

A large group of babies, mostly in white diapers, are scattered across a black background. They are in various poses, some sitting, some crawling, and some looking towards the camera. The babies are of different ages and ethnicities, creating a diverse and lively scene.

Statesman



STATE BANK STAFF MAGAZINE

October, 1976 — No. 77

TOPESS GIRLS ADVERTISE US!



Managing Editor
TREVOR S. CRADDOCK

Editor
BILL PATEY

Associate Editor
TOM SEDUNARY

FRONT COVER: More than 160 babies, all in the crawling or toddling stage, were brought together in a TV studio last month to star in our latest series of TV commercials, due on air this week. See story on this page.

Scores of topless girls — and boys — (all under 14 months old) star in our new series of State Bank TV commercials. The 168 babies were filmed for more than three hours in a production studio, under the direction of Fred Schepisi — maker of the multi-award-winning feature film 'The Devil's Playground' (for Fred this time it was 'The Little Devils' Playground'). Mothers presented their babies, in accordance with instructions: 'fed, rested and watered and wearing waterproof pants'. The tots behaved very well in the

strange surroundings of cameras, crowds and lights. Their costume changes were easy and rapid, they required no make-up, and they didn't forget their lines (mainly because they didn't have any). Background music was played to soothe the babies during filming. The record was 'Selection from Can Can'. More appropriate, perhaps, would have been 'It Aint Gonna Rain No More' and 'There'll Be Some Changes Made'. Why, 168 babies? Because that is the average daily number of births in Victoria.



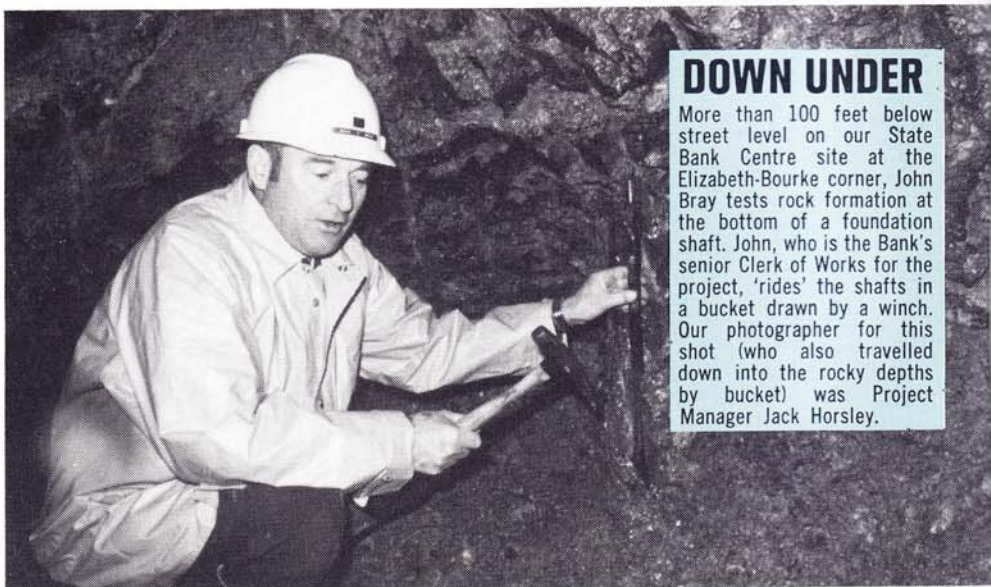
● "WISH THEY'D GET ON WITH IT."



● "WHICH WAY TO THE MILK BAR?"

STATESMAN is produced at two-monthly intervals by the Public Relations section of the State Bank. Staff comments on the magazine are invited. The editorial team welcomes suggestions for articles and pictures, nominations for Girl, Man and Smiling Teller of the Month, wedding photographs and contributions to Around the Branches, State Secrets and Teller Talk. Column paragraphs published earn \$2 for contributors.

All correspondence and contributions should be addressed to The Editor, Statesman, Box 267D, Melbourne. (Phone 60 0531, ext. 312 or 444.)



DOWN UNDER

More than 100 feet below street level on our State Bank Centre site at the Elizabeth-Bourke corner, John Bray tests rock formation at the bottom of a foundation shaft. John, who is the Bank's senior Clerk of Works for the project, 'rides' the shafts in a bucket drawn by a winch. Our photographer for this shot (who also travelled down into the rocky depths by bucket) was Project Manager Jack Horsley.

STAFF AND HOUSING 'TAKEOVERS'

Two of our best-known and longest-serving executives retired last month. Pictured at right is former Staff Superintendent Ron Wade 'handing over' 68 cabinets containing 6000 staff files to his successor Lionel Cooper. Ron joined the Bank in 1929 and has worked in, or close to, executive departments throughout his career.

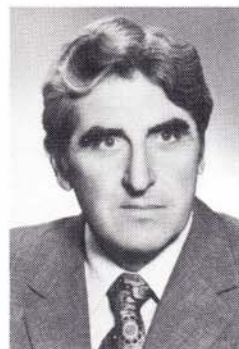
Wally Anderson (below) retired as Mortgage Loans manager and handed over to Joe Ward (former district manager). Wally (another 1929-er) spent his entire career in departments directly or indirectly connected with housing loans.



Jack Goes West!

Merchant Banking Move

Jack Ryan was last month seconded from the Bank to become Managing Director of Westralian International Ltd., major merchant bankers operating from Perth, Sydney and Melbourne. The Bank in April purchased a 20.6% shareholding in the parent company, Westralian Holdings Ltd. Jack, formerly our Assistant Chief Accountant, has been working in Westralian's Melbourne office for the last few weeks. He will move to Perth about the middle of this month.



Lady Managers Lunch With G.M.

A chat with General Manager, Don Ross in his office preceded a recent executive luncheon at Hothlyn House for Frances Smith (left) and Joan Brady — Victoria's first two lady bank managers. Joan controls a section of Elizabeth Street branch while Frances is a relieving manager.

PERSONAL LOANS BLOCKED BY LEGAL DEPT.!

Legal Dept. had a 3-goal win over Personal Loans in a recent Sunday football clash at our Albert Park oval. Personal Loans maintained a high rate of interest early on, but their advances were firmly blocked by the Legal Eagles. Winning skipper Bill Morgan rejected a rumor that his side had benefited from the

umpiring of Steve (Stork) Roberts, an ex-member of Legal Dept. Bill explained: "We won the match because we applied on the field the teamwork we have developed in the office — and now we issue a challenge to all other head office departments: PLAY US IF YOU DARE!"

THE PERSONAL LOAN WOLVES:

Back Row (L to R): John Kennedy (assistant manager, Personal Loans Dept.), Keith Patford, Wayne Slack, Robert Morris, David Wells, Ian Baxter, Peter Galletly, Don Ross (acting manager, Personal Loans Dept.). Centre (L to R): Les Clissold, John Wright, Alan Truscott, Peter Barber, Ross McConchie (captain), Bob Dashwood, Alan Thomas, Brian Larkin. Front (L to R): Robert Giese, Des Manners, Garry Stafford, Peter Johnson.



THE LEGAL EAGLES: Back Row (L to R) Rob Brens, David Lowe, John Goeman, David Adams (who played several matches this season with Richmond reserves), Ward Irwin, Steve Roberts (umpire — Branch Mech. Dept.). Centre: Bob Smith, John Roberts ('recruited' from Mortgage Loans Dept.), Bill Morran (captain), Jan Gielnik, Peter Gibbs. Front: Trevor Olsen, Pat Silvey, Leslie Fernandez, Frank Brown, Gary Bryant.

STATESMAN CLASSIFIEDS

- FOR SALE: Dictionary, hardly used.
- HOME WANTED: Mornington Peninsula area, small detached residence with large back yard or adjacent paddock for retired manager.

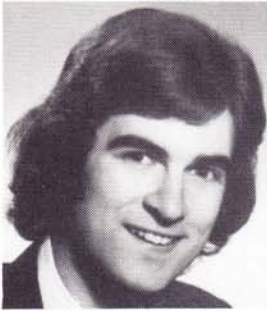
- WANTED: By recently married officer now living on small farm: Book entitled 'Experimental Husbandry'.
- MEETING: The next meeting of the Procrastination Society has been postponed indefinitely.

Girl OF THE MONTH

Petite Flora Mauro, 21, of Overseas Dept. must have just about the brightest, most spontaneous smile in Hothlyn House. Her cheerful manner is infectious, and she is very popular with workmates. Once a month, Flora and as many as 20 other 'Overseas' girls get together at someone's home for dinner and a chat. Flora is usually well prepared when it's her turn to entertain, because she is an enthusiastic and adventurous cook, specialising in Chinese and French fare. Naturally, Flora's other sparetime interests centre around people. She plays tennis and squash with a Northcote youth group, and takes part in its social activities, such as picture nights and barbecues. Her special 'likes' include: "dancing, being with friends, reading history books on China," whereas "Monday mornings and winter" are high on her hate list. Like most girls, Flora is ambitious to travel. Flora doesn't have a 'steady', but she says: "Mr. Right would be honest, understanding . . . able to mix well with other people". Her Piscean star-scene says: "She is attractive and her voice is gentle. She is imaginative . . . often an inspired cook". People born under Scorpio or Cancer should prove compatible.



Man OF THE MONTH



For six months of every year Colin Ivory gives a lot of thought to fast birds. From July to November Colin, 22, a District Managers' Clerk in Head Office Branch Banking Dept., races pigeons with the Victorian Homing Association. He started by buying several birds for breeding purposes, some worth as much as \$50 each (probably on higher perches at that price).

At present, Colin has about 140 race-bred pigeons. He enters up to 40 birds in individual races, which vary in distance from a few hundred to a thousand kilometres. The pigeons are carted in crates to a far-off starting point, and then released for the return flight home — guided by the sun and instinct (and, according to some authorities, vision from high altitudes).

As soon as Colin's 'boomerang birds' land at his Maidstone home he removes small metal rings from their legs, and inserts them into a kind of punch-clock to record the arrival time. Then he takes the machine to VHA headquarters to be opened. The bird that achieves the highest speed in the race is the winner.

To date Colin has been a reasonably successful pigeon racer, with winnings last year totalling almost \$1000. His expenses run to about \$780 annually. Colin's star-sign is Sagittarius, which means he is 'a true optimist . . . with his eyes on the far horizon. He has a jovial approach, and accepts others as they are'. Kindred spirits would be subjects of Leo and Aries.

CHRISTMAS BARGAINS! See P.16

STATE SECRETS by the teller

BRANCH manager, struggling to fix leaking tap in washroom, told clerk to call a local plumber. Soon afterwards the tradesman arrived at the branch and asked the counter clerk "Where's the drip?" The girl told him: "Out in the lunchroom, fixing a tap."

★

WHO is the Irish accountant at head office who is trying to put on weight by jogging backwards?

★

REPORT from country manager included "The purpose of the annual concert is that the young people of the district get together, and the results of their efforts are sent to an orphanage."

★

MESSAGE left for suburban branch clerk by next door shopkeeper: "Will be away for a few days, so would you mind feeding the cat. It will eat almost anything. Don't put yourself out."

★

TWO of our Wimmera branches now have lights and powerpoints in their strongrooms — installed in error by electricians who should have serviced the local National bank branches.

★

SINCE we published photos of Aspendale branch staff and teller David John, customers have been asking for copies of them to use as pin-ups!

★

BRANCH request for 'assistance in making nighty security checks' brought enthusiastic response from head office males.

★

JUNIOR at Beechworth branch was so keen that he worked for two hours before realising it was the first day of his annual leave.

★

DISTURBING note from a personal loan borrower: "Thank you for the loan. I will be forever in your debt."

★

HOMESEEKERS answered ad for 'family home with extensive views of woods', and found the place overlooked a large timber yard.

Girl Talk

A special Statesman series of Hopefully Helpful Hints on skin care, make-up, hair grooming, nail care and dress — by TRISH CRANAGE of Reservoir branch. Trish completed a course at a leading Melbourne modelling agency and worked for two years as a model before joining the Bank. As our representative she won the 1975 'Miss Combined Banks' contest.



FIRST ARTICLE: SKIN CARE

Let's face it, girls, we want others to like our appearance — and our faces are what most people look at first. So we have to make the most of our facial features. That job does not start with make-up. It must always start with a clear, healthy skin, and this depends on five basic rules:

1. **KNOW** your skin type, whether Normal, Oily, Dry, Blemished, Sensitive or Combination.
2. **WHATEVER** your skin type, take care with your food and drink.
 - **EAT DAILY** some fruit, vegetables, meat or fish (not fried), eggs and cheese. But if your skin is blemish-prone, avoid milk, cream and butter.
 - **DON'T EAT** chocolate biscuits, cakes, confectionery, fried foods.
 - **DON'T DRINK** soft drinks.
 - **DRINK IF POSSIBLE** three to four glasses of water daily, including one first thing in the morning with the juice of half a lemon.
3. **SLEEP** at least eight hours nightly.
4. **NIGHT ROUTINE:** Before going to bed (even when arriving home late) be sure to follow this routine:

- (a) **REMOVE** all traces of eye make-up. You can do this with Baby Oil or Ponds Cream.
- (b) **CLEANSE** your face of all make-up traces. I usually choose Lancome cleanser for this. Then remove the lotion with cotton wool dipped in water. (I do not use soap because I believe that fat from the soap dries on the skin.)
- (c) **TONE** the skin, using cotton wool dipped in an Astringent — to remove any remaining make-up traces, close the pores and freshen the skin.
- (d) **MOISTURISE** by using a **NIGHT** cream suitable for your skin type.
5. **MORNING ROUTINE:**
 - (a) **SPLASH** face with warm water. If you have an oil skin type, use your cleanser again.
 - (b) **TONE** your skin again, to close pores.
 - (c) **MOISTURISE** again, this time using a **DAY** cream. This is to protect your skin from effects of air polluted with dirt, smoke, etc., during the day.

NEXT ARTICLE: MAKE-UP

Girl Makes Suggestion ...



● Julie Cloke, Keilor our first female 'suggester'.

Females continue to break State Bank traditions. August STATESMAN announced the Bank's appointment of Victoria's first lady bank manager. Now we report that the Bank's Advisory Panel has received the first suggestion in its 20-year history from a female staff member. The celebrated 'suggester' is Julie Cloke, 21, teller of Keilor branch, who joined the Bank three years ago.

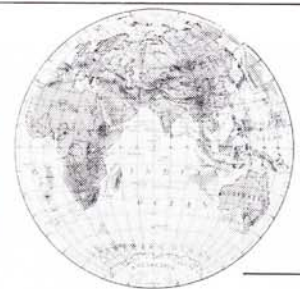
She submitted a simple, but very sensible, idea for making cheque pay-in books easier to handle.

Puzzle Corner

1. **CELL-OUT:** A 5 ft. tall man is imprisoned in a cell which has an open window 10 ft. above the floor level. He is unable to jump up to the window, but an accomplice smuggles to him a small hand trowel. He uses this to dig a 7 ft. hole in the earthen floor before striking rock. This action enables him to escape. How?
2. **YOUR DEAL:** Five cards lie face up in a row. Neither the Jack nor 5 is next to the King. The 5 and the King are the only two cards of the same suit. The Jack is next (on the left) to a Heart. The Ace lies between two Clubs. The Queen is to the left of, but not necessarily next to, a Diamond. Name the first two cards from the left.
3. **RELATIVITY:** Marie's brother has one more brother than he has sisters. How many more brothers than sisters does Marie have?



Bank briefs from abroad



USA: Dollar Savings Bank notes success of Pay-by-Phone

After eight months of operation, the Pay-by-Phone service initiated on April 1, 1975 by Dollar Savings Bank, Pittsburgh, substantially reduced the number of cheques that would otherwise have been sent through the clearing house systems. Even though the Pay-by-Phone department issues cheques to merchants, the batching of payments is helping customers of Dollar Savings Bank to move towards a 'fewer cheques' society. The number of monthly payments to 400 participating merchants is growing at an average of 1,500 payments per month.

AUSTRIA: Financial planning by computer available to private clients

As the key to business relations with private clients and permanent point of contact between client and credit institute, the private account is the starting point for the development of a bank's services. With its 'FINANZ-KONZEPT' the Zentralsparkasse of Vienna will from now on be offering their clients two additional new services for private accounts:

- **an account summary**, which offers a composite half-yearly computer-generated review of all household expenses.

- **a budget plan**, a means of detailed planning of personal expenses.

Over 400,000 private accounts and 8,000 commercial accounts have had their transactions stored by EDP for this purpose.

USA: American Express introduces travellers cheque dispensers

Beginning this summer, American Express will start installing travellers cheque dispensers in the international sections of airports throughout the USA. The terminal system is being developed by IBM and Docutel. An American Express cardholder will be able to obtain any amount of travellers cheques for \$1.00 and is billed later.

FEDERAL REPUBLIC OF GERMANY: Recovery now certain, experts say

Five leading West German economic research institutes asserted that Germany's severest post-war recession is over and predicted 5.5% real gross national product growth this year following a 3.4% drop in 1975. Presenting their semi-annual combined report, the institutes also were optimistic on inflation, forecasting that consumer prices would rise only 4.5% this year after a 6.1% increase in 1975. But they warned against expecting a quick drop in remaining unemployment, which currently stands at a seasonally-adjusted 1.1 million, or 5% of the workforce.

U.K.: Personal savings analyzed

A survey on personal savings published recently illustrates graphically the differences in Scottish and English saving habits. Only 18.3% of the Scots interviewed had a bank current account compared with 33.3% in the U.K. as a whole and 9% had a share in a building society (22.8% in the U.K.).

Young Savers Get Their Reward

More than thirty pupils of Northcote Technical School recently enjoyed a 16-day tour of Central Australia — paid for by their savings through the State Bank Calendar Club. Many Victorian schools are using the Calendar Club for 'painless' tour fare savings which earn a useful bonus of interest.



Croydon

STAFF SUPPORTS THREE TOTS



ENY (9) of Indonesia. Her file says: "parents only part-employed. Eny helps with daily housework."



ANTONIO (9 months) of Mexico. His file says: "lives in a shack far too small for the family."



FELICIANO (7) of the Philippines. His file says: "both parents work long hours but cannot make ends meet."

Accountant Dave Pearson and his workmates have 'adopted' three deprived children living in Mexico, Indonesia and the Philippines — under a World Vision of Australia sponsorship plan. By donating 50 cents apiece each payday, the 30

officers contribute enough to keep the poverty-stricken kiddies fed and clothed.

The staff receive regular photos and reports showing the progress of their far-flung family, and send the youngsters birthday and Christmas gifts.

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—with

Beechworth

PREMIERS COACH



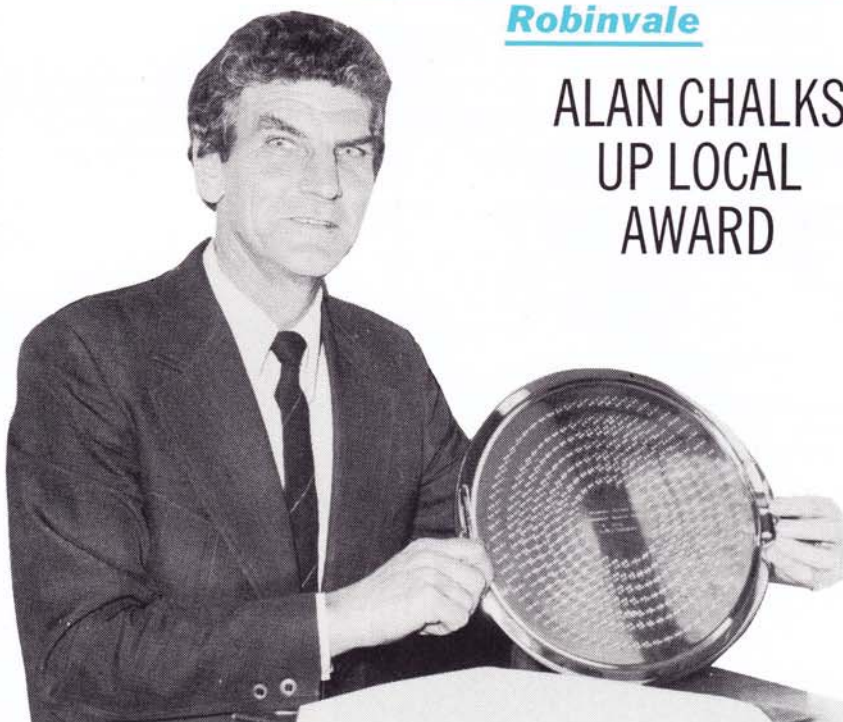
Local paper, 'Ovens and Murray Advertiser', reported that manager Gerry Schlitz (pictured) recently coached the town's Under 16 footy team to its first premiership.

The 'Advertiser' congratulated Gerry, saying: "The team produced a brand of football seldom seen . . . they displayed skill, courage, determination and desperation."

It was Gerry's first season as coach.

Robinvale

ALAN CHALKS UP LOCAL AWARD



● **Manager Alan Chalkley proudly displays his Citizenship Award.**

No wonder the staff is rather proud of manager Alan Chalkley: he recently won Robinvale Rotary Club's annual Citizenship Award, following recommendations by seven local community organisations.

Alan was presented with a silver drink tray during a special Rotary dinner, and was praised for "outstanding community service to

scouting, sporting and church bodies." Perhaps his most notable achievement was the founding of a junior football league in which players are allocated to teams to help keep the competition even. Although Alan is treasurer of Robinvale Rotary, he is the first club member to receive the award. This year, more than 30 people were nominated.



Tom Sedunary

Geelong, Ryrie St.

Larry leads the League

Teller Larry Donohue, 21, also Geelong's giant full forward, last month kicked his 100th goal for the season. He passed his century while spearheading the Cats' first appearance in VFL finals since 1969. As STATESMAN went to press, Larry was hot favourite to top the League goalkicking list after leading for most of the season.

Geelong

and Mike leads Shire

Geelong business promotions officer Mike Parks last month became president of the Shire of Corio — the municipality containing most of Geelong's industries.

Polish-born Mike, the Shire's first migrant president, has specialized in working for ethnic groups (comprising more than a third of Corio's population of 46,000) since his election to Council in 1971. He has been the Bank's 'business booster' in the area for the same period.

● Cr. Mike Parks



Yarragon

LAWN LAMBS ON LOAN

Manager Ken Thompson reports that the branch recently gained two rather woolly additions to its close-knit staff. The newcomers are lambs (on loan from a local customer), and their special task is to keep the grass behind the branch in check.

Ken says the lambs have insatiable appetites for work, so it's unlikely they will get the 'chop', especially in a secure place like a bank.

● Manager Ken Thompson (left) and teller Graham Davey with their new 'lawn clerks'.



Kyneton

Old Timers On Show

Manager Jack Beever last month set up a display of valuable antique clocks to coincide with Kyneton's annual Daffodil and Arts festival. The clocks, some made more than 100 years ago, were all in working order and valued at approximately \$1300. The exhibits were part of a private collection owned by a branch customer.

● Accountant Barry Grose (left) and Jack Beever.



AROUND MORE BRANCHES . . . see next page

AROUND THE BRANCHES (Continued)

Colac

A RETIRING GENTLEMAN



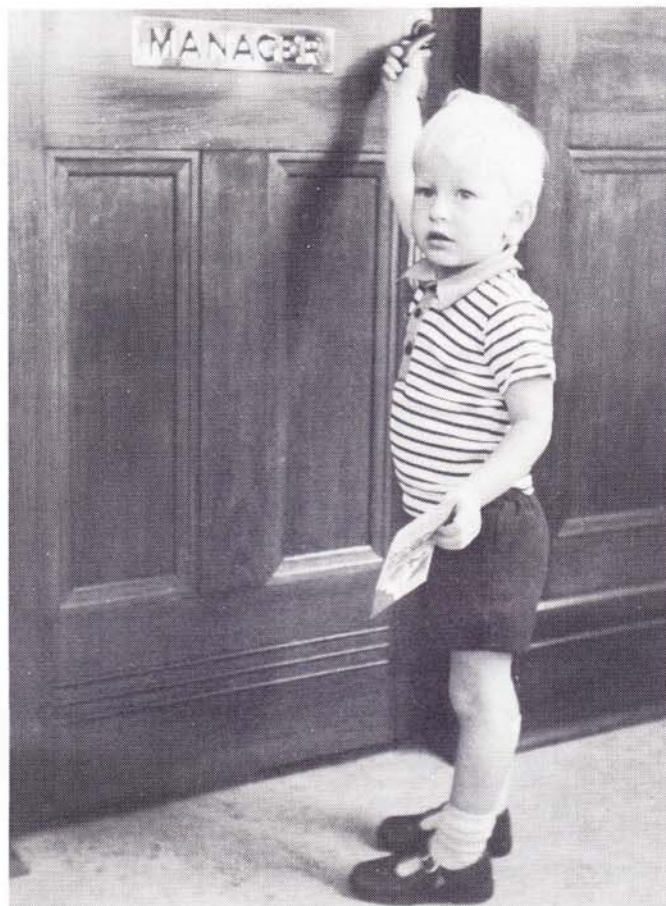
Sixty well-wishers rolled up for a lively function to farewell retired manager Bill O'Sullivan. Guests included Eric Raselli (left) who proposed the toast to Dorothy and Bill (at right). The O'Sullivans later took off for a Fiji holiday. (Branch Accountant 1, Brian Wright, supplied the photo.)



45 Swanston St.

BOUQUETS FOR THIS BRANCH

A lady customer of 45 Swanston Street branch recently sent two large bouquets to the staff, with particular thanks to accountants Noel Macleod (left) and Neil McLeish, and managed Bob McEwan. The lady was expressing her gratitude for the branch's efficient and courteous handling of a series of complicated transactions which culminated in the granting of a Personal Loan.



Warburton

STARTING YOUNG

● Branch customer and local photographer, Mr. Howard Davis, snapped this fine human interest shot of a youngster at the door of manager Dermot Redmond's office. Maybe in 20 years or so he will go back for a housing loan.



Heading off to the Royal Show last month were Jan Macdonald, Pam Wright and Julie Claringbold of Marketing Department. They were part of a team of eleven head office girls who volunteered for the job of selling 25,000 showbags at the Bank's show stand.

GOLDEN WHISTLE AWARDS

Following the loss of sponsorship of the Little League, the Bank's Marketing Department instituted an award for the two best field umpires of 1976 — being those selected by the Umpire's Board to handle the VFL Grand Final.

The successful umps. — Kevin Smith and Bill Deller — received their presentations on World of Sport, from Trevor Craddock, Chief Manager, Marketing.

Trophies were whistles embedded in clear plastic columns. Each umpire also won an overseas trip for two, provided by the Thomas Cook-State Bank Travel Service.

BACKFIRED!

Two Irishmen decided to rob a Sydney bank but were afraid to say anything for fear that their accents would give them away. They thought of writing out the hold-up note, but neither of them could write. Finally, they employed the services of a professional elocutionist to teach them the dulcet Australian tonal inflections native to Sydney. After their lesson they entered the bank, pointed their sawn-off shotguns at the teller and said: "Orlrightmadegiveusthebreador-we'llblowyourbloodyeadorf". The teller looked up and calmly said: "You're Irish, aren't you." Stunned, they could only stammer "B-B-B-ut H-How did you know?" The teller replied "You've sawn your shotguns off at the wrong end".

— Peter Hogan, Ascot Vale Branch

teller
talk
by Sue



RELIEVING accountant confided that since he and his wife have been sleeping on a water bed they have been drifting apart.

★

POEM left by our office cleaning ladies:

"THIS NOBLE BREED OF MEN,
THIS CROWD OF LITTER LOUYS,
WE CLEAN UP AFTER THEM,
DON'T TOUCH THEIR INS AND OUTS"

★

THE nice part about wearing a smile:
One size fits everybody.

★

GIRL clerk complained to accountant about bad language used by a customer at counter. Accountant asked "What exactly did he say?" Girl murmured "I couldn't repeat the expression to a gentleman." "Well", suggested the accountant, "whisper it to the manager."

★

INFLATION defined: Every time your ship comes in, somebody moves the pier.

★

CUSTOMER comment "What worries me is the amount taken out of my take home pay after I take it home."

★

WHO is the typist who thinks 'time off in lieu' means a visit to the washroom?

★

HOW to antagonise customers. Let them wait at an unattended window or counter, then approach them and say "ARE YOU RIGHT?"

★



"We certainly could use her down at the bank!"

NAME CHANGE FOR BRANCHES



The name change program for our branches is well under way. Pictures above show the old and new at Burnley branch. Care is being taken to make our



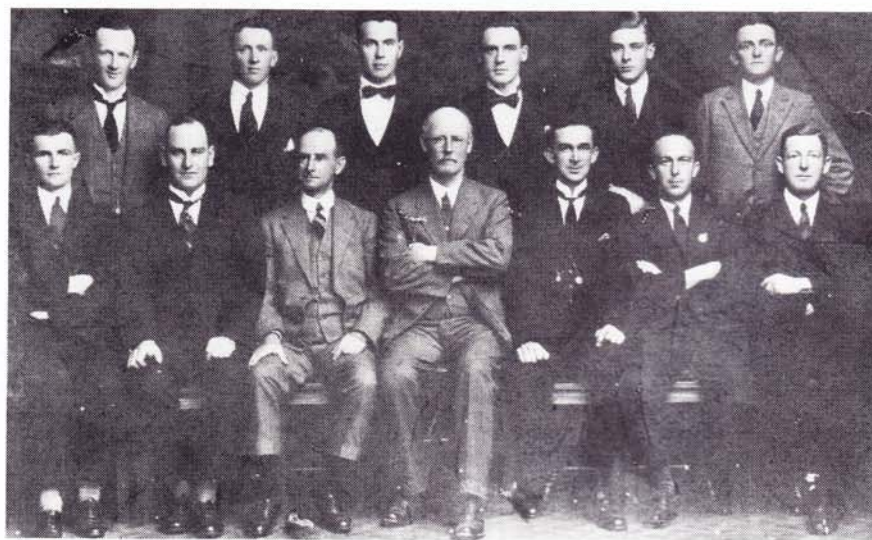
new corporate image compatible with older types of architecture. Almost 100 branches have already been updated.

Flashback To First 'Forty-Fivers'

Annuitant George Aspinall supplied this historic photo of the original staff of 45 Swanston St. branch. George was junior member of the hand-picked team assigned to open the branch on 11th February, 1925, the day the photo was taken.

Pictured, back row (from left to right): Harry McCaughan (teller); Norm Scott (new accounts clerk); Ossie Smith (new accounts clerk); Harry Robson (new accounts clerk); George Aspinall (junior clerk); Alec Shipp (postages clerk).

Front row (from left to right): Henry Young (signature verification clerk), whose books on cheque law have become standard references for Australian bankers; Bill Batson (poster); D. L. Sinclair (accountant); E. J. Armstrong



(manager); Charlie McCall (teller); Dick Blennerhasset (poster); Bill Denning (poster). Absent: Charlie Butler, who was attending a typists' course. Deceased now are Messrs. McCaughan, Smith,

Young, Batson, Sinclair, Armstrong, Blennerhasset and Denning. (George was unable to remember the names of the manager and accountant — senior staff members were always referred to as 'Mr.' in those days.)



BRANCH STAFF OF THE MONTH



GONE 'FISHIN'



The following retirements have been reported to Statesman:

RON WADE (Staff Superintendent)
WALLY ANDERSON (Manager, Mortgage Loans)
BETTY PEARSON (Emergency Staff)
PAUL FINN (Bulleen)
TOM SUPPLITT (Stratford)
TREVOR SHAW (Wonthaggi)
JACK DUNCAN (Glenhuntly)
ALAN BARNES (St. Kilda)

LATE CRICKET NEWS

W. G. Grace is dead.

Manual Masters...

Meet the staff of our Sunbury branch, claimed by Manager David Christie to be "the fastest manual team in the Bank". David tells us that their daily work programme is organised largely by democratic staff decisions, with some managerial direction. The result? "100% effort from each staff member . . . excellent, fast service to the public". Obviously David is proud of his staff . . . and he will probably spark some good-natured rivalry between mechanised and manual branches. He says, "We send our greetings to those branches still versed in the true skills of banking — the manual system".

STAFF LINE-UP (with interests and activities in brackets):
BACK ROW (left to right): Ralph Ewen, A1 (sports cars and anything sporty); Alan Darby, A3 (ping pong); David Christie, manager (infused quarter horses); Stuart Oddy, senior clerk (soccer and cricket); Terry Kays, teller (football and cricket).

FRONT ROW (left to right): Marilyn Nolan, clerk (netball and squash); Maureen Phillips, teller (squash); Joy Grant, clerk (wool-spinning and painting); Lynn Jones, clerk (netball). ABSENT: Lesley Pitts, teller (pottery and crafts).

MEET OUR NEW MANAGERS



J. C. IVES
Manager, Mechanization Training,
Branch Mechanization Dept.
John is a keen photographer and, as he and wife Kaye have two young daughters, no prize is offered for guessing his favorite subjects. However not all his albums are photographic. John has a fine record collection comprising more than 250 discs of classical and contemporary music. Other spare-time interests include gardening and squash.



B. G. PHILLIPS
Merino
It's off to the bush for Brian, whose service to date has included city and suburban branch appointments, plus a four-year stint in Branch Mechanization Department. He was senior accountant at Keilor East prior to his latest appointment. Brian and wife Glenys have sons aged 10 and 14 years. Weekend picnics and trips to the beach are Phillips favourite family activities.



M. J. McMAHON
Assistant Manager, Loan Accounts,
Chief Accountant's Dept.
Mike, who joined the Bank at Sea Lake in 1957, was a relieving accountant before gaining his managerial promotion. He is an executive member of Ringwood District Cricket Association, and a former State Bank footballer. His other sporting interests include golf and squash. Mike is married, with daughters aged eight and 10.



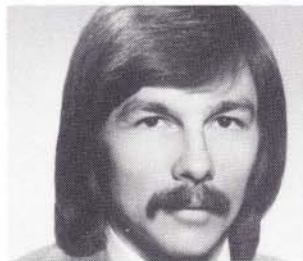
G. E. WATSON
Recruiting Officer, Staff Dept.
Last year Graham returned to Australia after spending three years as A2 at London Office. "The time flew," he says. "The work was demanding, but very satisfying. My wife Sylvia and I made use of all opportunities for travel throughout Europe." Since their return, the Watsons have been busy establishing themselves in their new Keilor home.



W. R. BENTLEY
Second Officer, Cheque Accounts,
Elizabeth Street
Bill has spent the last four years at 'Lizzy St.', so he knows the ropes at our No. 1 branch. Earlier in his career he served in three head office departments associated with home loans. As Bill is a water sports enthusiast he, wife Patricia, and their four children usually take holidays at the Gippsland Lakes.



I. R. READE
Relieving Staff
Ian's appointment probably makes him and wife Debbie our first married couple on the Relieving Staff. Debbie (nee Welsh) is a teller. A few years ago, Ian became a life member of the State Bank Football Club, after playing 220 games as a rover and wingman. His current sporting activities centre mainly on golf and squash.



R. J. TUDOR
Systems Officer,
EDP Planning
Bob is an avid reader of science fiction, and reports that his wife Judith finds difficulty housing his expanding library. At work, Bob deals very much in science facts. His main task as a Systems Officer is to help provide the framework for computer programmers to implement jobs, and solve problems.



P. J. SHEPARD
Charlton
Peter joined the Bank in 1956 at Nathalia — home town of himself and wife Rigmour (a French name). Peter has been stationed at suburban branches since 1969, so it's not surprising that he is looking forward to returning to country life. In recent years, Peter has served on finance and school committees of his Pascoe Vale church.



K. E. PARKER
Systems Officer (B), EDP Planning
Ken is a relative newcomer to the Bank. He joined EDP Dept. in 1971, a few months after migrating from England where he had worked in the computer section of a large insurance company. Now Ken is leader of a five-man team which attends to breakdowns in programming of the Bank's 'non on-line' computer functions.



J. D. MACKIGAN
Relieving Staff
Bachelor John has made three holiday trips to Europe and Britain in recent years. One of his favourite stops is the Hebridean island of Barra, homeland of his ancestors. John says the scenery there is breathtaking. His spare-time interests include playing squash (socially), and maintaining his Vermont home.



D. H. ALLEN
Supervisor, Reconciliation Section,
Branch Returns, Chief Accountant's Dept.
David, a sports car expert in younger days, recently bought a 10-year-old Austin Healey Sprite and joined a sports car owners' club. Quietly-spoken David (who must have the longest title in the Bank) is also a hi-fi enthusiast. He is married, with sons aged nine and 13.



J. M. FINCH
Relieving Staff
Jim recently qualified to work (without pay) for a telephone counselling service. He is on duty two nights a month to lend a sympathetic ear to people with problems. "I suppose most of our callers are basically lonely," says Jim. "We can't solve their problems outright, but we hope our conversations prompt some positive action."



J. E. R. LEISHMAN
Control Officer, Operations, EDP Dept.
John joined EDP Department when it was in its infancy in the early Sixties, and has seen it evolve into probably the most efficient computer set-up in Australian banking. His duties as Control Officer include acting as a kind of computer troubleshooter, and working out duty rosters for a staff of nearly 30 who man the computers on four shifts.



J. V. BRADY
Manager's Clerk, Elizabeth Street
As announced in our last issue, Joan is our first female manager, but that is not her only distinction. She is a former top Victorian swimmer, and was once runner-up State backstroke champion to the famous Judy Joy Davies. Joan is a member of the National Trust and the Australian Ballet Society.



R. C. M. WHITE
Relieving Staff
Russell enjoys nothing more than giving people a blast . . . with his trumpet. His experience with dance bands, brass bands and concert orchestras spans some 20 years. Russell's current group plays at a Moorabbin reception house, where he often meets revelling State Bank staffers. Russell and wife Janet have a son, 11, and a daughter, eight.



M. J. ROBERTS
Settlements Officer, Mortgage Loans Dept.
John is getting ready for his fourth season as opening batsman for a Glen Waverley cricket club. He has played with various east-suburban clubs for 27 years. John's other spare-time activities include gardening and painting (country scenes, not the house). He is married, with children 15 months and four years.



SOUVENIR OF GELLIBRAND



A block of extremely well-seasoned timber was presented recently to our General Manager, Mr. Don Ross by Mr. John Manser of the Ports and Harbours Department. It was a section of the railing which surrounded Melbourne's Gellibrand light for 70 years before the historic landmark was rammed by a ship in June, and later demolished.

Mr. Ross is a grandson of the Donald Ross who was a partner in Ross, Fraser and Patience, the firm which erected the Gellibrand light in the Bay off Williamstown in 1905. Salvaged remnants of the light, including the lamp tower, will be restored and erected by the National Trust, as a permanent memorial to 'the most important pile light in Victoria.'

Puzzle Answers

1. **CELL-OUT:** By Digging a 7ft. hole the prisoner created a mound of earth. He climbed on this and was then able to reach the window and climb out.
2. **YOUR DEAL:** Jack of Spades and Queen of Hearts.
3. **RELATIVITY:** Three.

SENSIMATIC SUPERSEDER

The first of 235 electronic accounting machines ordered by the Bank arrived recently and is shown here with John Ives, Mechanisation Training Manager.

These Burroughs machines will largely replace the old Sensimatics in branches outside the on-line network, and will be used primarily for teller operations and ledger-card postings.

Each branch equipped with the machines will have also a mini-computer to control it them.



ORDER YOUR GOODWILL GIVEAWAYS NOW!

CHRISTMAS BARGAINS

Give your business contacts, your relatives or friends — or yourself — an inexpensive Christmas present. Our goodwill items are priced from as low as 40c each.

SPECIAL SILKY TIES depicting Bank symbol in gold are available at only \$3.50 each. Choose from three versions featuring black, navy blue or sky blue backgrounds.

GOLF BALLS in packs of three, now display the Bank's smart new symbol. Prices: Spalding Dot \$3.75 for three. Spalding Cutproof \$2.30 for three.

NEW KEY PURSES: Brown leather-look purses have rear pocket for keys, plus a button up front compartment for small money. Price: 50 cents.

BOWLS CLOTH: White flannel cloth, 17" square with symbol imprinted in yellow on one corner. Price: 40 cents.

CUFF LINKS: Prices \$2 in cello pack, \$2.40 gift boxed.

PLAYING CARDS: Price: \$3.50 for double pack — silver and red.

PENDANTS: Silver or gold color with matching chain. Price: \$1.20 in cello pack, \$1.50 gift-boxed.

BALLPOINT PEN with gold finish in matching box. Price: 60 cents.

TIE TACK: Gold symbol on black background. Price \$1.50.



HOW TO ORDER:
Send your list of required items (mentioning preferred colors or packaging where relevant) with cheque payable to State Bank, to Marketing Department, Hothlyn House.

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