Country Bank Opened



- Gracious, classic exterior of the original 1872 building has been restored, and a new section added to the Camp Street frontage.

More than 130 guests were invited to the official opening of the largest bank outside of Melbourne — our reconstructed Ballarat branch. The \$1 million project combines the very old and the very new. Outside it's 1872, inside 1978.

Exterior of the old section of the building in Sturt Street has been painstakingly restored at a cost exceeding \$30,000 to its classic original style.

Main interior feature is spaciousness —

the public area comprises more than 2,100 square feet, plus a 217 sq. ft. bureau operated by Thomas Cook-State Bank Travel. A vast counter, more than 100 feet long, provides 10 teller stations, 3 more than any other Ballarat bank, and there are three interview rooms. Vivid blue carpeting adds comfort to the air-conditioned office. A large tapestry mural depicts an 1850's gold rush scene. All latest security safeguards, including time locks on cash safes, are installed.

Manager Kevin Kerr, who leads a 30-strong staff with an average age of 22 years, believes that the rebuilding project foreshadows a new era of State Bank growth in the Ballarat region, where we now operate 6 branches and 15 agencies.

- This photo shows only part of the public area in our old/new Ballarat branch, the largest country bank in Victoria.





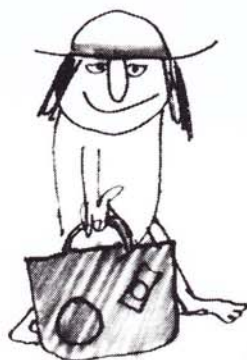
ROMANTIC JOURNEY THROUGH 'STRAUSS' COUNTRY

Castles on the Rhine — the Blue Danube — the Vienna Woods — Paris — these are among the romantic scenic highlights of the 'Johann Strauss' 14-day escorted coach tour from Central Europe to Vienna.

Starting from London you cross by Channel ship from Dover to Calais and board your air-conditioned coach for Brussels. Next day you cross the border into Germany, passing through Rhine country for an overnight stop at Bad Kreuznach.

From here you move on through Frankfurt to Nuremberg, and thence into beautiful Bavaria and on to Austria. Continuing along the Danube Valley and through the Vienna woods you begin a two-day stopover in Vienna — then it's on to Salzburg (where much of 'The Sound of Music' was filmed) Innsbruck and on to Switzerland (Lucerne, Berne, Neuchatel) before travelling through the Burgundy vineyard region to Paris and on to

Go Away!



*Travel notes by Ernie Simpson,
manager of Thomas Cook-State Bank Travel,
McEwan's annexe.*

Calais for the return crossing to Dover and London.

Discounted Fare: From London: from \$598 sharing twin room, supplementing charge for single room \$85.

Ode to Mercury

(Patron of Travellers)

Look down on us your humble, obedient tourist servants who are doomed to travel this earth, taking photographs, mailing postcards buying souvenirs and walking around in drip-dry underwear. We beseech you, Mercury, to see that our plane is not hijacked, our luggage is not lost and our overweight baggage goes unnoticed.

Give us this day divine guidance in our selection of hotels. We pray that the phones work and that the operators speak our tongue, that there is no mail waiting from our children which would force us to cancel the rest of our trip.

Lead us to good, inexpensive restaurants where the wine is included in the price of the meal. Give us the wisdom to tip correctly in currencies we do not understand. Make the natives love us for what we are and not for what we can contribute to their worldly goods.

Grant us the strength to visit the museums, the cathedrals, the palaces, and if, perchance, we skip an historic monument to take a nap after lunch, have mercy on us for our flesh is weak.

Dear Mercury, Protect our wives from "bargains" they don't need or cannot afford. Lead them into no temptation for they know exactly what they do. Keep husbands from looking at foreign women and comparing them to us. Save them from making fools of themselves in nightclubs. Above all, please do not forgive them from their trespasses for they know exactly what they do.

And when our voyage is over, grant us the favor of finding someone who will look at our home movies and listen to our stories, so our lives as tourists will not have been in vain. This we ask you in the name of Conrad Hilton, Thomas Cook and American Express.

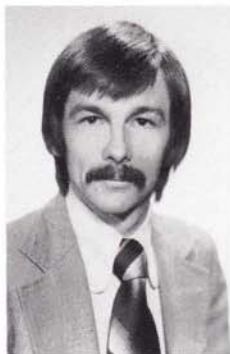
— adapted from Thomas Cook Talk-about.



Biking It!

Mortgage Loans Department's Robyn Kemeys and Debra Boyle (pictured), find that riding their bicycles to and from work each day is 'preferable to a stuffy tram'. The five-mile journey from their home in Northcote to the city takes around 30 minutes.

The girls, who started riding to work four months ago, find the only drawback is the frequent tooting of passing cars. However this is outweighed by the advantages — keeping fit and getting loads of fresh air.



Computer Mission

John Lindsay, Acting Manager, E.D.P. Planning and Robert Tudor, Manager, Special E.D.P. Planning Group went to Europe last month to study recent developments in on-line computerised banking systems, and latest equipment available. John and Robert are visiting banks in England, Brussels and Amsterdam, and various computer establishments in the U.K. They return early this month.

CAR-TALK — by TS



• **TOP 10:** Confused by manufacturers who make conflicting claims about their models being top sellers? Well, Australia's 'Top 10' are listed below with numbers of units sold in January.

Holden Kingswood/Premier	3827	Ford Cortina	1778
Ford Falcon	3128	Toyota Corolla	1623
Datsun 200B	2835	Holden Gemini	1434
Toyota Corona/Celica	2394	Chrysler Sigma	1207
Holden Torana/Sunbird	2189	Mazda 323	1192

• **'SUN-BUNNY':** Was invited recently by Mike Considine, Mortgage Loans Department, to inspect his new Sunbird 'Hutchback'. 'Hatchback', he meant, surely? But on opening rear lid Mike revealed a strange travelling companion — his large pet angora rabbit!

• **CAR BANK:** A glance at the Bank's car pool reveals that we're currently running about 80 cars of which half are Holdens, Kingswood variety. Next most common are Valiants — mainly because they're good fleet buying. Nowadays, though, the trend is towards 4 cylinder models — Geminis, Sigmas, Coronas etc. All new Bank cars have auto transmission, steel-belted radials and air-conditioning. Usual ownership period is 2½ years or 60,000 km. Executive-driven cars include an XJ12 Jaguar and Mercedes Benz 280SEL.

• **HOME IN THE RANGE:** Two years ago Alan Clissold, Legal Department's accounts supervisor, bought a Range Rover, the 'Rolls Royce' of four wheel drive vehicles. After some 60,000 km (including a 30,000 km, round-Australia trip) he has driven the vehicle in almost every road condition imaginable, from desert sand to mountain snow. For 'off road' enthusiasts here are Alan's road test impressions: "Versatility is the word for the Range Rover. It's equally at home with fast highway cruising or crawling across rocky outback terrain. It's the ideal towing vehicle . . . powerful, strong, stable. On our big trip the Range Rover hauled a heavily laden, 20 ft. caravan with ease. Around town driving is a piece of cake . . . great vision, Torana-sized turning circle, though steering is slightly heavy. **Other Good Points:** lounge room comfort, and absolute reliability. **Worst Points:** expensive to buy (around \$16,500) and to service . . . replacement panels too dear for 'bush bashing'."



• Alan Clissold and daughter Joanne posed with Range Rover beside a giant anthill in the Wittenoom Ranges, W.A.

Girl & Guy of the month



Janice Trains the Debs

Janice Davey, No. 1 teller at Lang Lang branch and a covergirl in a previous Statesman, made an attractive entrant in this year's Koo-Wee-Rup Queen Festival. Her role, typifying her involvement in local activities, was to help promote the South Gippsland district and its potato industry.

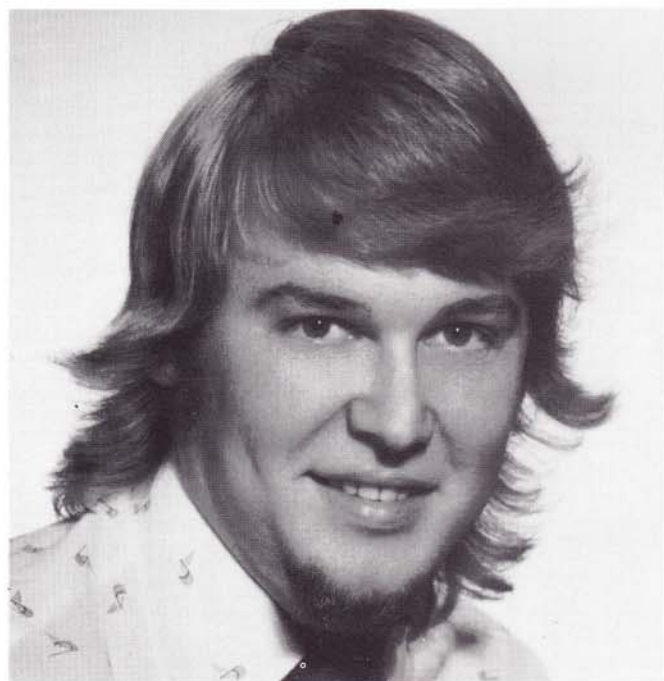
Janice is currently training 22 debutantes for a ball to be held this month in Pakenham — and hopes to continue this interest in future years.

A keen sportswoman, she has completed a very successful season with the Koo-Wee-Rup Basketball Club. Her team won the Grand Final in April. "We were really thrilled as it was our first big title", she said.

Earlier this year Janice was re-elected president of the Koo-Wee-Rup Netball Club for the second consecutive year. As the season has only recently begun she says it is too early for an accurate prediction of future success.

'Social outings and mixing with friends' are amongst her favourite things, but she particularly dislikes struggling to balance her budget. Her ambition is to see as much of the world as possible.

Janice has a steady boyfriend but is non-committal about future plans. Born under the sign of Taurus 'she is artistic and practical, and would make an excellent home-maker and hostess'.



Charity Treasurer

Colin Burrows, a 21-year old teller from Croydon branch, is treasurer of the newly-formed Upper Yarra Rotoract Club. The group's main function is to raise money for local charities by organising barbecues, dinner dances and fetes.

During winter Colin plays on the half-back line for the Coldstream Football Team which finished second on the ladder of the Third Division Eastern Districts Association during 1977. Summer months are spent playing A-Grade cricket for his local club. His other sporting interests include social games of golf, squash and table tennis.

Colin is engaged to Lesley Sudlow, who works across the road from our Croydon office — at the Commonwealth Bank. They have been acquainted since schooldays and will marry in November.

Colin's main ambition is to become a branch manager, and astrologically-speaking, he should succeed. He was born under the sign of Leo and 'many of the money magnates of the world's capital cities are Leo men'.



- "Great work girls!", says manager Bill Amor as he hands around creamcakes to Joan Kilpatrick (seated), Ann Fitzpatrick (standing left) and Helen Shaw.

Cake Reward for Record Posters!

Melton branch manager Bill Amor reports that his staff could claim some sort of record for processing three days' transactions in a single day. After three Sensimatic machines were recently out of action for three days, a backlog of 2,622 deposits, payments, debits and credits accumulated and were processed in one day by clerks Helen Shaw, Joan Kilpatrick and Ann Fitzpatrick. The girls' great work was rewarded with a feast of managerial creamcakes.

PUZZLE CORNER

1. ONE WAY OUT. A prisoner is placed in a cell which has two doors — one leading to freedom; the other leading back to captivity. The prisoner does not know which is which. There is a guard at each door. One guard is incapable of telling the truth; the other is incapable of telling lies. The prisoner knows this, but does not know which guard is the liar. The prisoner is allowed to leave through one of the doors, and is allowed to put one question to one of the guards. What is the one question that — no matter which guard he asks — will give him the information he needs to determine which door leads to freedom?
2. ADD ONE: Change FOUR to FIVE by changing one letter and forming a new word each time, but not re-arranging the letter order.

Answers on page 15.

State Secrets by the Teller



BRANCH manager's wife, standing on a ladder to paint the bedroom ceiling, called to her husband who was watching footy on the telly "If I fall off the ladder, will you call an ambulance at half time?"

★

WHICH head office clerk wore two kilts to a fancy dress ball, and went as a double scotch?

★

ACCOUNTANT who was going deaf was advised by a doctor to cut down on his drinking. He did so, and his hearing improved. But when he next visited the doctor he was almost deaf again. His explanation: "I liked what I was drinking better than what I was hearing".

★

HEAD office clerk in drama group took part in a play staged in the Fitzroy Gardens. His performance was so bad that twenty-three trees got up and walked out.

★

ANSWER to correspondent who asked the difference between being involved and being committed: The chook that lays the egg is involved. The pig which supplies the bacon is committed.

★

MEAN manager on Mother's Day gave his old Mum a food mixer — a wooden spoon.

★

HEAD office manager says his wife converted him to religion. He says he didn't know what Hell was until he married her.

★

BRANCH accountant says he recently arranged plastic surgery for his good lady. He cut off her BANKCARD.

★



Around the Branches

by Tom Sedunary

Geelong:

Champ Julie Keeps Promise

In February STATESMAN we featured champion badminton player Julie McDonald, 16, who had been voted Geelong's 'most promising sportswoman'. Since then she has competed in the under 21 Australian championships where she and her partner won the doubles final. Julie is pictured here with her impressive collection of trophies scored over recent months.



(Photo by courtesy of 'The Sun').



Warrandyte:

Garden Bank

Following the recent \$145,000 reconstruction of the branch in a landscaped garden setting, the Mayor of Doncaster and Templestowe, Cr. Ron Kitchingham, publicly praised the Bank for helping to preserve and enhance the country town charm of Warrandyte.

He told a large gathering at the branch's official opening that the Bank was to be commended for constructing a modern new office within the basic shell of the existing building. Cr. Kitchingham applauded the 'natural' appearance of the interior which features carpets, blackwood fittings and a timber-panelled ceiling.

General Manager Mr. Harry Torrens responded by saying that the Bank was pleased to preserve a building of local significance despite complex engineering problems encountered.

The reconstructed building boasts an air-conditioned, four-teller banking chamber with a customer interview room.



Important NOTICE!

You may find mistakes in this magazine. This is in line with our editorial policy of providing something for everybody, including those people who look for mistakes.



(HERALD photo)

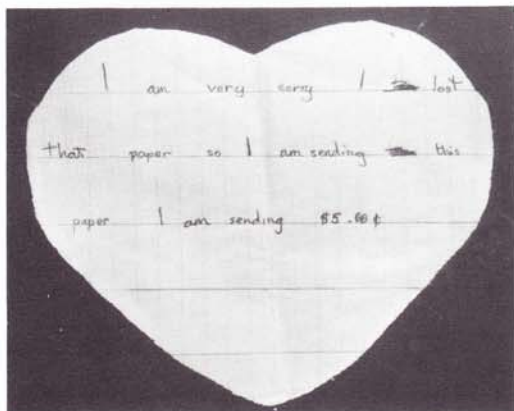
Coburg South:

The Optimists

Ernie Minette, 89, and his fiancée Mary Trevaskis, 83, last month began planning an early marriage. And, in expectation of a long and happy future, they opened a joint savings account at our branch.

The optimistic octogenarians met in mid-April at the John Wesley Lodge in Munro Street, Coburg, and it was love at first sight. Within a week they had exchanged rings and celebrated their engagement with a trip to Sydney. Then they started preparing for their wedding reception, to be provided by the Lodge staff.

Ernie says that he and Mary became acquainted when they were seated at the same dining table and he told her 'I'm lonely . . . will you stick with me?' Mary said yes — and they became inseparable companions.



Collingwood:

'To Bank With Love'

Processing school bank deposits is never much fun, so the staff took heart when they recently discovered this heart-shaped 'deposit slip' amongst a batch of scholar dollars.

Malvern North:

Bowler Keith Strikes



● Keith Green proudly displays his 10-pin bowling trophies.

Teller Keith Green, 19, recently won three trophies for going 'on strike'. Not the industrial kind, but for 10-pin bowling performances in a Sunday night league at Moorabbin Bowl.

Keith was judged the league's most consistent player following the 40-week 1977/78 season. He also won an impressive trophy for membership of premier team 'Dave's Demons', and another award for being part of the team that bowled a record average score for a match series.



Williamstown:

Smiths Unlimited

Here's one for those who thought that keeping up with the Joneses was tough!

Manager John Smith recently handled a Personal Loan transaction in which six key figures involved were unrelated Smiths.

When manager SMITH assessed that customer Don SMITH qualified for a loan, the latter bought a property through salesman Joe SMITH. Customer Smith engaged solicitor McDonald SMITH to take care of the legal work, and then applied for his loan. Manager Smith referred the application to head office Personal Loans Department and soon afterwards received the letter of approval . . . quoting Lorraine SMITH as reference for queries. Customer SMITH, before moving to his new property, sold his business in Williamstown to a RON SMITH.

Know Your Bank

INSURANCE DEPARTMENT



Reading left to right the staff are:

FRONT ROW: Kerry Briggs, Jenny Letch, Pat Trombetta, Julie Benson, Joan Beasley.

2ND ROW: Karen Godfrey, Kathy Zammit, Debra Young, Anna Whitlow, Margaret Bell, Christine Ryan.

3RD ROW: Dick Brooks (Manager), Marlene Bull, Julie Leishman, Diane Herbert, Sue Evans, Jack Armstrong (Asst. Manager).

BACK ROW: John Willder (Claims Manager), Gil Park (A3), David Govan, Tony Hazelden, Allen David, Ray Clarke, Reg Ludbrook (A2), Bill Taylor (A3), Bruce Vernon, Peter Woods, Colin Bertuch, Peter Smith, Austin Lowe.

ON LEAVE: Kay Jacobson, Geraldine Russell, Andree Bleaser.

ON THE ROAD — Loss Adjusters: Lloyd Mealy, Gordon Timms.

Keep Off The Glass!

Don't mention broken glass to members of our head office Insurance Department; it's a sore point with them. Every year they have to arrange some 17,000 repairs to damaged windows, doors, toilet bowls and hand basins in State Bank-mortgaged houses.

The department administers policies on more than 100,000 Victorian properties, and processes almost 25,000 claims annually arising from damage caused by storm, fire, burglary and other risks prescribed in the policies.

The Bank receives a rush of phone enquiries after every major storm or

minor earth tremor, but many people overlook the effects that normal wear, tear, depreciation and lack of proper maintenance have already had on their properties.

One policyholder claimed for damage to his ceiling and an outside trellis, caused, he said, in this way:

"Burglars got into the house through the front door and took a TV set. They carried it up through the manhole and knocked the hot water service, causing it to leak into the ceiling. Then they removed tiles, escaped through the roof and climbed down a trellis, causing it to

develop dry rot. "The TV set was left outside the house". (Claim was disallowed).

Another claimant instructed the Bank to exterminate silverfish in her wardrobes!

Settlement of claims is only one section of Insurance Department's job. Other functions include the insurance of Bank-owned property, vehicles and equipment, workers' compensation claims by staff, and public risk insurance covering members of the public while on Bank property.

Newlyweds



MET AT WORK: Mr. and Mrs. Garry Stephenson, pictured above after their wedding, met while working together at Mooroolbark branch. Garry is now a member of Staff Training Section. Robyn (nee Roche) is still working at the branch as a teller. At her wedding she was attended by two State Bankers — her sister Susan Roche of the Relieving Staff, and Wendy Dunn from Kilsyth Branch.



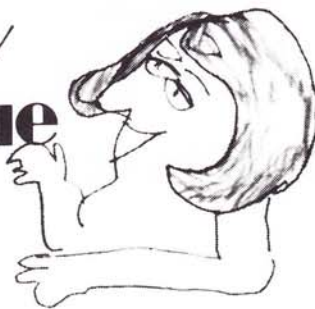
COLAC STAFFER: Mrs. Michael Caporetto was formerly Miss Antonietta Miraglia and worked at our Colac branch for four years. Since marrying she has moved to Melbourne and is on the staff at North Fitzroy branch. Her wedding outfit was a chiffon sunray pleated frock with lace bodice and sunray pleated sleeves gathered to lace cuffs.



Footy Flag Unfurled

GENERAL MANGER Mr. Harry Torrens went to the Bank's 'home' football ground at Albert Park on April 15 to unfurl the 1977 Premiership flag won by our Reserve side. Senior players joined in the ceremony, which followed a spectacular Reserves win in their first match for 1978. They thrashed 'Country Colleges' by 22-25-157 to 5-3-33.

Teller Talk by Sue



MAN asked Canterbury branch teller "Is this a trading bank?" Before getting an answer he handed over some torch batteries and said "I want to trade these for cash".

★

ELDERLY lady went to teller Ann-Maree Filleul at Nunawading branch and said "Can I pay that into this?" "THAT" was a receipt for a Commonwealth Bank term deposit. "THIS" was a cardboard folder signed by the branch manager who retired three years ago, inviting enquiries about personal loans.

★

OUR manager's small son came into the office the other day, and I asked him how he liked school. "Closed", he said.

★

BRANCH clerk who had very heavy crop of hair decided to have a crewcut. Afterwards we asked him how much weight he had lost as a result of his visit to the barber. "About 80 kilograms" he said. "I got the boss off my back".

★

OLD lady overheard in queue as she and her friend discussed a Christmas Club poster: "I'm not joining that club any more, because I never win anything".

★

BRANCH girl dated an eligible bachelor several times. Then weeks passed without word from him, so she sent a telegram saying 'Dead, Delayed or Disinterested?' Back came the bachelor's reply: 'Hunting, Fishing or Trapping?'

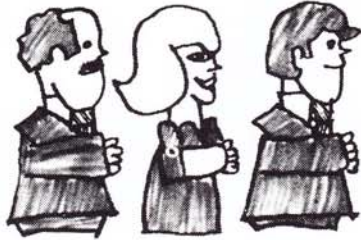
★

OVERHEAD in my queue: **MAN** "There's a lot to be said for marriage". **WOMAN** "Well why don't you say it? I've got 20 seconds to spare".

★

PUNTING-mad accountant interrupted his reading of the Form Guide to call out to his wife "Baby's nose is running again". She snapped back: "Can't you think of anything but racing?"

Meet Our new Managers



G. G. HOGAN, Relieving Staff
Tennis is Gerry's favourite sport, and he has been a member of South Springvale Tennis Club for the past six years. He is married to a former Elizabeth Street staffer, Caroline (Conner) and they have two daughters, 10 and nine years of age, and a son, 5.



G.P. ELLIS, Personnel Department
Geoff's many duties include maintaining a close liaison with industrial officers of all other banks, the Public Service and private firms. He is married with two sons aged eight and six years. The family enjoys annual leave and occasional weekends at their holiday house at Heathcote.



I. T. ASHMAN, Relieving Staff
Ian joined the Bank in 1956 at Eaglehawk, and after a further five years at Bendigo moved to Melbourne as a member of 45 Swanston Street staff. Ian keeps fit through social participation in tennis, squash and golf. He and his wife, Judith, have two daughters aged 13 and 5 and a son, 15.



R. O. ROLLS, Assistant Manager, Central
Ron is very keen on the great outdoors. Duck shooting (in season) with his golden retriever, and fishing on the Gippsland Lakes are his favourite pastimes. Ron, his wife and family (two daughters 13 and 8, and son, 15) are active members of the Mordialloc Community Youth Centre.



A. MARANGOS, Relieving Staff
For the past five years Andy has been based at Brunswick, Northcote and Coburg as a go-between for the Bank and its many migrant customers in those areas. During his leisure time, Andy's small-game hunting takes him to the country and occasionally interstate. He is married and has two daughters.



G. L. WATKINS, Relieving Staff
Gavin is kept on the go most of the year with many spare-time activities. He is captain/coach of the Riviera Raiders Basketball Team, a position he held some ten years ago with the Bank's side. For the past two years he has goal-umpired for the Federal Football League. Gavin is married and has two sons and a daughter.



N. MORTON, City Premises Officer, Premises Department
Bachelor Neil, a member of the Hobson's Bay Yacht Club, devotes most of his leisure time to ships and maritime affairs. He has been secretary of the Shiplovers' Society of Victoria for nine years and is a member of the World Ship Society. A seasoned traveller, Neil is setting off for his third trip to England this month.



J. D. BARFUS, Assistant Manager, Glen Waverley
John has been closely associated with his local church activities for many years. During the past two years he has organised bi-monthly square dances which are well supported by people of all ages. A member of the National Trust, he enjoys visiting places of historic interest. John and his wife, Gwenda, have a son and two daughters.



R. D. BAKER-SMITH, Printing and Stationery Department
Bob is a committee member of the Waverley Garden Club and at present is busy establishing the garden of his recently purchased home in Heathmont. He has been playing competitive basketball for 16 years, and enjoys table tennis and jogging during his spare moments. Bob and his wife, Christine, (a former staffer of our Services Division) have two children.



P. M. HARTIN, Assistant Manager, Brandon Park
Peter has been secretary of the Dandenong District Cricket Association for 12 years, a role he describes as time consuming but very rewarding. He is married to a professional singer, Marion (Martin) who recently completed a Victorian tour with international recording star, Kamahl. Peter and Marion have two sons aged 15 and 7, and daughters, 13 and 11.



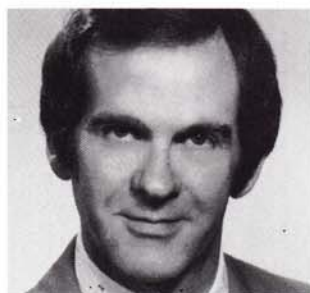
B. N. COGHLAN, Chiltern

Barry's hobbies are leadlight glazing and the restoration of old furniture. In recent years he has completely renovated his Wodonga home. During his long service leave last year Barry took his wife and children (daughter, 7 and son, 3) on a 21,000 kilometre camping trip around Australia.



C. J. TALBOT, Relieving Staff

During the past 12 months Cliff has devoted most of his spare-time restoring a century old brick cottage in his former home town of Castlemaine. The cottage, which has panoramic views of the city, is one of the oldest in the area. Cliff and his wife, Barbara, have a daughter 12 and a nine-year-old son.



R. L. WILMOT, Bankcard

Bob is a water sports enthusiast and enjoys spending leisure hours boating and water skiing with the family. Macrame is his main hobby and he has been successfully selling his work for the past three years. Bob is also cultivating an interest in pottery, and will shortly begin night classes with his daughter Jo-Ann.



J. F. STILL, Relieving Staff

John and his wife, Kathleen, play summer and winter pennant tennis at Bentleigh. They are the proud parents of four boys whose ages range from eight months to eight years. John finds much of his spare time is spent with his elder sons' football teams, in the capacities of driver and barracker.

WHAT IS A SUPERVISOR?

If he is pleasant, he is too familiar;
If he is sober-faced, he is a sourpuss.
If he is young, he doesn't know anything;
If he is old, he is an old stiff.
If he belongs to a church, he's a hypocrite;
If he doesn't he's a heathen.
If he drinks, he's an old souse;
If he doesn't he's a tightwad.
If he talks to everybody, he's a gossip;
If he doesn't, he's stuck up.
If he insists that the rules of the Bank he kept, he is too particular;
If he doesn't he's careless.
If he looks around, he's snooping;
If he doesn't, he's unobservant.
If he tries to settle all complaints, he must have the wisdom of Solomon;
If he worries about them he'll soon be crazy.

He should have the patience of Job, the skin of a rhinoceros, the wits of a fox, the courage of a lion, be blind as a bat, silent as a sphinx. He must know all, see all, say nothing, but solve everything.

WHAT A MAN!!!

Learning Pipes from His Pop!

Stewart Trezise, 6, was photographed at the Ringwood Highland Games as he received some bagpipe instruction ('blow, don't suck') from proud pop Len Trezise, one of our relieving managers, who has been a piper for 20 years. Len is treasurer and a member of the Footscray City Highland Pipe Band.

His two sons, Jamie 11, and Stewart started highland dancing four years ago, and Len has since spent most weekends playing bagpipes for competitions, demonstrations and championships throughout Victoria and interstate. He has sometimes played up to 10 hours nonstop.

Len is official piper for the Brunswick Scottish Society. He has played at weddings, funerals, parties, airport farewells and arrivals, haggis ceremonials — and the Don Lane and Early Bird shows.



STATESMAN pays \$3 for column paragraphs.

'New Era For Bank Girls' — says Veteran Valda

Today's Bank girls were entering a new era of job satisfaction and opportunity for advancement, Miss Valda Twentymen told a large gathering of well-wishers in Correspondence Department on the eve of her retirement last month. "When I started work, and for many years afterwards, the Correspondence Department girls were simply given various work to be typed. They didn't really know what it was about, or how it was involved in the running of the Bank. They stayed in the Department for their whole time in the service! "Today's girls can follow a job through setting out, typing, reprinting and assembling to a final product, and this is much more satisfying than the old system.

"These days, our Correspondence girls are younger and much busier than any of their predecessors, and because equal promotional opportunities are now available they can look forward to more senior jobs outside the Department in due course. They can get into the mainstream of banking.

"I have seen our equipment progress from a few manual typewriters to various electric, tape-fed and 'golf ball' models — right through to today's 'memory' typewriters and the Bank's newest electronic device call the Inkjet Printer which sprays print onto a page. I have seen Correspondence girls progress from the typists of the Thirties



FAREWELL, VALDA! Five former 'bosses' of Valda Twentymen, senior supervisor of Correspondence Department, went to Century Building to farewell her when she retired after 39 years' service in the Department. Pictured were (left to right) Basil Richardson (Blackburn South) Graham Kellock (Footscray West) John Roberts (present manager of Department) Ron Carison (retired) Mac Spring (St. Kilda Road) and George Pollard (Heidelberg).

to the word processors and printers of the Seventies, and I have enjoyed watching all the changes.

Valda concluded: "I only wish I was 30 years younger, and just starting out in the Bank".

After receiving a presentation wristwatch from present and past work-mates, Valda was entertained at morning tea by six of the seven male managers for whom she worked in

Correspondence (Ron Cummins, retired in Queensland, was the only absentee). On her final working day, in the absence of the General Manager, she was invited to take morning tea with Mr. Murray Souter, Deputy General Manager, Administration and Mr. Jack Crofts, Deputy General Manager, Finance. Valda's future plans: "To catch up with all the things at home I haven't had time for, and to renew my interest in art."

P.M. Praises Peter's Book



● Coleraine Manager Peter Leake (left) discusses his new book 'Big River Glenelg' with Hon. D.G. Crozier, M.L.C., Victorian Minister for Tourism.

The Prime Minister, Mr. Fraser, has written a glowing foreword to introduce Coleraine branch manager Peter Leake's latest book, 'Big River Glenelg'. The book, superbly illustrated by Peter's own photography, describes the people, places and history associated with a major Western District water-course.

Mr. Fraser wrote: "Mr. Leake was captured the rare essence of this district with remarkable insight and sensitivity. . . . He writes proudly, warmly and without prejudice".

Peter built his story around a boat trip

he made along the river with his two teenage daughters and Brian (Gus) Guthridge, our Penshurst branch manager and an authority on the Western District.

"I suppose you could call the book a tribute to a special work of nature that I've known all my life", says Peter. "The title of my last chapter best sums up my feelings: 'Let No Man Mar It'."

A few years back Peter produced 'Homesteads of Australia Felix', his first illustrated book on the Western District.

On the Grapevine



58-year Footy Flashback

Annuitant George Gillam, now living at Mecwa House, Malvern, sent us this old photo of the Bank's football team which won a premiership in 1920.

George writes: 'Only Bob Davidson and I are still on deck. I was the only member of the side who also played in the Grand Final in 1927, when we won the flag in our first season in the M.A.F.A., and I still have the trophy for topping the goal kicking with 85.'

WANTED

- News and photos about staff members . . . their sporting achievements, unusual hobbies or recreations.
- Funny incidents from everyday office life, in branches or head office departments.

REWARD

- A brighter, newsier STATESMAN, and \$3 payments for contributions to Teller Talk and State Secrets.

Pictured were, left to right,

BACK ROW: Dan Reilly, Harry Greenwell, Jack Corby, Jim Rodgers, Matt Maher, Pat Quinton, Bill Benson, 'Unidentified' and Bob Davidson.

FRONT: Cec. Wilkinson, Norm Garton, Dick Rowe, Bill Werry, George Gillam, Ivo Wappet, 'Unidentified', Col Callender and Jack Tomasetti. (CAN ANYONE RECOGNISE THE TWO UNKNOWN? — Ed.)

Gone Fishin'

The following April-May-June retirements have been notified to STATESMAN:
VALDA TWENTYMAN
(Correspondence)
JACK ARMSTRONG (Insurance)



13th Floor Lucky Four

Staff Counsellor Neil Westaway (at desk) and our Provident Fund Staff, Ewan Ritchie (Provident Fund Officer) Brian Wood and Jan Goulding are in spacious, spanking-new quarters. They moved in April from Hothlyn House, Collins Street to the 13th floor of the Bank's new building at 270 Flinders Street, right opposite the station. Ewan, Brian and Jan work in two offices adjoining Neil Westaway's office-cum-conference area. All four are delighted with their new office 'penthouse'.



PUZZLE ANSWERS

1. ONE WAY OUT. The prisoner points to one door and asks the guard outside it "If I were to ask you 'Is that the door to freedom' would your answer be Yes?" If the guard answers 'Yes' the prisoner knows he is pointing to the freedom door. Why? Because the prisoner reasons thus "If this guard is telling the truth I'm OK. If he is lying about how he **would** actually answer, I know that he would actually answer No, and this would also be a lie, so the truth is 'Yes'. If the guard answers 'No' the prisoner knows the door leads back to captivity. His reasoning "If this guard is the truth teller I must avoid his door. If he's the liar his **actual** answer to my question would be **Yes**, and this would be a lie, so the truth would be 'the door does **not** lead to freedom'.
2. ADD ONE. One solution is:
FOUL, FOOL, FOOT, FORT, FORE, FIRE, FIVE.

Our Advertising Most Remembered

This year's State Bank advertisements promoting the advantages of our housing loans over those from permanent building societies have registered at least twice as strongly on the public as those of other banks.

At six-monthly intervals for the past three years the Bank has commissioned a market research company to probe current public awareness of and attitudes to the banks operating in Victoria and the services they offer. One of the subjects researched is awareness of recent bank advertising. In the survey conducted in April this year, respondents, who were not told which bank commissioned the survey, were asked:

"Do you recall having recently read, seen or heard any advertisements for a particular bank? For which bank(s)?" In the Melbourne metropolitan area a representative sample of 300 people were interviewed. Their answers (percentages) were:

A.N.Z.	5	Wales	13
C'wealth	7	Other	4
National	3	None, or recall	
State	29	ad. but not bank	48

After this 'unprompted' response, the respondents were shown unidentified slides from television advertisements recently screened on behalf of the State, Commonwealth, Wales and A.N.Z. Themes of the commercials were: STATE: 'Crafty Claude and Anti-Building Society', COMMONWEALTH: 'Tomorrow Starts Today At the Commonwealth', WALES: '12 months free joint cheque account for young couples' and A.N.Z.: 'Home Savings Club Accounts'. People were asked if they recalled seeing the advertisements, and if so, which banks were concerned and what were the messages. Results were:

	State	C'wealth	Wales	A.N.Z.
Seen ad, know bank, know message	29%	2%	1%	2%
Seen ad, know bank	7	1	-	1
Seen ad, know neither bank or message	8	11	6	6
Seen ad, know message not bank	6	15	7	2
Not seen ad.	51	71	87	90

THIS SPACE HELD FOR YOU

You can help us to make Statesman more branch-oriented by giving us news and photo tips about your branch and its staff. Send your contributions to STATESMAN, C/- Marketing Department, Hothlynn House, or telephone 60 0531, ext. 444.



STATE BANK CRICKET trophies for 1977 were presented by Mr. Murray Souter to Dale Bennett (Relieving Staff) Club Champion and best bowling average (centre), and Ken Batrouney (45 Swanston Street) — Best Clubman. **ATTENTION!** Players are wanted for the season commencing in October. Those interested should contact Ken at 45 Swanston Street (phone 654 3933).



JOINT ACCOUNT: Mr. and Mrs. Peter Hall pictured after their wedding last month at St. Thomas Church, Moonee Ponds. Mrs. Hall (formerly Wilma Blythe) works at Moonee Ponds branch, and Peter, whose father is manager of Moreland branch, works at Elizabeth Street. This photo was taken by Mario Massara, staffer at Moonee Ponds branch.